

The

# ANDOVER TOWNSMAN

Our 100th Year  
Issue No. 19

ANDOVER, MASSACHUSETTS  
JANUARY 22, 1987  
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## Annual Meeting Warrant Shows Variety Of Interests

By Susan K. O'Neill

Once again, the wheels of democracy have begun to grind slowly toward March's town meeting, laden with 103 preliminary warrant articles.

As is usually the case, a number of those articles will fall by the wayside before March because of duplication, changes in situations, or settlement by other routes. Among those issues that remain, however, should be something of interest for just about every voter.

The warrant will contain big-ticket items (e.g., the potential renovation of the Old Town Hall); new ideas (land acquisitions for the building of low- and moderate-cost housing); old ideas (the Multi-Family zone and street lights for Shawsheen Village); explosive issues (propane and fuel storage regulations and July 4 fireworks); educational matters; conservation affairs; even an article that would pave the way for a long-considered commuter parking lot.

And, as in other years, there will be articles submitted by Andover's own procedural watchdog, John Doyle.

As it is now written, the preliminary warrant offers two treatments—from which a single final article will be chosen—of a budgeting request that would begin the renovation of the Old Town Hall on Main Street. The hall, which now rents space to the Andover Employees' Credit Union, is in severe disrepair; a study completed last year has indicated that it would take approximately \$2.5 million to update the historical building for use by non-profit agencies and as a public auditorium.

The first of the two alternative treatments of the issue, a six-part article tentatively numbered "1," calls for a vote to authorize the sale or leasing of all or part of the property to "a person or persons who will undertake to remodel and/or expand said property for public use."

Article "1" next asks for authorization for the town to lease or sub-lease the property back, unconditionally, from the leasing/buying party for 40 years. The article then asks permission for the selectmen to grant a 10-year sub-lease of part of the hall to the federal government; to provide for deposit or other disposition of the proceeds of any sale of the property; to waive any town bylaw provisions, as necessary, to effect the transactions, and to petition the state for the passage of a special law to authorize and/or validate any action taken under the article.

Town Manager Kenneth Mahony explains that the technically confusing article would, in effect, provide for the

necessary renovations under much the same terms as those governing the nearly-completed expansion of Memorial Hall Library.

The second version of the renovation item, now numbered as article "2," is a more straightforward request for the appropriation of the necessary \$2.5 million for "adding to, remodeling, reconstructing or making extraordinary repairs to the Old Town Hall." It also asks that the town determine whether the funds shall be raised by borrowing, and that it petition the state for the passage of a special law to permit bonding over a 20-year term. As did article "1," the second also asks for the authorization of the select-

men to lease to the federal government.

Mahony indicates that the first of the articles will probably be chosen for inclusion in the final version of the warrant.

Now that the study for the Old Town Hall has been completed, this year's town meeting assembly will be asked to authorize a study on the feasibility of expanding its public safety building and adding a recreational center to its Pumps Pond facilities. Article "5" would finance the study with \$120,000 in appropriated funds.

(Continued on Page 36)



### Winter Scenery

Winter gave the area a real blast this week, beginning with snow and sleet on Sunday, followed by a fast-moving snowstorm Monday night. Nature's artistry is displayed in this Foster's Pond scene, but it doesn't help drivers and pedestrians, who won't be getting much relief as another substantial storm is predicted for today.

Townsmen Photo by Karen L. Day.

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Barbara Fogg

## Volunteers At Stone Zoo

Barbara Fogg of Andover has worked as a volunteer zoo guide at Stone Zoo in Stoneham for four years. Her desire to further the cause of species preservation and nature conservation made her originally decide to become a zoo guide.

The aspect of zoo guiding she finds most enjoyable is being able to share facts about the animals with the children. She also enjoys observing the animals herself.

Fogg has found volunteering at Stone Zoo to be a rewarding, self-satisfying experience and adds that there are enough areas of specialization to permit varied activities.

If you would like to volunteer at Stone Zoo, contact the education department for more information and details about the next training course which begins in February.

## Ms. McNamara Served As Intern

Senator Patricia McGovern (D-2nd Essex and Middlesex), chairman of the Senate Committee on Ways and Means, announced that Sheila McNamara of Andover spent the first semester of her senior year as a student intern with the committee. She is the daughter of Paul and Alice McNamara, 6 Downing St. McNamara is a graduate of Andover High School and is enrolled in the Business Management Program at Emmanuel College, Boston.

"Working here and being part of the Senate Ways and Means office has been a great experience for me in my last year of college," McNamara said. "Being from the Senator's district and having the chance to become involved in district projects has been very exciting. When I graduate, I would like to combine business, especially its sales and marketing aspects, with work in the public sector."

Business and government have long been her interests. During her sophomore and junior years at Emmanuel, she was involved in student government, serving as school secretary last year. She is a co-founder of the Emmanuel College Business Club, a project she began during her sophomore year.

"One of my goals for the business club was to bring in speakers from various Boston corporations, such as Digital and BayBanks, and have them tell club members about their organizations. I also planned field trips to different companies. It has been really gratifying to see the club grow and become one of the more popular clubs at Emmanuel," McNamara said.

McNamara is also active in the campus ministry and is a member of the yearbook committee. In her free time, she enjoys swimming and running.

## Wheelock Graduate

Meg Sturges, a resident of Andover, recently earned a Bachelor of Science degree from Wheelock College in Boston.

Established in 1888, Wheelock is a four-year college which specializes in training professionals to work with children and families in schools, hospitals and social service agencies.

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# Town House Topics

## Substitute Teachers Needed

Mary Lyman, Director of Personnel, expressed concern over the lack of available substitute teachers in the school system at the School Committee meeting Tuesday evening.

Explaining that all one has to do to apply for a substitute position in Andover is to submit a copy of one's transcript and a letter of recommendation, Lyman pointed out that there is a lack of applicants, especially at the secondary school level. She also sees a future shortage of regular teachers.

Commenting that "we always wait until there is a crisis," Superintendent Kenneth Seifert asked that the issue be discussed now.

Committee Chairman Michael Giammusso asked if it would be possible to hire people outside the educational realm, train them and allow them to teach under certain circumstances. Seifert stated that that would only be a temporary solution since most of them would return to their original line of work after a period of time.

A solution was not readily available since the number of people studying to become educators has been dwindling steadily for the last several years.

Dennis Richards, recently named the director for the Andover/Lawrence Magnet School, addressed the board to explain his plan for conducting the study. He expects that the task forces will be formed and begin their work in the next two to three months and that he will have their preliminary findings several months later. The entire study will take

about two years to complete, he said.

Two committee members, Donald Robb and Richard Neal, had suggestions for the Public Relations Task Force. Robb asked that the group make the public aware that the magnet school is not to be a high school, a prevalent misconception. Neal requested that the task force also publicize the fact that the entire project so far, including the study, has been funded by the state.

The committee voted on two requests, one from a citizen and another from the administration.

Citing that it would set a poor precedent and may make the committee liable for damage done to vehicles parked on public property, Seifert suggested that the board not give permission for a Bartlet St. resident to park on school property. The committee followed the recommendation.

The administration requested that the committee act on five personnel recommendations. All were voted on unanimously.

Judith Murray was appointed to a position as West Elementary health aide in order to make up for the hours another employee had reduced. Mary A. Sheehan was named marketing/administrative assistant for the AIRS project.

Robert Lague was named Broadway Music Theatre coach at the high school and Kathy Blain will be the Spirit Club Coach at Doherty Junior High.

The Horace Mann position of Science Curriculum Developer K-6 will be filled by Bonnie Guerin.

## SADD Night Wednesday At Center

The Andover branch of Students Against Drunk Driving will be holding a S.A.D.D. night at the Collins Center on Wednesday, Jan. 28, at

7:30 p.m.

The evening will include student-led discussions and parents, students and the general public are invited.

## Hearing On Condos Tonight

The Andover Zoning Board of Appeals will be hearing one of two comprehensive permit petitions submitted by Picwel Builders. This petition concerns the building of 70 condominium units on land at the intersection of Andover St. and Argilla

Road.

The meeting, which will begin at 6:30, will be held in the auditorium of West Elementary School and will be televised by the Rollins Cable system.

# Area Nurses Honored By Center

The Merrimack Valley Area Health Education Center has announced that Janet Gaudet, Gail Bourassa and Mary Jo Taylor of Methuen, Jo-Ann Martin of Lawrence and Maria Durham of Andover are recipients of the fifth annual AHEC Nurse Recognition Award. Chosen by the Nursing Task Force of the Area Health Education Center for their excellence in the delivery of patient care, they will be recognized with 11 other outstanding registered nurses from the Merrimack Valley at a dinner and ceremony in their honor on January 27 at the Windsor Mills Restaurant in Dracut.

Gaudet and Taylor, employed by Lawrence General Hospital, were selected for their excellence in medical/surgical nursing. Martin and Bourassa, employed by St. Joseph's Hospital of Lowell, were selected for their excellence in operating room/emergency room and critical care nursing, respectively. Durham, an employee of the Greater Lawrence Family Health Center, was selected for her excellence in community/public health nursing.

While recognizing registered nurses for their outstanding achievements in the provision of direct care services, the award process acknowledges the vital contribution that nurses make to the health care system.

## Winter Sale Storewide Savings 30% - 60% on Authentic 18<sup>th</sup> Century Reproductions

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## Arrests

Tuesday, Jan. 20—Tammy J. Holmes, 42 Forest St., Lawrence, operating under the influence and running a red light, 1:20 a.m.; Adam S. Murphy, 72 Worwick Ave., Waltham, on an Amesbury default warrant, 4:30 p.m.

Wednesday, Jan. 14—Michael J. Murphy, 63 Brown St., on an Andover police warrant, 10:11 a.m.; Homayoun Amighi, 109 Tremont St., Brighton, on Boston and Brookline warrants, 8:18 p.m.

Thursday, Jan. 15—Stephen J. Amanatian, 5A Jennings St., on an Andover warrant, 6:12 p.m.

Friday, Jan. 16—Jay Keogh, 487 Lowell St., violation of 209-A, 11:57 p.m.

Saturday, Jan. 17—Thomas J. Culleton, 34 Center St., operating under the influence, 5:42 p.m.; John J. Smith, 640 Union St., Lawrence, on a North Reading warrant, 6:09 p.m.; Soon Gil Han, 5 Marigold Lane, disturbing the peace and assault and battery on a police officer, 8:00 p.m.

Sunday, Jan. 18—Keith M. Crandell, 3 Sargent St., operating under the influence, 5:32 a.m.

Monday, Jan. 19—Marcus Trafton, 225 Main St., Salem, NH, state police (Peabody) warrant, 11:02 p.m.

## Accidents

Tuesday, Jan. 13—Accident at 197 North Main St., 8:18 a.m.; At 439 North Main St., 4:22 p.m.

Wednesday, Jan. 14—Accident at Route 495, 7:00 a.m.; At 12 William St., with personal injury, ambulance detailed, 7:45 a.m.; At 140 Haverrhill St., with personal injury, 4:30 p.m.

Thursday, Jan. 15—Accident at Routes 495 and 28, 4:47 p.m.

Friday, Jan. 16—Accident at Routes 495 and 28, 5:57 a.m.; At Route 133, State Police notified, 6:01 a.m.; At Gray Road, 8:44 a.m.; At 2 North Main St., 9:36 a.m.

Saturday, Jan. 17—Accident at 151 River Road, 7:42 a.m.

Sunday, Jan. 18—Accident at 33 Chandler Road, with personal injury, ambulance detailed, 3:48 p.m.; At 80 River Road, 5:43 p.m.

Monday, Jan. 19—Accident at 235 Lowell St., 8:15 a.m.; At 80 School St., 4:26 p.m.; At 176 Main St., 8:20 p.m.

## Vandalism

Tuesday, Jan. 13—Damage to thrift shop at 10 Park St., 10:06 p.m.

Thursday, Jan. 15—Vandalism to motor vehicle at 12 Longwood Drive, 9:36 a.m.; Vandalism to house at 123 North Main St., 9:44 a.m.

Saturday, Jan. 17—Planters in front of 348 North Main St. damaged, 3:12 p.m.

Monday, Jan. 19—Window broken at 200 Andover St., 2:56 a.m.; Barking dog at 2 Greybirch Road, 5:56 a.m.

## Stolen Cars

Friday, Jan. 16—Renault Alliance (1986) stolen from 7 Blueberry Hill Road

Sunday, Jan. 18—Chevrolet pick-up truck (1984) stolen from Sheraton Rolling Green parking lot, 7:41 p.m.

## Thefts

Tuesday, Jan. 13—Theft from 91 Old River Road, 11:41 a.m.

Sunday, Jan. 18—Theft of computer from Sheraton Rolling Green, 10:15 p.m.

## Gets Gift

The DeCordova and Dana Museum and Park announces the receipt of a major gift by anonymous donors in the amount of \$300,000, the largest private donation to the Lincoln cultural institution since its inception in 1951.

The donation will have only an indirect bearing on the museum's annual appeal campaign, which is currently underway with a goal of \$97,000, because \$250,000 of the request has been restricted to create an endowment program for staff development. The remaining \$50,000 is slated for physical plant and technical improvements.

## THE ANDOVER TOWNSMAN

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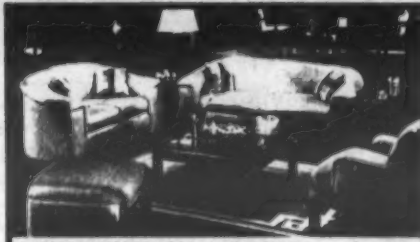
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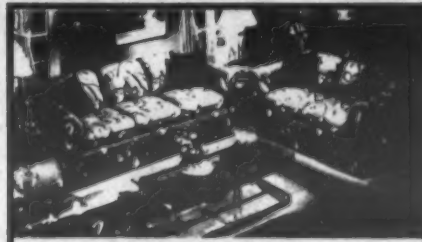
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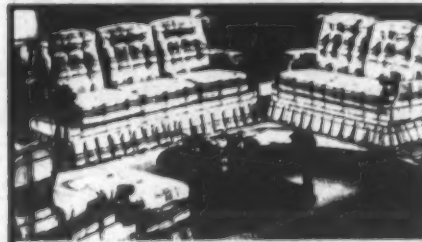
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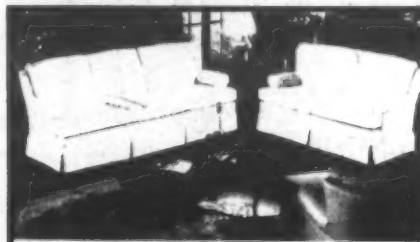
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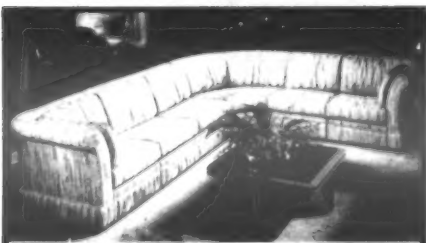
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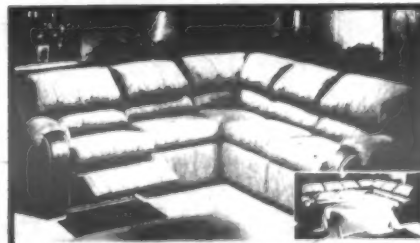
**CLASSIC 2-PIECE SOFA & LOVESEAT**  
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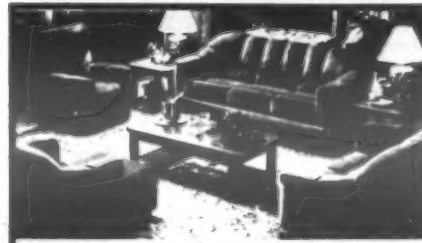
**ELEGANT TRADITIONAL SOFA & LOVESEAT**  
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## Childhood Registration, Screening Program Planned

Andover's early childhood program will hold its annual preschool orientation and screening program again this spring. Registration for kindergarten will take place at the Early Childhood Center according to the following schedule:

April 6: West Elementary District  
April 8, Bancroft District  
April 9, Sanborn and South Districts.

Building tours, student registration and appointments for a three-day student orientation will take place from 6 p.m. to 8 p.m. Parent orientation with description of screening procedures will be held from 8 p.m. to 9 p.m.

Remember to bring your child's birth certificate to the registration.

Children registering for kindergarten must be five by September 1, 1987. Children who have not attended Andover's kindergarten but will attend the public school's first grade should also be registered in April.

Dates and time for the three-day student orientation and screening program are: May 4-6, West and South Districts; May 13-15, Sanborn and Bancroft Districts at 8 a.m. to 9:30 a.m.; 10 a.m. to 11:30 a.m. or 1 p.m. to 2:30 p.m.

Each child will attend a simulated classroom session for 1½ hours for three days. Individual screening will be carried out on one of these days. Screening is mandated by Federal law and has been adapted in Andover to be informal, fun and valuable for parents and staff. Although screening does not provide answers, it gives reassurance that development is proceeding normally or raises questions that further screening or evaluation can clarify. Screening gives information in the following areas of growth: language, cognition, fine and gross motor, hearing, vision and parental and medical input.

Most families receive a letter saying there are no concerns. If parents or the screening team have questions, a conference will be scheduled.

Parents may decide on further testing if the possibility of a developmental delay is suspected and therapy or modification of the regular program is indicated: counseling, speech and language therapy, adaptive physical education or a small class are a few of the special services available.

If immaturity is suspected, Andover provides two options for about the 12 percent who benefit from an extra year before first grade. The Readiness Room is for children who have completed kindergarten and meet entrance date requirements but need time before first

grade. Kindergarten II gives less mature five-year-old children a year before kindergarten. Children are grouped within two kindergarten classrooms this year and the program is working very well. Before this, less mature children were integrated randomly into the classrooms. Grouping may change from year to year depending on children's needs.

Three and For Year Old Services: Monthly screening clinics are held. Call the school for an appointment. This screening takes just an hour. Follow-up screening, evaluation and provision of services is the same as for five year olds.

### On Dean's List

John E. Deeran, son of Mr. and Mrs. John E. Deeran, 12 Olde Berry Road, Andover, has been named to the dean's list at Bentley College, Waltham, where he is majoring in Marketing.

Deeran, a 1983 graduate of Andover High School, will graduate in May earning a degree in Marketing and a degree in Business Management.

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Christy Batterby and Julia Palmquist, both of North Andover, will be participants in a special program for patients of the 200-bed New England Rehabilitation Hospital, Woburn, Sunday, Jan. 25 at 2:30 p.m. They are members of the North Shore Ballet and Marblehead School of Ballet.

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## Teen Programs Offered

The Department of Community Services offers a variety of programs for teens.

A weekend to Killington, one of Vermont's prime ski areas, is planned for February 27-March 1 for senior high school students. Ski resorts promise the best conditions in years.

A weekend trip to Gunstock Mountain is planned for grades 7-9 on March 6-8. Gunstock has put more than 10 million dollars into the area this winter. Registration forms and more information is available at Andover junior and senior high school and the DCS office.

A day of skiing at Loon Mountain for students in grades 7-12 is set for February 14. Loon Mountain has a vertical drop of 2,100 feet and includes 39 trails (11 novice, 19 intermediate and 9 expert). The bus will leave rear parking lot of Town Office Building at 6:30 a.m. and return at approximately 6:30 p.m. Registration forms are available at DCS.

Night skiing is offered in a new program, the Nashoba Ski Bus. Sign up after school at West Junior High School, Doherty Junior High School or the high school on Wednesdays. Bring a check payable to Town of Andover or cash and a signed waiver form which can be picked up in the main office. The bus will leave the rear of the Town Office Building at 5:30 p.m. and return at 11 p.m. Price includes transportation and lift ticket. The bus will run every Friday night providing the snow and interest in the trip keeps up.

Cross-country skiing lessons will be offered through Sheraton Rolling Green Ski Touring Center and the DCS department exclusively for grades 7-12. Lessons include three dates of one-hour instruction and one hour of free skiing. Rental equipment is available.

SheBop for grades 7-9 combines calisthenics with stretching and aerobic activity geared toward improving flexibility, balance and coordination. This class will meet at Doherty Junior High School on Tuesdays from 3:30 p.m. to 4:30 p.m. for eight weeks.

Racquetball instruction will be offered for the beginning player each Monday from 3:30 p.m. to 4:30 p.m. for six weeks. Course will include instruction and playing time.

For the serious dancer, an eight-week jazz dance class for students in grades 10 through adult will begin April 27 at Bancroft School from 6:30 p.m. to 7:30 p.m.

Experimenting with makeup, trying new dance steps and having lunch with friends are included in an all-day Saturday workshop called for Girls Only on March 14 at the high school. The program is open to girls in grades 5-8 from 9:30 a.m. to 3:30 p.m. Other topics include assertiveness training and aerobic dancing.

For students looking to improve academic standings or for chances for enrollment into college, S.A.T. college examine preparation courses are offered. Mondays from 7:30 p.m. to 9 p.m. students can improve verbal skills while Wednesdays from 7 p.m. to 8:30 p.m. students can improve their math skills. Both are held at the high school and will run for eight weeks.

Registration for these programs is continuing at the DCS office, Bartlet St., Monday through Friday from 8:30 a.m. to 4:30 p.m.

## Awarded Medal

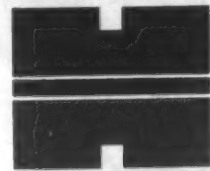
Navy Petty Officer 3rd Class Robert E. McKinley, son of Brenda and Robert McKinley, Sr., 10 Nancy Circle, Andover, was recently awarded the Navy Achievement Medal and reenlisted for four years.

He received the decoration for his meritorious service while serving aboard the replenishment oiler USS Kalamazoo, homeported in Norfolk, VA, August 5-10, 1986.

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## Clinics Coming Soon

A clinic is a great way to brush up on skills or try something new before investing a lot of time, money and effort into an activity. The Department of Community Services has set up three low-cost clinics: racquetball, tennis and cross country skiing.

The adult racquetball clinic, scheduled for January 26 from 6:15 p.m. to 8:15 p.m. at Willows Racquetball Club, is for the beginner as well as intermediate player. The clinic will involve various skills, instruction and playing time. Racquets and balls will be available for rent.

The adult tennis clinic is scheduled for January 28 from 6 p.m. to 7 p.m. and will include strokes, drills, play and tactics.

The children's cross-country ski clinics are divided into two age groups, K-2 and 3-6, and are done in conjunction with Rolling Green Ski Touring Center. Instruction for adults and teens is also available. The children's clinics will teach the fundamentals of cross country skiing under careful supervision.

Registration for all the clinics is at the Department of Community Services.

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## DCS Winter Programs Begin

The Andover Department of Community Services Winter Program begins Monday, Jan. 26. Many of the programs have openings for late registrants, although most programs will not let new students into classes that have already met twice. Consult the blue Winter Program Booklet that was mailed to Andover homes for the complete listing of classes and special events. Extra copies are available at DCS or Memorial Hall Library.

Early February courses and workshops include the heart-shaped straw wreath workshop on February 2 at Doherty Junior High School from 7:30 p.m. to 9:30 p.m. This 16" diameter wreath is suitable for Valentine's Day or throughout the year.

How to Select and Evaluate Your Family's Child Care is a workshop offered on February 3 from 7 p.m. to 9 p.m. at the high school in conjunction with the Child Care Circuit. Parents are invited to come to a discussion of the process of finding, selecting and evaluating child care for their children.

A look at the latest tax law and what it means to your investment strategy is a workshop entitled Taxes and You held at the high school on February 3 from 7:30 p.m. to 9 p.m.

Paper Tole, the old art of cutting, shaping and

gluing paper to produce a dimensional effect, will be taught on February 4 from 7 p.m. to 9:30 p.m. at Doherty Junior High School. Create a 3-D picture that may be mounted on a wooden plaque or framed.

Introduction to Firearms Responsibility in the Home, a three-week course beginning February 4, will be held at the Andover Sportsmen's Club from 7 p.m. to 9:30 p.m. This program is designed to provide students (minimum age 18) with a detailed understanding of procedures to handle firearms and ammunition safely.

Tiny, edible fruits and vegetables will be made from a mixture of almond paste, marsh-mallo fluff and confectionary sugar in the February 5 Marzipan Candy Workshop at the high school from 7 p.m. to 10 p.m.

Learn the basic techniques used in cutting and piercing a lampshade in a six-week Cut 'N Pierce Lampshade course at Doherty Junior High School beginning February 5 from 7 p.m. to 9:30 p.m.

Supplies are purchased by the students. In some cases, materials may be purchased in class from the instructor.

Register at the Department of Community Services, Town Offices, Bartlet Street, Monday through Friday from 8:30 a.m. to 4:30 p.m.

## Course Aids Town Officials

Northern Essex Community College will offer a new Land Development Law course, providing a comprehensive overview of land use development, on Mondays, Jan. 26-May 5, from 7 p.m. to 10 p.m. The course is designed for municipal officials serving on boards of selectmen or planning, zoning, conservation or health boards as well as for private developers and interested citizens.

The course will be taught by Carol Rolf, an attorney experienced in municipal and land development law, and is designed to be easily understood by lay people.

Participants will increase their understanding of land development law and their awareness of the problems created by the land development process.

The course is being funded by an Incentive Aid Grant from the Executive Office of Communities and Development.

A certificate of completion bearing 3.9 Continuing Education Units will be awarded to participants who attend 80 percent of the course.

For further information, call Mel Silberberg, director of Northern Essex's Center for Business and Industry.

### On Dean's List

Meg Sturges of Andover has been named to the Dean's List at Wheelock College in Boston. Dean's List is an honor earned by students with at least a 3.8 grade point average and is calculated each semester.

Established in 1888, Wheelock is a four-year college which specializes in training professionals to work with children and families in school, hospitals and social service agencies.

### On Duty

Air Force Airman 1st Class Mathew P. Connor, brother of Elizabeth Hale, 9 Harding St., Andover, has arrived for duty with the 326th Air Division, Wheeler Air Force Base, Hawaii.

Connor, an avionics aerospace ground equipment specialist, is a 1982 graduate of Andover High School.

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### *A Tribute to Dr. King*

Friday, students at the Bancroft School honored slain civil rights leader Martin Luther King, Jr., with a multi-media program in the school's auditorium. Following a film showing King in action, students told the assembly of their own dreams for a better world. Photos, from above left: Kelly Mitchell tells of her "dream"; A musical tribute by Amanda Verreault; Chorus member Lucas Lavin; The chorus listens to a presentation.

Townsmen Photos by Susan O'Neill





## Area Artists In Exhibit At Bradford

The opening reception for "Approaches to Watercolor," an exhibit of 10 American artists' works at Bradford College, will be on Sunday, Jan. 25, in the Laura Knott Art Gallery of the Dorothy Bell Study Center from 3 p.m. to 5 p.m. The public is invited. Refreshments will be served.

The exhibit, which will be on view January 23-February 23, includes a variety of watercolor paintings that range from realistic

to abstract and from pure watercolor to mixed media. They illustrate the precision and skill that this challenging medium demands.

"In recent years there has been renewed interest in watercolor painting, due

to its characteristics of luminosity, spontaneity and transparency," according to Katherine Hoffman, associate professor of art at Bradford College. Hoffman, curator of the Laura Knott Art Gallery, resides in Andover.

Award-winning artists represented in the exhibit are Susan Zeeman Rogers of Andover, whose works appear courtesy of Gallery Naga, Boston; Anne MacDougall of New York City and Gustav Miller and Janvier Lange Miller of

Florida, who are represented locally by the Andover Gallery; Joan Dinkle of North Hampton, N.H.; Mary R. Lee of Brookline; David Meehan of Lawrence; Jeremy Sawers of Wilton, N.H.; Pamela Schalck of Marblehead; and Eleanor Day

West of Haverhill.

Bradford College is a four-year, coeducational institution which is the home of "The Bradford Plan for a Practical Liberal Arts Education." It has been cited as a "trailblazer" by national media and singled out as a

"college on the move" by American educators.

The cat was tamed by the Egyptians and used to protect warehouses of grain from mice and rats.

### Peace Group To Meet

North Andover People for Peace invites the public to join in discussion on "Can There be Peace in 1987?" on Thursday, Jan. 15, at 7 p.m. at Stevens Memorial Library, 345 Main St., North Andover.

Can what almost happened in Reykjavik become a reality? Reykjavik introduced new principles and raised the possibility of a non-nuclear world. Is it the beginning of the most promising phase in the long and discouraging history of nuclear negotiations?

### BABY TALK



by Jack Resnick

Safety should be your paramount concern when choosing materials for use with infants and toddlers. Beware of poorly made toys. Beware especially of small objects that might become lodged in a baby's mouth. Also be careful about paint used on toys and furniture for babies. All lead-based paints must be avoided. (Even though such paint is not used much any more, it is present in many older apartments and houses.) Lead-based paint on windowsills, for example, has been a significant source of poisonings of children less than three years of age.

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### *The End of King Arthur's Reign*

Last Friday, students and staff at South School honored two kings. The first, Martin Luther King, Jr., received sincere words of tribute in anticipation of his national holiday. To the second king (for a day), however, retiring long-term custodian Arthur Trudeau, went the warmest wishes—in the form of a special “King Arthur Day.” On his last day, Trudeau was first honored at a special breakfast by staff, faculty and administrative officials. Afterward, he was escorted to the cafetorium, where his younger subjects crowned and enthroned him and paid tribute to his many years of service in written (or drawn) literature, oral poetry and song.

Said one young participant later, “He’s just a real nice guy.”

Photos, from above, left: At the breakfast, principal Jade Augur presents Trudeau a genuine adaptor (to help him adapt to his retirement, of course); A royal fanfare from flutists Wendy Darling, Candice Mahala and Emily Holt; King Arthur is lead in by subjects Jay Stella and Kara Gack; The bemused king on his throne; Matthew Wessler reads a stanza of poetic tribute while Michelle Lord and Hillary Dresser look on.

Townsmen Photos by Susan O'Neill





## Pride In Performance

By Michael Clement and Marci Schwartz

Pride in Performance, the official Doherty Junior High School motto, was the winning idea of Jen Recesso and Michelle Camarota. We wish to also give credit to the excellent mottoes submitted by the runners up in the school-wide contest: Preparing Ourselves for the Future, Holly Parker; Spirit of Success, Anna Minkinen; Reaching for Success, Laurie Lussier; DJH Striving for the Best, Marc Anderson; DJH More Than Just a School, Marci Schwartz; Doherty Pride and Spirit First, Michelle Regan; People Participating Proudly, Leslie Brammer and Beth Meyers; A Great Place to Be, Curt Solomon; and Golden in Color—Golden in Achievement, Nancy Troy and Julie Shapiro. Second-place winner was Jeff Johnson for Striving with Spirit while third place went to Betsy Taylor for Access to Achievement.

The art work of seven Doherty students has been submitted to The Boston Globe Scholastic Art Awards contest. Eighth-grade students of Mrs. Anne Richardson are Kathleen O'Brien and Josua Russo. James Batchelder's students include seventh graders Joshua Adams and Marcus Deloach and eighth graders Wendy Germain, Michelle Messinger and Becky Robinson. A panel of distinguished artists and art educators will judge the entries at Montserrat School of Visual Art in Beverly. Doherty wishes a gold key or a blue ribbon to each of its representatives for their exceptional performance.

Parents, students, a community representative and membership. In addition, Chapin was awarded a medal for the top junior high school player. Four of the five top places in the tournament were taken by Doherty students. The chess team and club, separate groups, are coached by Mrs. Gwen Meins who won the U.S. Women's Amateur championship. Three teams from the chess team, each consisting of three members, will compete in the Three Player Scholastic in Worcester on January 25. Doherty wishes its chess team continued success.

The School Student Leadership Group is composed of ten students, led by Chandler Parker, their advisor. The students are Adam Clark, Michael Giammusso, Brian Lane, Bridget Murphy, Kathleen O'Brien, Holly Parker, Kim Prentiss, Liz Shea, Allen Soong and Allan Stratton. They have undertaken to rewrite the student handbook. Undoubtedly they will be seeking help from other students. They hope to have the project completed by late March.

Seven Doherty Chess Club members competed in the Pentucket Chess Club Novice Tournament on January 10. Ranging from elementary students to adults, 22 people participated. Doherty students Patrick Homander and Kevin Melsinger won the tournament and were the only two to remain undefeated throughout the competition. They were presented chess medals and membership in the U.S. Chess Federation for one year. Tim Chapin and Matt Griggs received wards for winning three out of four games. They were given a chess book and U.S. chess

Open gym will continue on Fridays from 6:30 p.m. to 9:30 p.m. at the Doherty gym. The program provides something for junior high students to do and a place to go on Friday nights.

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Offer ends February 14. Some restrictions apply.

## A Real Christmas

By Lori Howe

On December 17, 12 representatives from the Doherty Junior High School Student Council went to the Professional Nursery for Handicapped Children to help organize a Christmas party. For most of us, it was the first time we had experienced what it is like to work with handicapped children; to see the similarities in our emotions was a true learning experience.

The children need all the same emotional comforts everyone does. They feel sad, happy and angry, just as we all do, and yet the differences are quite clear. They, too, receive an education, but not in reading, writing and math. They learn how to deal with and live with their handicap.

The 12 of us who visited the nursery learned to be very grateful for all the things we tend to take for granted; not just the things we have learned in school, but the things we were born with. We never think about what would happen if we couldn't see, hear, talk or walk. Every day these

children are faced with the task of learning to deal with a handicap that prevents them from doing all the things that come so naturally to us.

Brent Raftery, one of the representatives from the school, best summarized the feelings of all the kids by stating, "All of us arrived with feelings of uncertainty and nervousness. As we entered the building, we saw some of the children. From their appearance, we became even more nervous. This continued until the moment we held them in our arms and went about communicating with them; then, our feelings changed. The scared feeling left and was overpowered by a feeling of happiness and satisfaction. Watching the smiles come from their faces was a feeling you can't put into words. It was really Christmas."

Now when we see a young, handicapped child, we can recall our own experiences with them and better understand their frustrations as well as empathize with their problems.

## Children's Program At Center

The North Andover Historical Society will present its annual children's program on February 7 at 10 a.m. at the Old Center Hall, 3 Great Pond Road. Brian Gillie of Guilford, Conn., will perform "Song in America," a musical history of our country from the Pilgrims to the present day. Children of all ages will enjoy his lively presentation of songs of early patriots and cowboys, of vaudeville and Broadway, ragtime and

rock and roll. Through Gillie's narratives, the events that led to the creation of these songs and the colorful Americans who wrote them will come alive. The audience will enjoy the songs of Stephen Foster, George M. Cohan, Elvis Presley, the Beatles, Billy Joel and many more.

Gillie is a singer/composer/dancer who has combined his musical talents with a masters degree in education and an interest in history to create an energetic, informative and enjoyable program. Young and old alike are invited to attend this inspiring, memorable, sing-a-long morning of "all American" musical history.

There is no charge for members. Refreshments will be served after the performance.

The Babylonians and Egyptians brewed beer more than 6,000 years ago.

## To Conduct Language Classes

Fr. Dr. George Karahalios, pastor of the Sts. Constantine and Helen Greek Orthodox Church of Lawrence/Andover, will begin modern Greek language classes for adults at the parish's Andover property, 63 Chandler Road, beginning Monday, Jan. 26, at 7 p.m.

Since the classes will emphasize conversational Greek, this is an opportunity for those who plan to travel to Greece or wish to explore this universally applied language.

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### Graduates

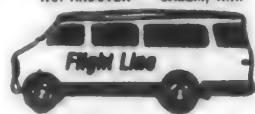
Airman Amy E. Cook, daughter of Ellen R. Ellsey, 475 Stevens St., North Andover, has graduated from the operations resource management course at Keesler Air Force Base, Miss.

Subjects taught were data base maintenance and aircrew information such as flying hours, training and scheduling.

Cook is a 1986 graduate of North Andover High School.

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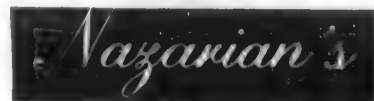
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## Audition Dates Set

Paul D. Greene, resident director of the North Reading Theatre Workshop, has announced auditions for its early May production of "Guys and Dolls" will be held January 26 and 27 at the Union Congregational Church, Haverhill Street, North Reading, at 6:30 p.m.

Come prepared to sing a song from the show and dress for dancing/movement. Bring a photo and resume, if available.

"Guys and Dolls" opened at the 46th Street Theatre on November 24, 1950, had a run of 1,200 performances and was revived five years later. The plot centers on "The Idyll of Sarah Brown," a little known story by Damon Runyan. Enriched by such characters as Nathan Detroit, Sky Masterson, Big Jule, Benny Southstreet, Harry the Horse and Nicely-Nicely Johnson and with such songs as "A Bushel and a Peck," "If I Were a Bell," "Luck be a Lady" and many more, "Guys and Dolls" was subtitled "A Musical Fable of Broadway."

"Guys and Dolls" has parts for singers, dancers and actors. The workshop is always looking for people to help with the production (grips, tech people, etc.)

For more information, call the Greenes, 24 Haverhill St., North Reading.

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Beth Mayers, daughter of Mr. and Mrs. Roy Mayers, 23 Orchid Crossing, and Dawn Bernard, daughter of Mr. and Mrs. Richard Bernard, 49 Dufton Road, display their stuffed animals which they made in Home Economics at Doherty Junior High School.

## DCS Capades

### Winter Registration Continues Vacation Treat

The DCS Winter/Spring program registration is continuing at the Town Offices Building on Bartlet Street, Monday through Friday from 8:30 a.m. to 4:30 p.m. until programs fill. Most classes begin the week of Monday, Jan. 26.

DCS will sponsor a bus trip to Walt Disney's spectacular "Snow White on Ice." on February 18. A bus will leave the rear of the DCS parkinglot at 10:30 a.m. and return at 3:30 p.m. Advance registration is required.

### Day Ski Trip

Travel to Loon Mountain via motorcoach on February 14 for a day of skiing. Registration forms are available at Andover schools and the DCS office.

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## On Dean's List

Paula B. Goldberg, 28 Smithshire Estates, Andover, has been named to the Dean's List at Lafayette College, Easton, Pa. for the first semester.

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## Named Budget Analyst

Senator Patricia McGovern (D-2nd Essex and Middlesex) chairman of the Senate Committee on Ways and Means, announced that Elise Balboni of Andover has been appointed to the staff of the committee as a budget analyst. Her accounts include State Ethics Commission, Inspector General, State Auditor, Attorney General, District Attorneys, Judiciary and Secretary of the Commonwealth.

Balboni is the daughter of Maurice and Sheila Balboni, 34 Phillips St., Andover. She is a recent graduate of Harvard University where she majored in social studies with a specialty in Latin American studies. Fluent in Spanish, Balboni spent the summer of 1985 in Mexico City conducting research for her thesis. During her junior year at Phillips Andover Academy, Balboni studied in Barcelona, Spain.

Her past experiences include three summers, from 1980 through 1982, working in a community day care program in Lawrence. Her interest in children grew from the time she spent involved with the Latchkey Program. During her three years at Radcliffe, Balboni participated in the Big Sister/Little Sister program. She spent two

years as director of a Harvard-run dance theatre program called "City Step," which taught dance to fifth and sixth graders in the Cambridge public schools.

"Judging from these past experiences, I would say that I am oriented toward public service, rather than work in the private sector," Balboni said.

In her free time, she continues a hobby she enjoyed during her college days, rugby. As captain of the Radcliffe team during her senior year, Balboni led the team to the Ivy League title. Now, however, she is content to play inside-center with the Bay State Women's Rugby-Football Club.

An aardvark measures about five feet long and its tongue about a foot and a half.

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1890 view of Smith and Dove Manufacturing Company from the Andover Historical Society Historical Collections. Those buildings remaining today are included in the Andover Village Industrial District.

## National Register Certificates Available

By Barbara Thibault

The Andover Historical Society, 97 Main St., extends an invitation to all those property owners in the Andover Village Industrial District to collect their National Register certificates, which are issued by the Massachusetts Historical Commission. National Register properties are distinguished by having been documented and evaluated for historical importance according to uniform standards. Listing in the National Register also qualifies the owner for federal tax incentives and other preservation assistance.

Andover Village Industrial District marks the site of the 18th century mills and now hosts a complex of industrial buildings and mill worker housing, centering around the Shawsheen River. Consisting of three distinct manufacturers with over 92 buildings, the district is united by the river and railroad.

Abbot Village was the location of Abraham Marland's first factory (1807), followed by mills owned by Abel and Paschal Abbot (1814), John Howarth and Company (1824) and Smith and Dove Flax Mills (1836). Adjoining the earliest surviving industrial building at 18-20 Red Spring Road is a stone mill of Smith and Dove. Brothers John and Peter Smith and John Dove, all born in Brechin, Scotland, developed the dominant manufacturing company in Abbot Village. Significant early housing associated with Abbot Village includes 51 Red Spring Road, a Federal-style home remodeled with Italianate brackets and window trim, and 29 Cuba St., a Greek revival tone building with a traditional center entrance. Additional mill houses are along Essex Street and at the junction of Shawsheen and Red Spring Roads. Later housing is represented by

(Continued on Page 21)

The first street permanently lit by electricity was the Rue Imperiale in Lyons, France, in 1857. It took more than 20 years for another street to be so lit.

Though the first electric oven was installed at the Hotel Bernina in Samaden, Switzerland, in 1880, no record of its inventor survives.

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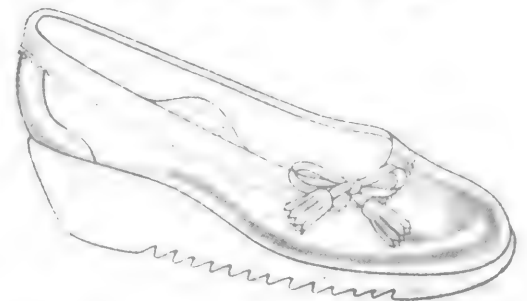
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## Certificates

(Continued from Page 20)

such structures as three Italianate boarding houses at 38-48 Red Spring Road, the identical gambrel-roof uplexes on Brechin Terrace and the apartment house at 70-84 Essex St.

The second major mill was the Marland Woolen Mills, later the Steven Company. Though located on Stevens and North Main Streets, Marland Village, its original name, better describes this complex of mill buildings, workers housing and owners' homes. Abraham Marland, one of Andover's most successful millowners, lived nearby at 29-33 Shawsheen Road.

The third complex in this district is unrelated

to textiles. Tyer Rubber Company, Lewis, Railroad and Main Streets, was established in 1856 for the manufacture of rubber cement. The business expanded rapidly with new buildings and products.

This historic area represents over 200 years of industrial history in Andover and its significance extends across Andover's cultural development. Men like Abraham Marland, John and Peter Smith, made major contributions to Christ Church, Free Church and Memorial Hall Library. Women like Mrs. Paschel Abbot founded sabbath schools. Increasing numbers of workers

added to Andover's population and helped establish the town's independence from North Andover.

More information on districts and individual properties is available in the society's Underhill Research Library which is open Monday through Friday from 9 a.m. to 5 p.m. Plan to pick up your certificate and have a tour of Blanchard House at the same time. The House Museum, recently accredited by the American Association of Museums, is open Sundays and Wednesdays from 2 p.m. to 4 p.m. or any day by appointment.

## Handsprings Seeks Caterers

Handsprings, the arts and crafts show at Phillips Academy on Sunday, April 26, from 10 a.m. to 4:30 p.m. invites applications from local caterers.

The Ladies Benevolent Society, sponsors of the exhibition and sale, seeks caterers for a high-quality, hot-and-cold luncheon featuring an international cuisine for the event, which attracts 3,500 people annually. The proceeds will benefit Andover ABC (A Better Chance) and Fidelity House, headquartered in Lawrence.

"We are looking for nutritious foods of the soup and finger-food variety that will appeal to adults and students, also vegetarians," said food coordinator Elaine Bailey.

Applicants should send a priced menu (excluding desserts) and references to Mrs. Elaine Bailey, Phillips Academy, Andover, by February 9.

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## Wilkinson In Recital



Donald Wilkinson

The music department of Phillips Academy will present Donald Wilkinson, baritone, and Thomas Enman, pianist, in recital on Friday, Jan. 30, at 7 p.m. in Graves Hall. The public is invited.

Work by Handel, Mozart, Strauss, Barber, Poulenc and Ives will be performed.

Wilkinson won first prize in the 1985 New England Young Performers Competition and was a finalist in the Opera Company of Boston auditions in 1985. A Boston resident and student of Grace Hunter, he has performed as soloist with many of New England's leading ensembles, including Handel and Haydn Society, Banchetto Musicale, Cantata Singers, Emmanuel Music and Providence Singers. Wilkinson made his Symphony Hall debut last season with the Boston Concert Opera in "Turandot" and in the American premiere of Janacek's "Fate."

Enman received his undergraduate degree from the University of Montana and his master's from Boston University. He has played recitals in the National Portrait Gallery at the Smithsonian Institute as well as throughout New England, including WGBH radio. Enman was a

former pianist for the San Francisco Ballet and is a faculty member of North Shore Community College.

There is no admission charge.

## Savoyards To Appear

"The Best of Gilbert & Sullivan" will be performed by principal artists from the D'Oyly Carte Opera Company on Saturday, Feb. 7, at 8 p.m. at the J. Everett Collins Center for the Performing Arts, Shawsheen Road, Andover.

Performed by the Savoyards, named after the Savoy Theatre where Gilbert and Sullivan's operas premiered, the program will include excerpts from "The Pirates of Penzance," "The Sorcerer," "The Gondoliers" and "Patience." In addition, they will perform selections from "The Mikado," "Yeoman of the Guard," "Iolanthe," "Princess Ida" and "H.M.S. Pinafore."

Performers of the famed, but now extinct,

D'Oyly Carte include Kenneth Sandford, Geoffrey Shovelton, Vivian Tierney, Alistair Donkin, Lorraine Daniels and David Mackie.

Geoffrey Shovelton, Savoyards' spokesman, promised enthusiastic Gilbert and Sullivan admirers that "everyone will hear two or three of their favorites."

In announcing the program from the stage, Shovelton describes the synopsis of each opera and shares amusing anecdotes from D'Oyly Carte's distinguished history. The company gave its final performance two years ago.

Ticket may be purchased at the Collins Center box office from 10 a.m. to 5 p.m. daily.

Group discounts are available.

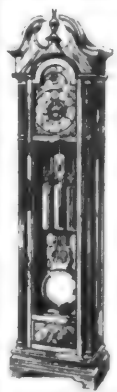
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### Returns

Marine Sgt. Jay D. Gates, whose wife, Robin, is the daughter of Bob and Norma McElhenny, 78 Vest Way, North Andover, recently returned from a Western Pacific Deployment.

During the six-month deployment, Gates was stationed at Marine Corps Air Station Iwakuni, Japan, and at Naval Air Station Cubi Point, Puerto Rico. He participated in two mining exercises as well as two high tempo operations.

Gates is serving with Marine All-Weather Attack Squadron 224, Cherry Point, N.C.



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## P.A. Music Department Celebrates Mozart's Birthday

The music department will present a concert in celebration of the birthday of Wolfgang Amadeus Mozart (January 27, 1756) on Sunday, Jan. 25, at 3 p.m. in Cochran Chapel on the Phillips Academy campus.

The concert will feature soloists and musicians from the Phillips Academy faculty and professionals from the Greater Merrimack Valley area.

Beda Polanco, soprano, and Allen Combs, tenor, will perform arias from Mozart's opera "Don Giovanni." Both artists are well known to audiences on the North Shore. Performing with them will be Frederik Schuetze, baritone, who is on the music faculty at Bradford College in Haverhill.

Peter Warsaw will play the "Piano Concerto No. 23 in D Major K.488." He is on the music faculty at Phillips Academy and appears regularly in solo and chamber music concerts at the academy.

The concert will conclude with the Andover Chamber Orchestra performing Mozart's "Symphony No. 35, the Haffner." The Andover Chamber Orchestra is comprised of professional musicians and teachers from the Greater Merrimack Valley area. The orchestra is under the direction of William Thomas, chairman of the music department at Phillips Academy.

There is no charge for admission. The public is invited to the continued celebration of Mozart's birthday after the concert with a reception in Cochran Chapel's Baldwin Cloister.

## Brass Concert At Phillips Friday

There will be a Brass Ensemble Concert on Friday, Jan. 23, at 8 p.m. in Graves Hall, Phillips Academy, featuring Morris Anderson, tuba.

The first part of the program will feature works for tuba and piano. The Andover Brass Ensemble will play for the remainder of the program. Works by composers Kellaway, Spillman, Wilder, Dahl and Boehme will be performed.

In addition to Anderson, performers are Vincent Monaco and Justin Cohen, trumpets, Robin Cabalier, French horn, Ed Clough, trombone, and Matt Guilford, trombone and euphonium. All perform frequently in the Andover and Boston areas, including performances with the Boston Philharmonic, Boston Pops, Boston Ballet and the Copley Brass Ensemble. Monaco is the band director at Phillips Academy and Anderson and Clough teach there.

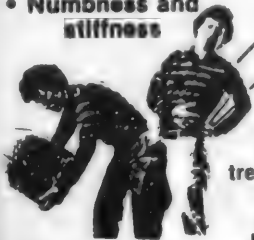
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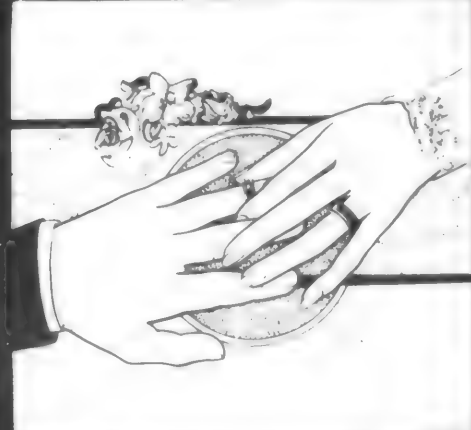
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## Singers Plan Guest Night

The Merrimack Valley Barbershop Singers of the Haverhill Chapter are holding a Guest Night at the Trinitarian Congregational Church, 72 Elm St., North Andover, on February 10 at 7:30 p.m.

Guests will hear an introduction to the American art form of four-part harmony, receive an initial voice placement evaluation and have the opportunity to participate in chorus and quartet singing. The Valley Quartet will perform as well as the Merrimack Valley Chorus as part of the evening's entertainment. All area men who like to sing are invited to attend.

The Haverhill chapter is part of the largest men's singing group in the world. The 40,000-

member organization of the Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America, Inc. has more than 800 chapters in the United States and Canada. These groups present concerts all year long, attend conventions and competitions throughout North America and sing for local organizations in their communities.

The non-profit organization raises thousands of dollars each year in support of the Institute of Logopedics, their unified service project, under the motto, "We sing...that they shall speak."

For more information, contact Ron Chabot, 45 Ayers Village Road, Methuen.

### Rehearsals

Rehearsals have begun for the Reading Symphony Orchestra's March 15 concert.

Any interested musicians are invited to meet with Conductor Dan Abbott prior to rehearsals which take place every Tuesday at 7:30 p.m. at the Reading High School Band Room, adjacent to the auditorium. Lower strings are especially sought.

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## Singers Invited For Spring Concert

People who love to sing are invited to join the Greater Merrimack Valley Chorale to prepare its spring program, Haydn's "Mass in Time of War" and Beethoven's "Chorale Fantasy" for piano, orchestra and chorus. All voice parts are welcome.

Music director David Tierney has announced open rehearsals in Andover each Wednesday evening through February 4 so new members can join the 58-member community chorus. The chorale's singers come from a dozen Merrimack Valley towns and rehearse Wednesdays at 7:30 p.m. in the Doherty Junior High School music room, 36 Bartlet St., one block from Route 28.


The greater Merrimack Valley Chorale will present its spring concerts Sunday, May 3, and Saturday, May 9, with an orchestra. For more information, call Paul Guerrette, 5 Hemlock

### Outdoor Expo

The 11th annual Eastern Fishing and Outdoor Exposition will be held at the Centrum in Worcester January 28-February 1.

Exhibits will include all major national manufacturers of fishing tackle, leading retailers, hunting and shooting displays, lodge owners, guides and outfitters, conservation organizations, sporting publications, taxidermists, archery range, wildlife artists and fish and wildlife departments. Enlarged fly fishing exhibits and special fly fishing program have been added this year.

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Andover/Abbot Association auction committee members Sandy Stark and Cynthia Hollenbeck display their wares

## Book Party, Auction Saturday

The Merrimack Valley Andover/Abbot Association will hold its Buy-a-Book Party and Auction on Saturday, Jan. 24, from 5 to 7 p.m. at the Phillips Academy Log Cabin. Lucky participants will have the opportunity to bid on a variety of distinctive wares donated by distinguished Phillips Academy alumni—including original artwork created and signed by artist Frank Stella and cartoonists Jeff MacNelly and William Hamilton, keyrings bearing the Vice-Presidential seal from George Bush, a record album signed by the members of Boston's DelFuegos, a script of the play "Tribute," signed by Jack Lemmon, and two copies of the book "House," autographed by its author Tracy Kidder.

Proceeds from the affair will benefit the MVAAA's Book Scholarship Fund, which makes possible full book scholarships for ten Merrimack Valley region P.A. students each year.

The party will feature refreshments, including an array of fondues, and entertainment by Phillips students and the popular singing group, "8 'n 1." Auctioneer of the evening will be local attorney Carmine DiAdamo.

Reservations for the event may be made with Mrs. Thomas Stark.

Chairmen for the party are Mme. Suzy Joseph, Mrs. Mariano Ezpeleta, and Mrs. Carmine DiAdamo. Committee members are Mrs. Thomas Stark, Mrs. George LeMaitre, Mrs. Peter Caruso, Mrs. Phillip Minotti, Mrs. John J. Driscoll, Mrs. David Bertetti, Mrs. Russell Karl, and Mrs. Lawrence DiStefano.

The MVAAA is an organization of parents, alumni and friends of Phillips Academy. The organization, in cooperation with the school's Office of Academy Resources, faculty and the Alumni Association, has developed a yearly calendar of social and informative events to increase member awareness of the school's current programs and staff.

### Free Tuition

Hundreds of senior citizens, aged 60 and older, have taken courses at Northern Essex Community College on a tuition-free basis as part of the college's Gold Card Registration Program. Any of the college's credit and non-credit courses are offered tuition-free to senior citizens on a space-available basis.

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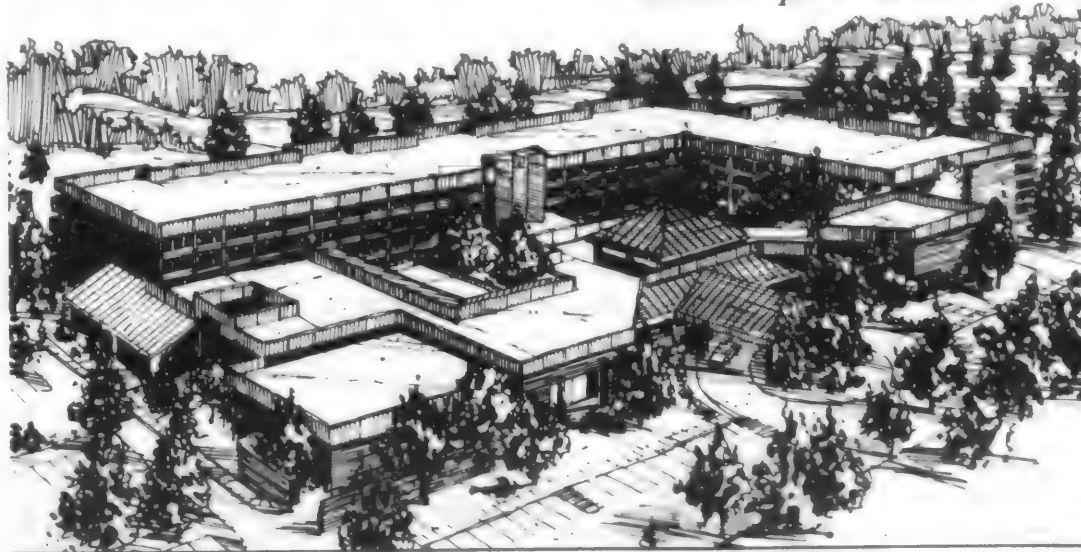
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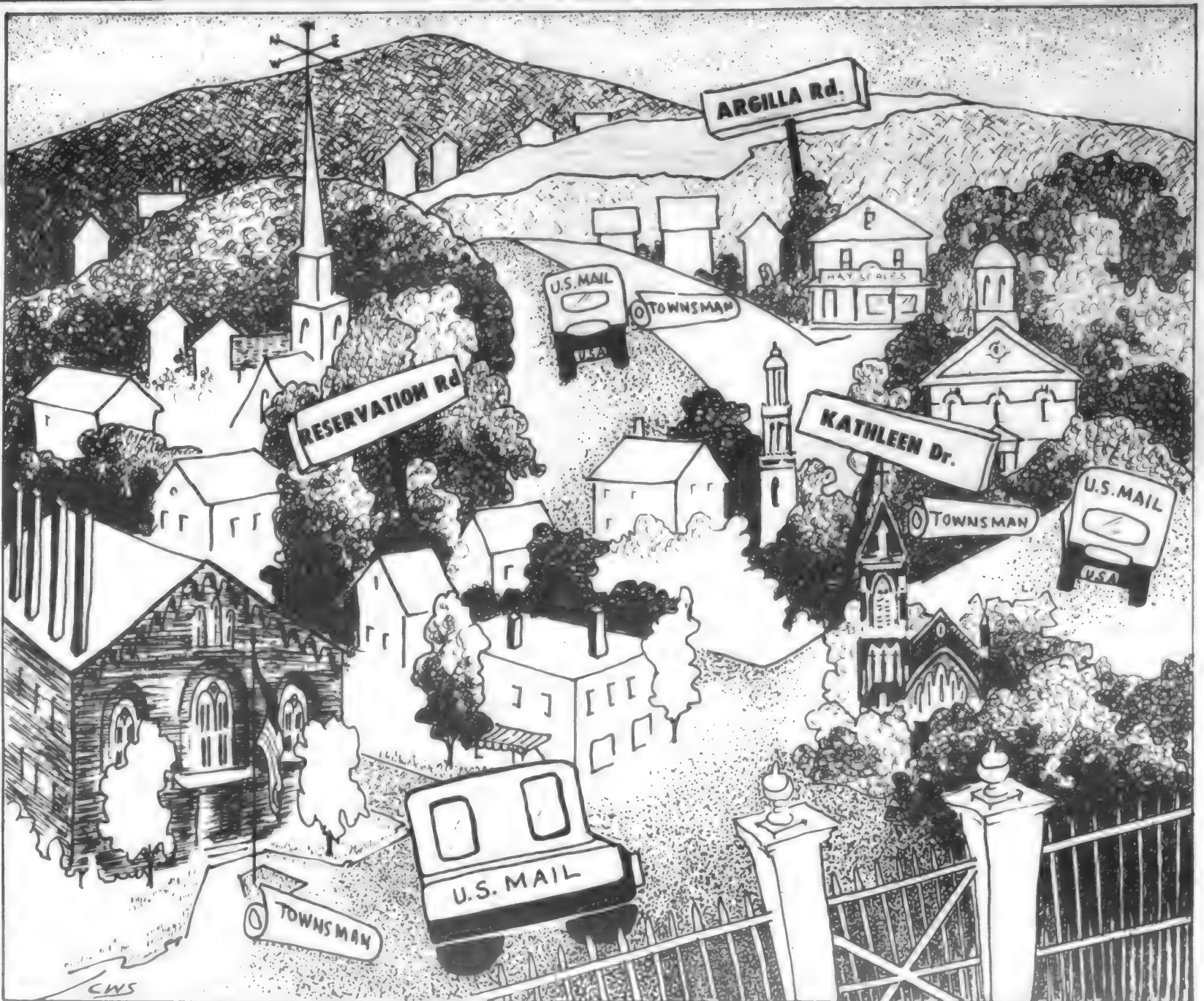
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Sunday afternoon, an eager and ample audience of local folk treated themselves to a national touring company production of the musical "Can-Can." In satisfying their thirst for first-rate entertainment, this very special audience also demonstrated their support for the Bon Secours Hospital—which received the proceeds from the \$100-per-seat performance.

Afterward, the theatergoers enjoyed a gala reception in the cafeteria—which had been deftly transformed by volunteers into an elegantly appointed Parisian hall. Amid balloons and flowers, guests nibbled at goodies from the buffet table and steeled themselves with non-alcoholic beverages for the icy ride home.

Photos, from above:

Jim and Mary Ann D'Angelo sample the buffet; Ann Bride and Margaret Murphy chat beside the provincial fishing boat (which is filled with oysters); Hospital president Bill Lane talks shop with Dr. Fred Arragg; Suzanne and Jordan Burgess flank an ice sculpture of the Eiffel Tower; Carmine and Barbara DiAdamo, with Vincent and Sue Morton.

Townsmen Photos by Susan O'Neill



## Rothwell-Reddish



Mr. and Mrs. Richard J. Rothwell, III

Cynthia A. Reddish, daughter of Mr. and Mrs. Robert L. Reddish, 418 Lowell St., Andover, wed Richard J. Rothwell, III, son of Mr. and Mrs. Richard J. Rothwell, Jr., of Chelmsford, Oct. 19.

Rev. James Diamond, rector, officiated at the Christ Church, Andover ceremony.

Leslie Reddish of Andover was maid of honor while Elizabeth Reddish of Methuen, Sarah Reddish of Andover and Barbara Rothwell of Chelmsford acted as bridesmaids. Sharyn Reddish was the flower girl.

Barry DesLauriers of Lowell was best man and ushers were Stephen Rothwell of Londonderry, N.H., Brian Rothwell of Chelmsford, Robert Reddish of Methuen and Alan Kivikoski of

Pelham, N.H. Ringbearer was Robert Reddish of Methuen.

The bride is a graduate of Andover High and South Eastern Academy, Kissimmee, Fla. She is currently employed at the Automobile Club of the Merrimack Valley.

The groom was graduated from Chelmsford High and attended the University of Lowell. He is a member of the Local 6 Asbestos Workers' Union and is employed at the All Temp Insulation Company in Quincy.

The ceremony was followed by a reception at the Sheraton Rolling Green in Andover and the couple then departed on a trip to Niagara Falls.

Upon their return the couple took up residence in Lowell.

## Engagement Announced

Mr. and Mrs. Robert L. Kent of Westwood announce the engagement of Mr. Kent's daughter, Linda Jean Kent, to Dr. Thomas F. DeLaney, son of Dr. John J. DeLaney and the late Ruth DeLaney of Morristown, N.J. Miss Kent is also the daughter of the late Elaine M. Kent of Andover.

Miss Kent, an alumna of Phillips Academy and Brown Uni-

versity, is employed in the radiation medicine department of Massachusetts General Hospital.

Dr. DeLaney, a graduate of Harvard University (cum laude) and Harvard Medical School, is a staff radiation oncologist at the National Cancer Institute in Bethesda, MD.

An August wedding is planned.

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Joan M. Deschenes

## September Wedding Planned

Mr. and Mrs. Roland C. Deschenes, 14 Boston Road, Andover, announce the engagement of their daughter, Joan Mary, to James M. Bourgeois, son of Mr. and Mrs. Robert C. Bourgeois, 90 Arnold St., Methuen.

Miss Deschenes was graduated from Andover High School and is currently employed at Drytech, Inc. in Wilmington.

Also employed at Drytech, Inc., Mr. Bourgeois was graduated from Methuen High School. A September 1987 wedding is planned.

### Assistant

Northern Essex Community College has appointed Robert A. Schuiteman of Essex as assistant director of cooperative education and placement.

Schuiteman, who holds a bachelor's degree in political science from Hope College in Michigan and a master's degree in political science and a Ph.D. in higher education from the University

of Michigan, was dean of admissions at Wentworth Institute of Technology.

## To Wed In June



Rebecca Lynne Erban

Mr. and Mrs. Charles K. Erban, II, 249 Lowell St., Andover, announce the engagement of their daughter, Rebecca Lynne, of Watertown, to Joseph P. Kannam, son of Mr. and Mrs. Peter J. Kannam, 6 Yardley Road, Andover.

Miss Erban was graduated from both Andover High School and the University of Massachusetts, Amherst, School of Management. She is currently employed as a staff auditor at Arthur Anderson and Company, Boston.

Mr. Kannam, who resides in Boston, is also an Andover High graduate. He received his degree in biology from Boston University and is currently studying medicine at the Boston University School of Medicine.

A June 1987 wedding is planned.

### Day Trip

Join Peabody Museum of Salem educator Doris Mahaney for a visit to the Museum of Fine Arts and the Isabella Stewart Gardner Museum on Tuesday, Feb. 24, from 9 a.m. to 4:30 p.m.

Prior registration is required by February 17. Contact the education department, Peabody Museum of Salem, East India Square, Salem.

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## The Religious Community

JANUARY 22, 1987

# West Parish Minister Recalls His Activist Role With Rev. King

By Karen L. Day

Rev. Roger C. B. Daly, interim minister at West Parish Church, left Dartmouth College in the fall of 1964 to observe firsthand the activities of the civil rights movement in the South, and eventually became an activist.

Daly was raised in a "very gentle environment" in northwestern New Jersey.

Rev. Daly addressed the luncheon meeting following the Andover Clergy Association memorial service for Martin Luther King on Monday at West Parish Church.

Of his early childhood, Daly remembers his siblings and his nanny, who was black. She provided all the care Daly needed during his early years and "at times when I'm shaking, I call her." When he got older, he attended The Groton School, a Christian institution. He was raised in such a way, he says, that he never even thought that things like a person's color were important.

According to Daly, the turmoil in his life at the beginning of his sophomore year "rendered college absurd" and he decided that he wanted to investigate the issues behind the civil rights movement.

He remembers, specifically, seeing the cover of "Time" magazine that bore a picture of Sheriff James Price, who was on trial for the murders of three civil rights activists. Price was sitting in court, leaning back in his chair with his feet propped up on the table, eating popcorn. Daly was outraged by the image.

"In the personal, cultural and social turmoil of a sophomore college existence in 1964...the meaninglessness...the issue of civil rights, the personalities involved, became important to me," says Daly now.

It was then that he left Dartmouth and began contacting people he knew and doing extensive research on the issue. But it wasn't enough.

"It was like quenching my thirst with a bowl of sand," Daly says of the time he spent doing research, "I still couldn't imagine how, why or under what circumstances it may be conceivably valid" to discriminate between blacks and whites.

He then met with a member of the student non-violent protest organization who encouraged him to go down to Alabama and witness the events firsthand.

"I had no real sense of what I was going to be doing," Daly says now, "I found myself, my passions, in an environment that was very strange to me, but very exciting. I could learn, I could listen, I could experience."

He remembers being frightened by the fact that civil rights movement members were the object of violence, but were taught to react to that violence in a non-violent manner.

Daly was asked to go to Selma, Alabama, at a time when Selma was "just another name of a place." He was to write about events in Selma, write press releases and act as a press liaison for the movement. He was excited about the assignment because he would simply be an observer, rather than an activist.

Two days after his arrival, he was on the steps of the federal building observing an attempt by John Lewis, an activist, to enter the Dallas County Courthouse with 75 blacks in order to register to vote. Sheriff Tom Clark came out of the courthouse and pushed Lewis back down the stairs with his nightstick.

"Someone hit me in back of the head," re-

members Daly, "I fell down the stairs and balled up" as he had been taught to during his orientation. He remembers his attacker calling him a "white nigger" and a "nigger-lover" before city police officers intervened.

Daly was told by the police commissioner not to press charges, he would do it for him, so that Daly would not be a target for further violence.

When the case went to court, the attacker was required to pay a ten-dollar fine or spend ten days in jail. The judge called Daly before the bench.

After numerous background questions, the judge asked Daly what a person with his background was doing in Selma "making trouble." Daly answered that he had come down to understand what was going on. The judge warned that he would not like to see Daly in his court again.

The implied threat caused Daly to become "angry, then mad, then outraged." He then became an activist rather than just an observer.

He was strategically placed in the forefront of public protests. "I felt at one point exploited, but know I was just utilized to make a point."

Martin Luther King then joined the group in Selma, meeting with them regularly to plan acts of civil disobedience and to discuss the issues at hand. It was King's refusal to betray his affection for Christianity by promoting violence that made the group remain non-violent as possible, says Daly, at a time when Malcolm X was in favor of violent response and symbolic activities. "The issue of means to an end became important" he says.

King did not place himself above his followers. When several hundred protestors were arrested, seven "leaders", including King and Daly, were kept separately from the others. The seven were offered dinner, even though the normal mealtime was past. King refused to eat unless meals were provided for everyone.

During this several day period in jail, the protestors sang spirituals and prayed, and their children would gather outside the jail to lead their parents in song.

At that time, says Daly, "we could have walked right into the jaws of hell, and I would have said 'So be it'."

After numerous other protests and beatings, Daly began to question what he was doing in Selma. Was he really just there to understand what was going on or was he provoking further violence? It was again the question of the means to an end. Were the consequences of his actions more detrimental to those involved in the movement than an eventual understanding was worth? Daly left Selma.

Just under a year after leaving Dartmouth, Daly returned to school.

His former headmaster at the Groton School contacted and encouraged him to make appearances at schools and before civic groups recounting his experiences. It forced Daly to "think critically" about his activities in the South.

When the Vietnam War came to be, Daly was not eligible for service because of the numerous charges waged against him during his civil rights activist period, and eventually he went on to the seminary.

Daly was still tied to King by several indictments that they shared, but King appeared in court on behalf of them all and was found "not

guilty."

Daly views King as a man "who did what he did, not because he was angry at the injustice, but as a translation of the affection he had for what is good." King believed in the "freedom to be passionately attached to things that are good" and wanted people to nurture and protect those things.

"That which he symbolizes is integral to the success of democracy," says Daly. "I sense that half of him was afraid of being so symbolic...the black man...he was just an ordinary man—until he was killed."

When asked if the recent outbreaks of racial violence were discouraging, Daly said that they were not.

"I feel I'm kind of a realist. I respect tryers and seekers who are not where they want to be. We either are, or can be, or can do, bad or evil things. Let's not hold up impossible standards for ourselves. You have a choice—reciprocate in kind, or refuse to betray yourself, your hope and your goal."

"You don't seek martyrdom, but you don't compromise your sense of dignity," says Daly, adding that he has never before or never since seen such dignity as that group of activists "saying 'no' to violence."

He believes that, although it is very easy to view groups like the Ku Klux Klan as "the bad guys," the event is over and there is nothing that can erase its occurrence.

"You can't kill all the snakes because one may bite a man," explains Daly, and if you do, you are questioning the entire principal of democracy.

## To Discuss Neighbors In Need

Sister Rejeanne Keeley, R.S.M., director of Neighbors-in-Need, will be the guest preacher at the 10:30 a.m. worship service, Sunday, Jan. 25, at the First United Methodist Church, 57 Peters St., intersections of Routes 133 and 114, North Andover.

Born in Manchester, N.H., and educated in parochial schools there, Sr. Rejeanne entered the Sisters of Mercy convent at 17, received a bachelor of arts degree from St. Mary College, Hooksett, N.H., an LPN through St. Joseph Hospital School of Practical Nursing in Nashua, N.H., and undertook a career in health care, serving the elderly in nursing homes and through the organization of the Rockingham Hospice.

In 1983, when Canon Rudolf Devik, rector of Grace Episcopal Church in Lawrence, was looking for a coordinator to implement a system of food distribution in the Greater Lawrence area, Sr. Rejeanne became the director of Neighbors-in-Need.

This responsibility has led to her involvement with state coalitions for the hungry and homeless, the Governor's Welfare Advisory Board, the ethnic covenant, the Hispanic Network and other similar organizations.



# church services ...

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## Apostolic

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Armenian Apostolic Church  
Rev. Sahag Vertanesian, Pastor  
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SUNDAY: 9:45 a.m. Morning  
Prayer; 10:15 a.m. Badarak.  
(Holy Mass)

## Baptist

Andover Baptist Church  
Rev. Phillips B. Henderson  
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Service; 9:30 to 12 Noon: Nur-  
sery Care.  
WEDNESDAY: 7 p.m. Bible  
Study and Prayer Meeting; 8  
p.m. Board Meetings.

Julian Memorial  
Baptist Church, S.B.C.  
3 Greene St., Lawrence  
01840-4441  
Rev. D. Keith Coleman, Pastor  
SUNDAY: 9:45 a.m.; 11 a.m.  
Bible Study for all ages; 11 a.m.  
Worship; 6:30 p.m. Worship.  
WEDNESDAY: 7 p.m. Prayer  
Services.

## Bible Chapels

Andover Bible Chapel  
206 Lowell St., Andover  
SUNDAY: 9:15 a.m. Commu-  
nion Service; 11 a.m. Family  
Bible Hour and Sunday School;  
6 p.m. Evening Service; 7 p.m.  
Youth Group.  
MONDAY: 6:45 p.m. Awana  
Club - Boys & Girls.  
WEDNESDAY: 7:45 p.m.  
Prayer & Bible Study.

Rehoboth Fellowship Center  
244 Lowell St., Andover  
Pastor, Franklin W. Hobbs  
SUNDAY EVENINGS: 6-7 Bi-  
ble Study; 7-8 Worship and  
Prayer.  
FRIDAY: Choir rehearsal.

The New England Bible Church  
11 Haverhill Street  
Andover, Mass.  
Rev. M. E. Thompson III  
SUNDAY: 9 a.m. Morning  
Worship; 10:30 a.m. Sunday  
School; 6 p.m. Evening  
Worship.  
THURSDAY: 7 p.m. Bible  
Study and Prayer. Fully-staffed  
nursery; Vibrant youth  
program.

Fellowship Bible Church  
525 Turnpike Street  
No. Andover

Pastor Joseph Stringer  
SUNDAY: 7:35 a.m.  
Fellowship Time, WCCM; 8:30  
& 11 a.m. Morning Worship;  
9:45 a.m. Sunday School; 6 p.m.  
Evening Worship.  
WEDNESDAY: 7 p.m. Prayer  
Meeting.

## Catholic

St. Augustine's Church  
Rev. Richard T. O'Leary,  
O.S.A., Pastor  
43 Essex St., Andover  
SATURDAY: Mass 8 and 9:30  
p.m.  
SUNDAY: Masses at 8, 9:30,  
11, 12:30 p.m.  
Holy Day Masses: See Bul-  
letin.  
First Friday Mass: 10:30 a.m.  
Penance: Saturday 11 a.m. - 12  
Noon & 7-8 p.m.

St. Robert Bellarmine Church  
Rev. Frederick J. Collins,  
Pastor  
Haggetts Pond Road, Andover  
SATURDAY: Masses 8:00  
p.m.  
SUNDAY: Masses: 8, 9:30, 11  
a.m.

St. Joseph's Church  
High St., Ballardvale  
SUNDAY: Masses 10:00, 11:30  
a.m.

St. Michael's Church  
Rev. Joseph Svirskas,  
Pastor  
196 Main St., North Andover  
SATURDAY: Masses at 8:30  
and 6:30 p.m.  
SUNDAY: Masses at 7:30, 9,  
11:30 a.m. and 12 Noon.  
Daily Masses at 6:45 a.m. and  
8 a.m.

## Christian Science

First Church of Christ, Scientist  
278 No. Main St., Andover  
SUNDAY: 10:30 a.m. Church  
Services; Sunday School; Nur-  
sery Available.  
WEDNESDAY: 8 p.m. Testi-  
mony Meeting.

## Congregational

Free Christian Church  
Rev. Dr. Jack L. Daniel, Jr.  
Minister  
31 Elm St., Andover

THURSDAY: 6:30 a.m. Men's  
Breakfast; 6:30 p.m. Junior  
Youth; 7:30 p.m. Senior Choir.  
SUNDAY: 9:30 a.m. Sunday  
School, Adult Bible Study,  
"Marriage for Partners" and  
"Living for God". Crib Room;  
10:45 a.m. Worship Service;  
Crib Room; 11 a.m. Children's  
Church.  
WEDNESDAY: 1:30 p.m.  
Margaret Slattery Class; 7 p.m.  
Senior High Youth.

## Episcopal

Christ Church  
The Rev. James A. Diamond,  
Rector  
The Rev. Andrew C.  
Hamersley,  
Curate

Rev. Donald R. Woodward  
Assistant for Christian Educa-  
tion  
25 Central St., Andover  
SUNDAY: 8 a.m. Holy Com-  
munion; 9 a.m. Holy Commu-  
nion (first, third, fifth Sundays  
of the month); Morning Prayer  
and Sermon (second and fourth  
Sundays of the month); 10:15  
a.m. Education Hour; 11:15  
a.m. Holy Communion (first  
Sunday of the month) Morning  
Prayer and Sermon remaining  
Sundays).

MONDAY: 10 p.m. Spiritong  
(an Ecumenical sacred dance  
drama).  
TUESDAY: 8 p.m. Al-Anon.  
WEDNESDAY: 7 a.m. Holy  
Communion; 10:30 a.m. Alco-  
holics Anonymous; 5:30 p.m.  
Overeaters Anonymous.  
THURSDAY: 4 p.m. Bellring-  
ers (Grades 1-3); 5 p.m. Sopra-  
no rehearsal (grades 4-12); 7  
p.m. Full Choir rehearsal.

St. Paul's Episcopal Church  
Rev. Alexander S. Daley,  
Rector  
200 Main St., North Andover  
SUNDAY: 8 a.m. Holy Com-  
munion; 10 a.m. First and Third  
Sundays, Holy Communion and  
Sermon; Other Sundays, Morn-  
ing Prayer and Sermon; 10 a.m.  
Church School.  
THURSDAY: 10 a.m. Holy  
Communion.

## Jewish

Temple Emanuel

7 Haggetts Pond Rd.  
Andover, Mass.  
Rabbi Harry A. Roth, D.D.  
Cantor Dean R. Rosenweig  
FRIDAY: 8:15 p.m. Sabbath  
Service.  
SATURDAY: 9 a.m. Chapel  
Service; 10:30 a.m. Sanctuary -  
Bar/Bat Mitzvah Service.  
SUNDAY: 9 a.m. Chapel  
Service.

Cong. Tifereth Anshai  
Shard & Sons of Israel  
692 Lowell St., Lawrence  
DAILY SERVICES: 7 a.m.  
and 7 p.m.  
SATURDAY: 9 a.m. and sun-  
down.  
SUNDAY: 9 a.m. and sun-  
down.

Temple Emanuel  
Of Merrimack Valley  
101 W. Forest Street  
Lowell, Mass.  
Rabbi: Everett Gendler  
FRIDAY: 8 p.m. Evening  
Service.  
SUNDAY: 10 a.m. Sunday  
School; 10 a.m. Morning Adult  
Coffee.

## Lutheran

Faith Lutheran Church  
Rev. Dennis Kohl, Pastor  
300 So. Main St., Andover  
SATURDAY: 5:30 p.m. Spe-  
cial Holy Communion.  
SUNDAY: 8:30 Worship; 9:15  
a.m. Sunday School; 10:30 a.m.  
The Service and Sunday School.  
Nursery care provided.

## Unitarian

Unitarian-Universalist Church  
Rev. Rosemarie C. Smurzynski

6 Lacke St., Andover  
Music Director  
Jean Pedolsky

SUNDAY: 9:45 a.m. Choir Re-  
hearsal; 10:30 a.m. Worship  
Service and Church School; 2-4  
p.m. Andover Historical Society

Exhibit on display - "Religious  
Life in Andover."  
TUESDAY: 6:30 p.m. Ballet  
Supper; 7:30 p.m. Annual Meet-  
ing.

United  
Church of Christ  
Trinitarian Congregational  
Church

(Continued on Page 35)

<b>AMICA PALMS</b> 4'-5' TALL First Reporting With Purchase On Any Pot <b>\$9.00</b>	<ul style="list-style-type: none"> <li>• Burpee Seeds</li> <li>• Crafts</li> <li>• Bird Seed &amp; Feeders</li> <li>• Fresh Flowers from our Florist.</li> </ul>
<b>TABLE PLANTS</b> In A Big 6" Pot Reg. \$6.99 NOW <b>\$4.00</b>	<b>HANGING SPIDER PLANTS</b> In A Big 8" Pot Reg. \$8.99 NOW <b>\$3.99</b>
<b>ALL SILK FLOWERS</b> <b>25% OFF</b> Single Stems Only	
<b>All Sales End Jan. 31, 1987</b>	
<div style="display: flex; justify-content: space-between;"> <div> <b>Senior Citizen Discount</b>  592 Merrimack Avenue Rte. 110, Dracut DIRECTIONS: Rt. 93 to Rt. 110 West             </div> <div>  <b>New England Nurseries &amp; Garden Centers</b> and <b>FLORIST</b> 458-6201             </div> </div>	

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**SPECIAL TAN**  
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**66 Main St., Andover**

**475-5113**

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12 SESSIONS - \$40.00  
(Regular 10 Sessions - \$40.00)

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9:30-7:30

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than the safest indoor  
tanning system in the  
world: the patented  
Wolf System.

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# Anniversary Sale

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**6 FREE Donuts** or **3 FREE Donuts**  
with the purchase of a Dozen Donuts\*

\*At the regular price

**6 FREE Donuts** or **3 FREE Donuts**  
with the purchase of a Half Dozen Donuts\*

One coupon per customer per visit. Available at participating shops. Offers cannot be combined. Shop must retain coupon. Taxes not included. Limit 2 Offers.

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It's worth the trip.

Offer Good Thru 1/31/87

- 149 N. Main St., Andover
- 50 S. Broadway, Lawrence
- 452 Broadway, Rte. 28, Methuen
- 188 Haverhill St., Merrimack Plaza, W. Methuen

Open 24 Hours 7 Days a Week

DUNKIN' DONUTS IT'S WORTH THE TRIP

## Obituaries

JANUARY 22, 1987

**Harold L. Whitworth, Sr.**

Harold L. Whitworth, Sr., 82, 19 Johnson Road, who founded the Whitworth Sporting Goods Store in Lawrence, died Saturday, Jan. 17, 1987, at home.

Mr. Whitworth opened the Whitworth Sporting Goods Store on Essex St., Lawrence, in 1931 and ran it until his retirement in November of 1965.

Mr. Whitworth was born in Lawrence and graduated from Lawrence High School in 1922. He attended Northeastern University, where he took a business administration course.

Mr. Whitworth was president of the Lawrence Chamber of Commerce from 1960 to 1962, chairman of the Lawrence Retail Board from 1958 to 1959, was on the board of directors and the physical education committee of the YMCA and was a member of the board of directors of Camp Lawrence. He was also a member of the Lawrence Lodge of Elks No. 65, the Lawrence Lions Club and Grecian Lodge AF & AM.

Mr. Whitworth was also dedicated to the Greater Lawrence Babe Ruth League and was a great supporter of Lawrence High School sports. He was a member of the Christ Episcopal Church in Andover.

Mr. Whitworth is survived by his wife, Grace (Sharpe) Whitworth; sons, Harold R. and David W., both of Andover; daughters, June Whitworth, Mrs. Ronald J. (Nancy) Hagerty and Susan Whitworth, all of Andover; 17 grandchildren, five great-grandchildren and several nieces and nephews.

Memorial services were held on Tuesday, Jan. 20, in Christ Episcopal Church, Andover.

Memorial contributions may be made to the American Cancer Society, 853 Main St., Suite 205, Tewksbury, Ma. 01876.

Arrangements were made by the Allen Funeral Home of Lawrence.

**Borghild H. Kvingedal**

Borghild (Haegsvaer) Kvingedal of 256 North Main St., Andover, died Monday, Jan. 19, 1987, at Lawrence General Hospital after a short illness at the age of 90.

She was born in Norway and has resided in Andover for the past 12 years.

She is survived by three sons, Bjarne Kvingedal, Stanley Kvingedal, both of Vermont, Earl Kvingedal of Lexington; one daughter, Dagmar Emmons of Andover; ten grandchildren and 11 great grandchildren.

Funeral services were held Wednesday at the Edgerley & Bessom Memorial Home, 33 Pearson St., Andover. Burial followed in the family lot in Gethsemane Cemetery, West Roxbury.

Memorial contributions may be made to the Marsh Corner Community Church, Pelham Street, Methuen, MA 01844, or the Waltham Evangelical Free Church, 10 Bruce Road, Waltham, MA 02154.

**Melvin H. Chalfin**

Melvin H. Chalfin, 68, of Randolph, died Jan. 19, 1987, at New England Baptist Hospital, Boston, following a long illness.

He was a retired salesman for the Kasanoff Bakery,

Boston. He served in World War II with the U.S. Army.

Mr. Chalfin is survived by his wife, Beatrice (Rudkin); a son, R. Barry Chalfin of Andover; a sister, Gladys Chalfin of Revere; a brother, John Chalfin of Florida; and two grandchildren.

Funeral services were held Wednesday at the Levine-Briss Funeral Home, Randolph. Burial was in Sharon Memorial Park, Sharon.

Memorial observance will be at the home of Mr. and Mrs. Barry Chalfin, 7 Deerfield Way, Andover, today and Friday until noon.

**Gladys L. Brown**

Galdys L. (Phye) Brown, 80, 3 Holly Terrace, died Sunday, Jan. 18, 1987, at Lawrence General Hospital.

Mrs. Brown was very active in the Order of the Eastern Star Andover Chapter No. 187, which she joined in 1930. She had served as past matron and secretary and also as past grand officer, deputy grand matron and grand representative to New Jersey.

She was born in Newburg, N.Y., and had lived in Andover for 46 years. She was a graduate of Boston University's Sargent College and also Columbia University.

Mrs. Brown was a member of Christ Episcopal Church. She was also a charter member in 1930 of the former Temple Shrine No. 1 in Lawrence, which merged in 1980 with Haverhill Shrine No. 1, White Shrine of Jerusalem.

She is survived by her husband, Harrison E. Brown; a son, James H. of Derry, N.H.; a sister, Miss Catherine M. Phye of New York, N.Y.; grandchildren, Harrison E. Brown, II, of Lawrence and Karen L. Provencher, James D. Brown and Stephen Brown, all of Derry, N.H.; three great-grandchildren, two nieces and several grandnieces and grandnephews.

Funeral services will be held today, Jan. 22, at 11 a.m. in Christ Episcopal Church. Burial will be in Spring Grove Cemetery. Arrangements were made by the Caron Funeral Home of North Andover.

Memorial contributions may be made to the charity of one's choice.

**George E. Partridge, Sr.**

George E. Partridge, Sr., 54, 129 Cotuit St., died Tuesday, Jan. 13, 1987, at Lawrence General Hospital.

Mr. Partridge was a truck driver for the Arrow Trucking Company in Lowell. He was born in Ballardvale and moved to North Andover 30 years ago. He attended St. Michael's Church.

Mr. Partridge was educated in the Andover schools and was a graduate of Pynchard High, Andover. He was a member of Teamsters Unions No. 24 and 49.

He is survived by his wife, Evelyn (Devine) Partridge; a son, George E., Jr. of North Andover; a daughter, Donna Marie of North Andover; his mother, Mrs. Charles (Sadie Gray) Partridge of Ballardvale; brothers, Robert of Ballardvale and Charles of Falls Church, VA; a sister, Mrs. Barbara King of Naples, Fla.; and several nieces and nephews.

A mass was celebrated on Saturday, Jan. 17, in St. Michael's Church and burial was in Immaculate Conception Cemetery.

## Other Obituaries Page 35

### CARON FUNERAL HOME

Malcom E. Lundgren John D. Caron

30 Main Street, North Andover, Mass.

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For Decades"*

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Garry A. Burke

John L. Burke

M. A. Burke Funeral Home

390 North Main Street, Andover Tel. 475-5200

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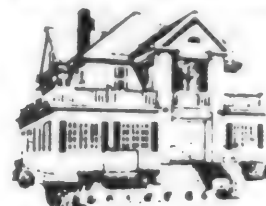
Michael N. Pollard

Member by invitation



National Society of Morticians

## Dewhirst & Conte FUNERAL HOME



17 THIRD STREET, NORTH ANDOVER

Newly Renovated Facilities — Ramp for the Handicapped  
INQUIRIES WELCOME

686-2712

The land animals with the largest eyes are those of the horse and the ostrich. They are about one-and-a-half times the size of a man's eye.





## church services...

(Continued from Page 31)

Rev. Herbert J. Schumm  
72 Elm St., North Andover  
SUNDAY: 10 a.m. Worship  
Service, Church School.

West Parish Church  
(United Church of Christ)  
129 Reservation Rd., Andover  
Rev. Roger C.B. Daly  
Rev. Dirkje F. Legerstee  
Pastor

SUNDAY: Third Sunday After  
Epiphany; 10:30 a.m. Service  
of the Word; The Rev. Roger  
C. B. Daly, Interim Pastor, will  
give the sermon, "Laughter &  
Faith"; The Scripture: Psalm  
2:1-4; Coffee Hour after the  
service in Fellowship Hall  
hosted by Peter Pingree; Greet-  
ing the congregation will be Di-  
ane Sheehan; Church School  
during worship; Infant/Toddler  
care during worship.

MONDAY: 7:30 p.m. Pageant  
wrap-up meeting; Discipleship  
& Church Growth Committee.  
TUESDAY: 7:30 p.m. Smith-  
Purdus.

WEDNESDAY: 7:30 p.m.  
Parent Film Series "Communi-  
cating"; Choir Rehearsal.  
THURSDAY: 9:30 a.m. Bible  
Study Group.

South Church  
(United Church of Christ)  
Rev. Dr. Raymond F. Pendle-  
ton,

Interim Senior Pastor  
Rev. Dr. Peter Savage,  
Minister of Pastoral Care  
Rev. Paul L. Rhodes, Minister  
of

Youth and Education  
41 Central St., Andover  
FRIDAY: 7:30-10:30 p.m.  
Youth Drop In; 8 p.m. A. A.  
Meeting.

SUNDAY: 9 a.m. Sunday  
School Assembly; 9:15 a.m.  
Sunday School Classes; 10:30  
a.m. Worship and Child Care;  
11:30 a.m. Coffee Hour; 7 p.m.  
College/Career; Senior Pilgrim  
Fellowship.

MONDAY: 9:30 a.m. TWIGS;  
7:30 p.m. Shawheen Girl  
Troupe.

TUESDAY: 4 p.m. Treble  
Chorus; 8 p.m. Men's Ping  
Pong.

WEDNESDAY: 6:30 a.m.  
Men's Fellowship; 9:30 a.m.  
Adult Bible Study; Women Who  
Knew God; 4 p.m. Carol Choir;  
Junior Pilgrim Fellowship; 6:30  
p.m. Pot Luck Supper; 7 p.m.  
Scout Troop 73; 7:45 p.m. An-  
nual Meeting.

THURSDAY: 4:15 p.m. Hand-  
bells; 7:30 p.m. Inquirer's  
Class; Choir.

## United Methodist

Ballard Vale United Church  
(United Methodist and  
United Church of Christ)  
Rev. Gary S. Cornell

23 Clark Road, Andover  
SUNDAY: 3rd Sunday after  
Epiphany; 10:30 a.m. Service of  
the Word; Mrs. Sandi Rebe,  
preaching; 9:30 a.m. 10:30 a.m.  
Adult Class, children/nursery  
care; 11:30 a.m. Fellowship  
Time; All are welcome. 4:30  
p.m. Junior High Youth  
Fellowship; 7 p.m. Senior High  
Youth Fellowship.

WEDNESDAY: 7 p.m. Youth  
Class; 7:30 p.m. Choir Rehears-  
al.

THURSDAY: 10 a.m. Bible  
Study.

FRIDAY: 7 p.m. Boy Scout  
Troop 76.

First United Methodist Church

57 Peters Street  
(Intersection of Rte. 114 & 133)

North Andover, Mass.

Rev. Dr. Alan D. Smith, Pastor

SUNDAY: 9:15 a.m. Adult Fo-  
rum with Mr. John Kendrick -  
Subject: "Making Your Spiritu-  
al Journey an Exciting Trip";

Christian Education, Nursery  
through Grade 12; 10 a.m. Choir  
rehearsal; 10:30 a.m. Worship -

Nursery Care provided; Sister  
Rejeanne Keeley, director of  
Neighbors-In-Need will be the  
guest preacher; 6 p.m. Youth  
Fellowship, Grades 6-12.

The North Boston Korean  
United Methodist Church

244 Lowell Street  
Andover (470-0621)

Rev. Sung Kim, Pastor

SUNDAY: 10:30 a.m. Bilingu-  
al Worship (Korean & En-  
glish). All racial backgrounds  
welcome; Special invitation to  
adopted Korean-Americans and  
their families; Nursery pro-  
vided; Sunday School for kin-  
dergarten through high school;  
Coffee and doughnuts for mem-  
bers and visitors following the  
service.

WEDNESDAY: 7:30 p.m. Bi-  
ble Study and Prayer.

FRIDAY: 7:30 p.m. Area  
class meetings for home Bible  
Study.

SATURDAY: 9 a.m. Korean  
and English language classes  
for children and adults.

Christian Alliance

Neighborhood  
Alliance Church

P.O. Box 190  
Andover, MA 01810

Philip J. Silvia, Pastor

SUNDAY: 10 a.m. Sunday  
morning worship at the North  
Andover Community Center.

## Obituary

## Isabella Hurst

Isabella Hurst, 75, 206 Stowe Court, died Friday, Jan. 16, 1987, at Lawrence General Hospital.

Mrs. Hurst was born in Paterson, N.J., and was a life-long resident of Andover.

She was a member of the Free Christian Church and Women's Union of that church, a past president of the Andover VFW Ladie's Auxiliary, past president of the Andover OSC-Clan Johnston and also a member of the Order of the Easter Star.

She was the wife of the late George Hurst. She is sur-  
vived by two daughters, Marlene, wife of Atty. Philip  
Holmes of Chester, N.H., and Donna McCann of Derry,  
N.H.; two sons, George of Plaistow, N.H., and Craig of  
Manchester, N.H.; a sister, Mrs. Ann Raycraft of Law-  
rence; five grandchildren, five great-grandchildren and  
several nieces and nephews.

A funeral mass was celebrated on Monday, Jan. 19, at  
the Caron Funeral Home and burial followed in Spring  
Grove Cemetery.

Memorial contributions may be made to the Free Chris-  
tian Church, 31 Elm St., Andover, 01810.

## Open House

Newbury College will  
hold a free Day Admis-  
sions Open House at  
the Brookline campus,  
129 Fisher Avenue, on  
Sunday, Feb. 22, at 1  
p.m. This event pro-  
vides an opportunity  
for prospective stu-  
dents and their parents  
to tour the allied health  
and culinary arts labo-  
ratories, residence  
halls and other campus  
facilities.

## Representatives

WEDNESDAY: 7 p.m. Bible  
study and prayer meeting at 58  
Rolling Ridge Lane, Methuen.

## Quakers

## Andover Worship

## Group

Jane Griswold  
14 Woodland Road  
10:30 a.m. Second Sundays.

from admissions, fi-  
nancial aid, dean of  
students' office, aca-  
demics and the office  
of career planning and  
placement will an-  
swer questions and  
give short presenta-  
tions focusing on the  
associate degree pro-  
grams offered. Aca-  
demic program  
directors will explain  
the highly-marketable  
career fields of culi-  
nary arts, food service  
management, hotel

and restaurant man-  
agement, travel and  
tourism management,  
ophthalmic dispensing  
(opticianry), physical  
therapy and respirato-  
ry care.

Newbury College, a  
two-year college, is ac-  
credited by the New  
England Association of  
Schools and Colleges  
and offers 20 degree  
programs at many con-  
venient locations  
throughout eastern  
Massachusetts.

The big-leaf magnolia tree has the  
largest flowers of any native tree in the  
United States, measuring about ten inch-  
es across.

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IN STOCKSALE ALL FABRICS  
ALL NOTIONS  
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TO A WHOPPING50%  
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1,000,000  
YARDS OF  
FABRIC

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Sale Ends 1/24/87

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Note: C.O.M. Labor prices on sale prices more

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"READY ABOUT" by Franco Costa  
50 Serigraph Print \*300 Limited Edition SerigraphJUST ARRIVED!  
LARGE SELECTION OF  
AMERICA'S CUP PRINTS



The Bank of Boston officially opened its Andover branch at 20 Central St. Thursday night with a reception for its private banking group customers. Above, Larry Fish, executive vice president of the New England Group; Myles Borland, president of the northern region; Bill Brown, chairman and chief operating officer, and Neal McGovern, vice president, Private Banking Group, enjoy refreshments in one of the new offices. The branch will offer full retail and private banking group services.

Townsmen Photo by Susan O'Neill

## Warrant

(Continued from Page One)

Two other preliminary articles present a new approach to the building of low- and moderately-priced housing in Andover. Articles "14" and "15" would authorize the town to acquire land, which would then be offered for sale to developers for construction of housing under the state's comprehensive permit provisions.

According to Mahony, the town would try to acquire two tracts of land—one, located across I-93 from the Gillette building, and the second, behind Doctors' Park in the Haverhill Street area. With its ownership, the town would retain a measure of local control over the land through the placement of deed restrictions, even though development would fall under comprehensive permit—which

allows a builder to bypass most local zoning restrictions.

In other words, says Mahony, "The de-

(Continued on Page 76)

## Creative Buffets



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All Occasions

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## That Christmas Place

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Saturdays 10:00-4:00

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Australian swimming star Annette Kellerman became the center of a controversy in 1910 when she wore the first one-piece bathing suit.

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SALES - SERVICE  
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or  
603-663-2880

## "Pinafore"

The New York Gilbert & Sullivan Players, one of the nation's leading light opera companies, bring their highly acclaimed version of "HMS Pinafore" to The University of Lowell Center for the Performing and Visual Arts on February 7 at 8 p.m.

## Freda Rozen

Wallpaper  
Furniture  
Carpets  
Fabrics

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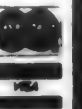
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## New Budget Increases \$3M

By Susan K. O'Neill

Andover's town manager has recommended a budget of \$42,415,388 for fiscal year 1988—an increase of more than \$3 million over this year's budgeted figure of \$39,182,539.

According to Town Manager Kenneth Mahony, even with an anticipated boost in the property tax revenue from 1987's \$26,476,960 to \$28,510,732, that figure reflects more than \$2 million in cutbacks in the requested budgets of most town departments.

"We budgeted for the worst case," said Mahony. He explained that sharp increases in the cost of such basic commodities as refuse hauling and insurance have combined with unforeseen expenses to make the running of the town more costly than ever.

"We had been looking for a pretty flexible year," he said. However, the salary negotiations and settlements proved to

be somewhat higher than anticipated. In addition, Mahony said that the cost of refuse hauling has "gone right through the sky." Also, the harshness of this winter has already pushed figures for plowing and road chemical use beyond budgeted figures.

Mahony also said that a recent surge in applications for the building of low- and moderate cost units in condominium developments under the state's Comprehensive Permit laws have presented an unforeseen expense to the town. He estimated that the process costs Andover approximately \$30,000 for each application—for consultants to study such facets of the development as drainage and traffic impact, for legal fees, and for the anticipated costs of facing the appeal process when a permit is turned down by the Zoning Board of Appeals, the only town agency empowered

to rule on proposals.

Estimating that there are probably five permit applications pending, Mahony said, "We'll probably spend \$150,000 to \$200,000 defending these things."

Mahony's recommended cuts, for the most part, are reflected in the finer breakdowns on the preliminary budget by parings—a bit here, a bit there—in nearly every department. Even with those subtle slices, bottom line figures for most departments still show an increase over last year's totals.

Mahony said that he has tried to hold the line on such items as equipment and supplies, rather than cutting existing staff and programs. "You have to cut in places where you have the greatest flexibility," he said. "With a vehicle, you can defer for a year or two."

He added that equipment and physical plant cutbacks, if optimistic, were really

non-productive, because the need for replacement will inevitably surface in the future, and there is no guarantee that conditions at that time will be more favorable.

Mahony also noted that the 1988 budget crunch will probably affect some of the proposed articles for this year's town meeting warrant, including a request for the funding of a study on the feasibility of expanding the town Police and Fire headquarters. Town officials have known for years that the Main Street building is inadequate for the growing public safety departments, he said. "It's going to be a couple of years before we can accomplish it (expansion), but it's got to be done."

Town residents will have the opportunity to vote on town budget proposals at this year's town meeting.

## 97 Acres Of Conservation Land Acquired By Town

By Susan K. O'Neill

Last month, the town of Andover gave itself a Christmas present that will keep on giving, with the purchase of approximately 97 acres of critically-located conservation land.

Bought in four parcels, three of which lie in the Fish Brook watershed, the land gift cost the town \$645,000. According to conservation agent Dena Hammond, the investment marks a substantial step forward in the Conservation Commission's efforts to protect the town water supply.

The purchases also mark the end of prolonged negotiations between the town and the Boloian family, whose heirs had petitioned the Board of Selectmen in September to halt the impending taking of their land. At that time, Boloian heir Elizabeth Fitzpatrick had objected that the town had undervalued the 60-acre parcel, located next to Route 93 in West Andover.

The town had originally authorized the taking of the land at town meeting in 1976; the family had not objected because they had been told that the move was a formality which would allow the parties to negotiate for a fair price.

In discussions that followed, however, it became apparent that the town and the family differed on the relative meaning of the word "fair."

At the September meeting, Fitzpatrick told the board that family-retained appraisers had valued the land at \$360,000. Conversely, the town's hired assessors had appraised it at 70 to 80 thousand dollars because it was landlocked, and had been without access since the building of Route 93 had divided the original Boloian farm in 1958.

When negotiations between the town and the heirs dragged, the town had

moved to take the land.

According to Hammond, the family and the town resumed negotiations late last year. The parties ultimately settled on a price of \$295,000—"less than their value, but considerably more than the taking price," she said, adding, "the selectmen, Concom and the heirs all seem to be reasonably content with the settlement."

The Conservation Commission is in the process of drafting conditions to the agreement that will grant the family the right to take some trees and raise crops (under designated guidelines) on the land, if they so desire. The town has also agreed to name the reservation for John and Mary Boloian, Fitzpatrick's parents,

who farmed the parcel from 1922 until the building of the highway.

The town's December purchase also included two other parcels in the same area of West Andover. A parcel of approximately 19 acres off Chandler Road, originally owned by the Maksian family, was bought for \$250,000; nine acres of land owned by the Hendersons, located in the area where Chandler Road meets River Road and bounded on one side by the Fish Brook, were purchased for \$30,000.

The town's fourth purchase, the Simpson and Johnston parcel, lies in the southeast area of town, near the border of North Andover. Approximately nine acres of land, which Hammond charac-

terized as "mostly swamp," were bought for \$70,000.

The parcel is flanked by the Ward and Harold Parker reserves, and is positioned as a piece of the proposed "Emerald Necklace," a planned linkage of green spaces that will wind through several towns surrounding Boston.

Hammond said that the town is seeking to purchase easements that would join the parcel more closely with the reservations. "We can't say the linkage is complete," she said, "but we're hoping to complete it by some means."

Land bought for conservation by the town—whether in or out of the watershed—can be used by residents for purposes of "passive recreation," said Hammond.

## Council Plans To Use Funds Explained To Committee

By Karen L. Day

The elementary schools of Andover Tuesday night presented the school committee with their School Improvement Council's plans to use Chapter 188 funds acquired from the state.

The Early Childhood Center at Shawsheen will spend a total of \$3,910 on outdoor equipment and a housing facility for some outdoor play equipment.

An 8 foot by 12 foot wooden storage shed will cost \$1,022 and a 10 foot by 12 foot house without walls, constructed of kiln-dried wood, costing \$1,928, will be

purchased from and installed by Lion Company. In addition, the school will obtain an Action Fire Truck from Environmental, Inc. for \$960.

The Bancroft School Improvement Council will be purchasing an Apple IIe computer with color monitor, two Apple IIc computers with monitors, two additional color monitors, one Image Writer, and some peripheral materials, for a total of \$3,670 in the computer area. The school will also spend \$1,850 on hiring a storyteller, initiating a writer-in-resi-

dence program, and obtaining Process Writing materials and Great Books. A total of \$5,520 in school improvement funds will be spent.

The Sanborn school will spend \$600 for a book-binding machine to aid in the publication of students' written works. Multiple copies of Great Books will be obtained for \$1,700 and the school will also purchase manipulative materials recommended by the Math Their Way program for \$400. In order to integrate

(Continued on Page 50)



### *Life in the Fast Lane*

Saturday in Andover, 68 cars blazed down the track in hot competition to the cheers—and jeers—of a savvy crowd of racing experts. The place? South School's cafetorium. The field? Pinewood Derby contestants from Cub Scout Pack 76.

Photos, from above left: The tension is high for Eddie Chen and Brian Hill; Officials release the home-made racers, three at a time; Anthony Risitano shows off his contender; Where there are kids, there must be food; Todd Matton and Bryan Kiberd wait for the cars to roll; Brendan Sheehy experiences the thrill of victory; And, in a later round, the agony of defeat; Arthur and Adele Woolsey watch for grandson John Kulp's car.

Townsmen Photos by Susan O'Neill







## Not Completely Stabilized

Andover's municipal and school budgets, as submitted by Town Manager Kenneth R. Mahony this past week, indicates an 8 per cent increase in town costs for the coming fiscal year.

The budget is also referred to as one of stabilization, with no dramatic increases in personnel in either the school or municipal departments and no major projects being initiated.

And, although the overall municipal costs seem to be in line and within reason, there is only one important factor which is not stabilized, namely the tax rate.

Andover residents can expect to pay about 45 cents more per thousand in the coming year in real estate taxes as compared to last year.

Under ordinary circumstances it can be presumed that an increase of that amount could be considered normal.

But, we like to harken back to the old and continuing commentary about all those user fees, permit fees, water rate increases, etc., to make certain departments self-sustaining and relieve the taxpayers of unnecessary burdens. User fees, it has been explained, are meant to remove the cost of certain services from the general public and apply them only to those who avail themselves of certain services.

In addition to those sources of additional municipal revenues, there is the matter of increased valuation coming into the town coffers.

It is noted in commentary on this year's initial budget presentation that the estimated figures being used for state and federal funding may be high, thus the need to provide additional local dollars to make up the difference to maintain present services.

That may be true, since there are several revisions anticipated in both state and federal assistance programs.

But, there will also be substantial millions added to the town's total valuation, thus producing several thousands of dollars in additional tax revenues.

While no major projects are anticipated, there are some very necessary expenses to be incurred, such as repairs to the Doherty Junior High School roof which will cost an estimated \$450,000.

There are likewise some naturally recurring and increasing expenses such as retirement of debt service and increased insurance coverage to be prepared to meet the needs of a growing litigious society and funds to meet contract agreements.

But, basically, the municipal expenses seem reasonable and will no doubt be subject to considerable scrutiny before being presented to the annual town meeting for approval.

The one thing we would prefer to see stabilized, however, is the tax rate. Even keeping it at the same level one of these years would be a plus.

## Finding Critters In Civilization

By Susan K. O'Neill

Last night, I opened the cellar door and saw a bat.

I closed the door.

Before we moved here, we lived for ten years in the great Maine outback. We saw deer in the road; we had our raccoons and, of course, our skunks.

But that was there. It was the *wilds*, and I expected wildlife. And even though there was plenty of it about, it never, never came into my house.

Here, where the world is paved, and there should be, by rights, nothing more savage than the Massachusetts driver, I am besieged by critters.

Take this bat (please!). It's not the first we've had. It is, in fact, the second.

We met the first this summer. It was a classic encounter.

One warm night, Kramer announced, "There's something in the kitchen."

As if on cue, the bat wheeled in, teeth bared. A winged rat. A rodent Dracula.

Picture the world's quickest fire drill. In two seconds flat, the bat had complete run of the house. We huddled outside, noses pressed against the window panes, watching it flap from room to room.

I felt ridiculous. I started in after it.

"It might be rabid," Paul warned.

"I didn't see it frothing at the mouth," I said.

Not one to be out-machoed, Paul elbowed me aside, stalked into the house and grabbed—can you believe it?—his tennis racquet.

I said the story was a classic.

Somehow, he managed to chase the creature out through the back door.

For a few days afterward, the kids took turns planting an old whiffle bat in each others' beds and yelling, "There's a bat in your room!"

But we saw no more of the real thing. Life again became calm and critter-less.

Then, this winter, came the mice.

Kim returned from her paper route one morning to find one floating belly-up in the stoppered kitchen sink.

It was six o'clock in the morning, but the whole street was instantly awake.

Even I know that mice come plural; there is never only one. What were we going to do?

Someone suggested poison. Someone else suggested traps.

Kramer suggested that we snare them in little "have-a-heart" cages and drive them, say, to Haverhill.

I hate to kill things. These mice were not destroying anything—unlike a hamster we once had, who escaped regularly and ate our couch cushions.

But, with three kids, enough is enough. I refuse to chauffeur mice.

So I decided to live with them.

In fact, I sometimes leave them a bit of food at night. I figure it might discourage them from foraging on their own—and, believe it or not, it seems to work.

Two days in a row, I left them peanuts, lettuce and walnuts. They ate only the walnuts.

Yuppie mice?

Perhaps that's the key. There is not *more* wildlife here than in Maine; what there is simply feels entitled to tasteful housing, a spot of Perrier and, upon occasion, a wedge of brie.

## Down The Years With The Townsman

### 75 Years Ago — January 1912

A large number of employees at the Tyre Rubber Company were temporarily laid off last week owing to the present quietness of business.

There will be two games of basketball next Saturday evening at the Guild, one between the Centralvilles of Lowell and the Young Men's Team; the other between the Somerville Boys Club and the Crescents. Games start promptly at 8 p.m.

Residents of West Andover are filling their ice houses with ice from Haggett's Pond. The harvest this year is unusually good, the ice being in some places 15 inches thick.

Miss Gertrude Sauer, instructor of drawing in the public schools, met with an accident on Tuesday while driving in a sleigh on Main St. The runner caught in the car track and the sleigh overturned, throwing out Miss Sauer. Fortunately, she was uninjured, and no damage resulted except that the back of the sleigh was broken, and a large quantity of paper and drawing materials decorated the roadside for the rest of the day.

The Relief Committee of the Guild would appreciate gifts of pieces of old linen and cotton for use in their surgical work.

### 50 Years Ago — January 1937

Santa Claus and the stork arrived at the same time on Christmas Eve for Mr. and Mrs. Milton Downs of 232 North Main St. Twin daughters, Sally Louise and Carol Ethelyn, were born to the couple.

County Commissioner Fred Butler of Lowell St. will speak on "County and Town" at the annual meeting of the Massachusetts Selectmen's Association in the Gardner Auditorium of the State House.

A decision on the establishment of a community center in the Richardson School building is expected at the meeting of the Shawshen Village Community Association.

Much has happened. First, we have a new school. We have new equipment to work with, newer methods of education, and several new teachers.

The general science department of Andover High was this week presented with a very fine collection of rocks and fossils from the Andover Historical Society.

Several students listened on Tuesday to the broadcast when the 75th Congress of the United States was convened.

### 25 Years Ago — January 1962

Prompt legislative action on a bill seeking to have the question of fluoridation appear on the March election ballot can be expected, according to Rep. Arthur Williams.

The School Committee, without dissent, approved a bill of \$1,038.92 presented by Atty. Frederick S. O'Brien, in connection with the Benjamin F. Dimlich case. The charges were for expenses involved in the preparing of the Supreme Court case. There has been no payment for legal services in connection with the trial as yet.

The political pot, without even taking time to get warm, is suddenly boiling vigorously. There are six candidates for Selectman at this writing, and at least three for School Committee, with another "possible" candidate waiting to make up his mind.

A last-minute effort to place an article in the warrant caused the Selectmen to make a tough decision. The board, in refusing to re-open the warrant, had to draw a fine line between the effects of opening the warrant for an

(Continued on Page 50)



## SCHOOL LUNCH MENU

### High School

Choice of the following daily:

Assortment of hot and cold sandwiches and hot and cold subs. or Full course meat and potato meal. Also self-service salad bar.

### Elementaries

**MONDAY:** Hot dog on roll, baked beans, mustard, relish and catsup, potato chips, pudding, milk. or Grilled cheese sandwich, buttered vegetable, potato chips, pudding, milk.

**TUESDAY:** Cheese pizza, tossed salad w/cheese sticks, raisins, milk. or Peanut butter and jelly sandwich, cheese chunks, tossed salad, raisins, milk.

**WEDNESDAY:** Pancakes w/syrup, sausage, applesauce, chocolate cake, milk. or Chicken cutlet sub w/mayo, lettuce, vegetable, potato sticks, chocolate cake, milk.

**THURSDAY:** Spaghetti w/meatsauce, tossed salad, bread and butter, jello w/topping, milk. or Cheeseburger on roll, buttered vegetable, potato chips, jello w/topping, milk.

**FRIDAY:** Tuna salad sandwich, potato puffs, vegetable, catsup, blueberry cobbler, milk. or Meatball sub w/tomato sauce, vegetable, potato puffs, catsup, blueberry cobbler, milk.

### Junior Highs

**MONDAY:** Hot dog on roll, baked beans,

potato chips, pudding w/topping, milk. or Bologna and cheese or hot pastrami sub, buttered vegetable, potato chips, pudding w/topping, milk.

**TUESDAY:** Cheese pizza, carrot, celery and cheese sticks, raisins, milk. or Turkey or beef parmigiana sub, vegetable, potato chips, raisins, milk.

**WEDNESDAY:** Veal cutlet w/brown sauce, rice pilaf, vegetable, bread and butter, fudge brownie, milk. or Ham and cheese or meatball sub, vegetable, potato sticks, fudge brownie, milk.

**THURSDAY:** Seafood nuggets, French fries, catsup and tartar sauce, bread and butter, jello w/topping, milk. or Cold cuts or steak and cheese sub, buttered vegetable, potato chips, jello w/topping, milk.

**FRIDAY:** Make your own tacos w/meat filling, shredded lettuce, tomato and cheese, blueberry cobbler, milk. or Fishwich sandwich or veal cutlet sub, vegetable, potato sticks, blueberry cobbler, milk.

### Senior Citizen

**MONDAY:** Pork choppe w/gravy, potato, buttered vegetable, bread and butter, dessert, beverage.

**TUESDAY:** Hot dogs and beans, coleslaw, mustard, relish and catsup, bread and butter, dessert, beverage.

**WEDNESDAY:** Baked ham w/raisin

Tomorrow is the last day for registration for the mid-winter classes at the center. Call to find out what classes still have vacancies.

Among those that do are nutrition and weight control, Oriental rugmaking and Spanish II. And there are others. No reason to be bored when there are things you can learn. Call right now and find out about a place for you.

The state tax examiner will be available at the center on January 29 for consultation from 9:30 a.m. to 4 p.m. Call for an appointment.

Other tax help is available Monday through Thursday from 9 a.m. to noon by appointment. Trained tax people will be there to help you fill out your tax forms. The service is free.

The Andover Friendly Visitor Program has a new director, Jean Oppel. She is located at the senior center and will be happy to talk to you about either being a visitor or being visited. Our special

sauce, sweet potatoes, buttered vegetable, bread and butter, dessert, beverage.

**THURSDAY:** Salisbury steak w/brown sauce, potato, vegetable, bread and butter, dessert, beverage.

**FRIDAY:** Baked fish, French fries, coleslaw, catsup, tartar sauce, bread and butter, dessert, beverage.

thanks go to out-going director Gwen Smith who got the program going in Andover and gave to it so selflessly. Gwen has retired and we wish her health and happiness in the years to come. Knowing her, she will surely find other ways to help people.

Have you bought your tickets for the Valentine Party at the center? It will be held on February 12 at noon with special luncheon, dancing and entertainment. But, space is limited. Tickets cost \$2 and are sure to go fast. Get yours now.

The Council on Aging is sponsoring a trip to Ottawa, Toronto and Niagara Falls in August. Start putting your pennies aside now for this special trip. Cost—double occupancy—is \$399 and includes all breakfasts and dinners as well as admissions and sightseeing in this beautiful part of the world. It is not too early to sign up.

The next cheese distribution day has been announced. The free, government commodities, including cheese, will be given out at the center on Monday, March 23, from 10 a.m. to 4 p.m. If you have not already registered, you may do so now. No registration, no cheese. Call if you are uncertain whether you are registered.

The Haven Associates, through Bernie Bresnahan, announce that they have a waiting list for their February trip to Nassau,

but you are invited to add your name to the list if you could go at the last minute, in the event of a cancellation. The Associates are also sponsoring a St. Patrick's Day party at Danversport Wednesday, March 11, with

corned beef and cabbage, super entertainment and dancing, all for \$21. Call Bernie, if you're interested. The January 27 mini-

clinic will be at Frye Circle. This free service by Andover's public health nurses is by appointment only. Call 470-3800, ext. 255.

By Janet D. Lake

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## Kitchen Design

by David A. Clement, Designer  
COUNTER PROPOSALS

One consideration in purchasing a sink is how it is to be mounted on the countertop. A self-trimming sink mounts on top of the counter and forms its own finished rim by overlapping the countertop. Another kind is set into the counter with its edges finished by the trim of the countertop materials or by a steel rim. A self-trimming sink can be set into the counter if tile or other material is used to create a finishing trim. Some countertop materials such as laminated plastic require a self-trimming sink because a suitable finishing trim is not available. If you choose to set a sink into the counter, select a countertop material such as tile which provides a finished edge.

Whatever style of sink you desire WINDSOR KITCHENS will have the counter and cabinet suitable to complement it. We distribute

European, colonial or traditional cabinets that will fit in with your kitchen needs. Our attractive showroom displays many of the lovely products we sell. Come in to see how you would like your kitchen remodeled. The staff here is extremely knowledgeable and helpful. We're at 1101 Boston Rd., Ward Hill. Wed. 9-8; Thursday 9 to 5:30; Friday 9 to 5:30; Saturday 10 to 2; Sun., Mon., Tues., closed or by appointment. Tel. 372-3444.

### HANDY HINT:

Some stainless steel sinks come with side surface extenders for draining dishes.

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# The Public Forum

## Disinformation?

To The Editor Of The TOWNSMAN:

I read the headlines of your front page feature story in the January 8, 1987 issue of the TOWNSMAN with more than ordinary interest because it dealt with a subject of concern to me for some time, i.e., the salting of roads during winter and its environmental impact.

With reference to the article, I would like to state first that, in my opinion, the public works crews did everything possible to prevent the washboard effect that was left on many of Andover's main arteries as well as the secondary roads, following the storm of January 2. However, they were foiled by sudden changes in atmospheric conditions beyond their control.

Secondly, however, I wish to point out that, from my personal observations, Mr. Kenneth Mahony, or some other town official, is misleading us by statements to the effect that the condition of the roads was due to a program of using less salt. This I call "disinformation," because in recent years I have become more and more aware and more and more concerned with the irresponsible oversalting of our roads, especially Argilla Road where I have been a resident for more than 26 years. Sanding trucks spread salt or sand and salt at a width wide enough for Main Street or Lowell Street, but far too wide for a narrow road like Argilla. I have often found rock salt crystals as much as 50 feet from the road down my driveways, salt crystals as large as the dice they roll in the casinos of Atlantic City. Sometimes the rock salt is mixed with sand and other times there is no sand, just pure rock salt crystals.

We all recall the unusual fair weather experienced during the 1986 holiday season, yet, between Christmas and New Year's Eve, Argilla Road was salted with pure rock salt crystals, no sand, with no snow in the forecast, on bare road surface and on a sunny day.

That is why I term your front-page article on January 8, 1987, as "disinformation." Argilla Road runoff flows onto my land from a culvert under the road and finds its way through the wetlands to Baker's Meadow. Twenty-six years ago, cat-o-nine tails and skunk cabbage flourished on the wet portions of my land, along with abundant wildlife. Now the vegetation is marsh grass and loosestrife. The cat-o-nine tails are gone and few skunk cabbage can be found. The change has been gradual, taking over a quarter of a century to be realized. It takes one a long time to realize what has happened and why. The increasing use of salt concerns me not only for its effect on my land and my dogwoods, but also for its impact on Baker's Meadow. I worry that, if a drastic reduction in the use of salt does not take place soon, especially on those roads draining into Baker's Meadow, AVIS will soon be forced to change that name from Baker's to "Andover Dead Sea."

George J. Marotta  
91 Argilla Road

## Hey, Neighbor!

To The Editor Of The TOWNSMAN:

Being a resident of Andover for 30 years, I have seen the town prosper in many ways. The housing market and its affordability is an area that desperately needs to be addressed, now that the State is mandating specific ratios of affordable housing, and I specify "affordable." Andover must finally act on a problem that has existed for a good many years.

It seems every time a proposal for "affordable" housing comes up, it's not "how can we make this work?", it is "which neighbor can drum up the biggest opposition!"

To these groups I say, generate one half of your energies toward making for a friendly neighbor and maybe you'll be surprised, and to the people who think the value of their houses will go down, the only way that would happen is a depression, then you would be happy to have a friendly neighbor. I'm not in favor of just any proposal, but one that is carefully planned and gives Andover residents a chance to remain in Andover. The proposed development across from Sid Whites seems ideal. The developer has shown that this is no "Mickey Mouse" project and has gone to great lengths to be understanding in a no-win situation. I would urge Andover residents to think for a minute because do they really believe their children will always be as fortunate as themselves.

Barry Bronson

The naranjilla, a relative of the tomato and potato with a taste like a combination of apricots and pineapples, is grown on high, rainy slopes in Andean valleys.

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## Fire Log

Jan. 13 - Route 93, E. Baker, car fire; 60½ Morton St., Phillips Academy, stove fire; Isham Infirmary, Phillips Academy, system trouble.

Jan. 14 - Route 28, C. Varitimos, care fire; Off Shawsheen Road, Andover High School, false alarm; 8 Locke St., M. Lavin, water problem.

Jan. 15 - 101 Minuteman Road, Digital Corp., alarm trouble; 121 Main St., D. Richmond, alarm trouble.

Jan. 16 - Route 125, Merrimack College, bomb threat; 121 Main St., D. Richmond, accidental alarm; 60 Frontage Road, Dynamics Research Park, accidental alarm; 131 River Road, Koala Inn, accidental alarm; Route 93, A. Grillo, car fire; 15 Cherrywood Circle, R. Dyer, oil burner malfunction; Building 10 Colonial Drive, T. Emma, oven fire.

Jan. 17 - 19 Smithshire Estates, J. Webb, furnace prob-

lem; Off Shattuck Cricket Circle, A. Kaplan, stove fire. IV, accidental alarm; 5

### Snow & Ice Injuries

A person injured in a fall on snow or ice must ordinarily notify the owner of the property where the accident took place within 30 days of the accident in order to be able to recover for injuries suffered in the fall. The assistance of an attorney can protect your right to just compensation for your injuries.

Contact Neil E. Onerheim or John S. Wessler, who represent accident victims seeking compensation for their injuries.

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\* As reported by "Market Opinion Research" in a survey of the Andover market area, conducted August, 1986.



JANUARY 22, 1987

## Andover Loses To Methuen

Methuen was not one of Andover High's better hockey games, although you could not tell from the opening face-off. The first line of Allard, Donovan and Neaves, with Curtis and Moody on defense, moved the puck immediately into the Methuen zone, but just as quickly it came out and into the Andover end.

The second line of McNeil, Young and Costello, with Weiner and Gangi on defense, did much the same. They immediately moved the puck into the Methuen zone and McNeil had a five-foot backhand shot. Young was called for being in the crease and Methuen, on the ensuing face-off, came right back with a close-range slapshot. Hansberry made a quick glove save. The play moved right back to Methuen and McNeil had another backhander saved.

The third line of LoPresti, McGinnis and Stoltz put some pressure on and Curtis had a good blast from the point tied up.

With the first line out there, Curtis let another shot rip from the point and Donovan picked up the rebound in front, but flipped it just over the crossbar.

The period went even until LoPresti broke down the left wing and let go with a shot low to the far corner. The Methuen goalie made a fine glove save.

Andover began mounting a little more pressure and McNeil set up Donovan in close, but the shot was just wide.

The momentum suddenly switched. Methuen had six good opportunities to score and finally put one home with 4:38 left in the period.

The second period started much the same as the first. The first line moved the puck into the Methuen zone, but Allard got called for interference. Andover iced the puck, but a Methuen forward made a rink-length rush and blasted one in from the Andover blue line.

Young came back with a nice shot, but Methuen broke away with a 2-on-1. Hansberry made a good save, but with the net wide open, Methuen shot the puck at the open net. Just as the puck was going in, Weiner dove in front of the puck.

McGinnis, LoPresti and Stoltz broke in on a 3-on-1. McGinnis fed Stoltz, but the shot went just wide.

Methuen go a double minor penalty and Andover went on the power play for three full minutes. Curtis and Gangi managed a couple of good low shots from the point, but Methuen kept successfully icing the puck and demonstrated excellent penalty killing. Andover had a 3-on-1, but the pass from Young was blocked and Andover couldn't capitalize.

Curtis received a penalty and Methuen wasted no time in making it 3-0.

Finally, Andover got on the board when Costello fed Neaves and he fired a low hard shot that beat the goaltender.

Methuen wasted no time getting it back. Methuen had a 3-on-1 and Curtis, the only man back, dove to intercept, but a Methuen trailer picked up the puck in front and fired it past Hansberry to put Methuen up 4-1.

With less than one minute to go in the period, Neaves and Allard broke in on a 2-on-1. Neaves drew the lone Methuen defenseman over and gave a nice pass to Allard alone in front. Allard put a nice fake on the goalie and, with the goalie sprawled, fired to what looked like an open net, but the goalie made a grab with his glove. The period ended Methuen 4, Andover 1.

Andover applied some pressure in the third period but could not sustain the attack and Methuen mounted its own defense. Moody made two excellent defensive plays, but Methuen got another goal.

Gangi took a slapshot from the point, Stoltz tipped it in front and LoPresti pushed in the rebound to make it a 5-2 game.

The play went up and down until Methuen scored another with a backhand from the slot and Hansberry didn't have a chance.

Weiner got a penalty for tripping with 4:48 to go and Methuen mounted more pressure. Then matching roughing penalties were called in front of the Andover net and Methuen had a 4-on-3 advantage. Coach Donovan sent out Raftery, Neaves and Gangi to kill the penalties and end the game. Final score: Methuen 5, Andover 2.

(Continued on Page 44)

### Lecture

The Massachusetts Audubon Society will present a slide/lecture program on seals on Thursday, Jan. 29, at 7:30 p.m. at the Endicott Regional Center, 346 Grapevine Road, Wenham.

Robert Prescott, director of Mass. Audubon's Wellfleet Bay Wildlife Sanctuary on Cape Cod, will discuss the natural history and behavior of seals, including harbor seals, walrus, elephant seals and sea lions.

For reservations, call the Endicott Regional Center



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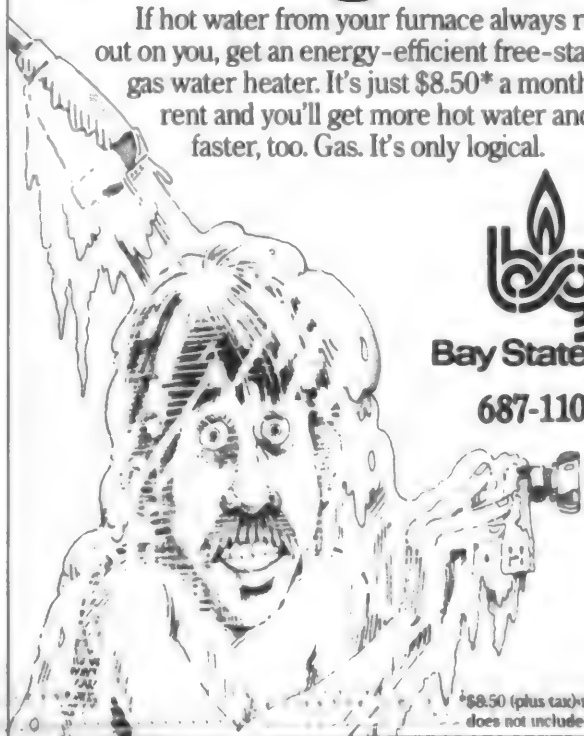
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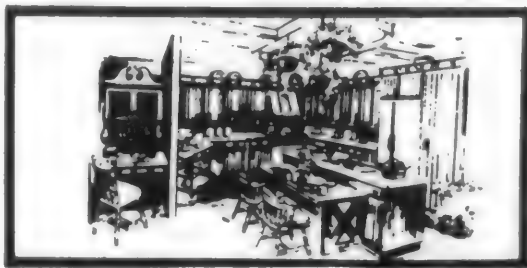
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## Andover

(Continued from Page 43)

### Andover 2 - Billerica 8

The game started with Andover all over Billerica. The first line of Allard, Donovan and Neaves, with Curtis and Sapuppo on defense, controlled the puck in the Billerica end, but could not get any shots off.

Billerica took a penalty and Andover went on its first power play early. Andover had three or four good shots, but they were all saved.

Billerica dominated for the next few minutes. Then the game was even with good two-way, up-and-down hockey.

Andover made a mistake when both defensemen got caught in the same corner and a Billerica forward was allowed to walk out alone from the corner and score.

Andover came right back when McGinnis made a nice move in center ice and slid the puck to LoPresti who snapped it home.

This goal got Andover moving. Curtis, deep in his own end, gave a great leading pass through center ice to Neaves who blasted one. The Billerica goalie made a glove save but couldn't hold it and Allard, flying in, poked the puck in the net to put Andover up 2-1.

Andover mounted some good pressure when Gangi let one go from the point, but the forwards couldn't bang home the bouncing rebound.

Andover got caught standing around in its own end and Billerica passed the puck from behind the Andover net in front and Hansberry had no chance. The period ended tied at two.

Period three started like period two ended, good up-and-down hockey. But Young got a hitting-from-behind penalty and Billerica capitalized on a 3-on-1 rush and went ahead 3-2.

Neaves stole the puck at the Billerica blue line, was hooked down from behind, but there was no call. Each Billerica line dominated the Andover line until late in the period Andover made a good rush when Neaves passed to Allard for a point-blank shot, but the Billerica goaltender made a great save. Neaves tried to tip in a blast from the point, but just missed at the buzzer.

Andover started the third period shorthanded. Curtis took a roughing penalty and Raftery and Pothier were sent to kill the penalty, but Pothier got a tripping penalty and Billerica had a 5-on-3 advantage. A centering pass from the corner hit a skate in front and deflected in. Billerica pumped in more goals and defeated Andover 8-2.

### Andover 5- Tewksbury 4

Right from the opening faceoff both teams went at it. The first line of Allard, Donovan and Neaves put good pressure on Tewksbury immediately, but on the line change, Tewksbury put on pressure of its own. The third line of LoPresti, Stoltz and McGinnis skated Tewksbury even, but when the first line came out for its second shift, it was all Andover again. After moving the puck into the Tewksbury end, Donovan passed to Neaves who hit Curtis coming from the point. Allard picked up the rebound and let it go from 10 feet out but it was saved. Finally Neaves put his first of the night home after good passing between Donovan and Gangi.

Tewksbury went on a power play and Coach Donovan sent out Young and McNeil up front with Gangi and Curtis on defense. Young and McNeil broke away on a clear 2-on-1, but were ruled offside.

Donovan stole the puck at the Tewksbury blue line and broke in all alone. The goaltender made two good stops, but Donovan finally got the puck over the sprawled netminder. This made it 2-0 for Andover.

The pace was fast and furious. With 4:20 to go in the period, Sapuppo was tripped and Andover went on the power play. Andover stopped skating and hitting and Tewksbury wasted no time getting on the board.

The initial minutes of period two were dominated by Andover, but Tewksbury came right back with some good pressure and a couple of scoring opportunities. Andover got caught with too many men behind their own net and Tewksbury tied the game in a rebound over the sprawled Hansberry.

The game became a standoff. The teams began swapping penalties, but neither could score. Finally, with both teams shorthanded with roughing penalties, McNeil blocked a shot from the point, broke in alone, faked the goalie and put home a backhand shot.

Curtis made a nice pass across ice to McGinnis who made a nice move through the defense and shot on net. There was a scramble in front, but the net was dislodged and play stopped.

Allard let a blazer go from the right boards and Neaves, flying in from the left, attempted a tip-in but it just went over the cross bar.

With Curtis in the box for slashing, Tewksbury went on a power play with 4:53 left in the second period. Neaves took a drop pass from Donovan and broke away, put a beautiful move on the goalie and scored in the open net. This was Andover's second shorthanded goal and Neaves' second goal.

Andover now led 4-2, but not for long. Tewksbury applied some pressure and Gangi made a nice play to move the puck out from behind the net, but the puck struck Sapuppo and a Tewksbury defenseman blasted it home.

The third period started quickly. Tewksbury took a shot from the point, the puck deflected off someone in front and went over Hansberry to tie the game 4-4.

The game went up and down for some time until Curtis let a blast go from the point and Costello almost put in the rebound. Allard dumped the puck in and a nice checking effort by Donovan led to a good scoring opportunity, but it was saved.

On the following faceoff Neaves lined up a slap shot, then fired one in the net to make it Andover 5, Tewksbury 4 with four minutes left in the game.

With 1:05 to go Tewksbury pulled its goalie to give them the extra man and Coach Donovan called a time out.

The face off in the Andover end saw the draw go to Tewksbury in the slot and Hansberry made a good save. The puck was iced and Andover had the 5-4 win.

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## St. Augustine's Top Juniors

Defending champs St. Augustine's A gained sole possession of first place by edging previously undefeated St. Robert's A 17-14 last week in the Junior Division of the Andover Church Basketball League.

In other games at the West Junior High School gym, St. Augustine's C rolled past St. Augustine's D 28-11, St. Augustine's E nipped St. Robert's B 12-11, Temple Emanuel stopped South Church 19-9 and St. Augustine's B trimmed Ballardvale United 15-9.

### St. Augustine's A, 17-14

Paul Caissidy had a basket and C.J. Dadd converted a free throw in the final minute of play as St. Augustine's A broke open a 14-14 tie to take a three-point decision over St. Robert's A.

The game was closely contested with SAA having leads of 6-4 at halftime and 12-8 after three quarters.

Cassidy finished with 8 points, Matt McCarthy chipped in 4, Eric Marquis 2, Matt Walsh, two free throws, and Dadd, the foul shot.

James Perry led SRA with 8 points, Matt Werner added 4 and Brian Tisbert 2.

### St. Augustine's C, 28-11

Ken Oppenheim's game-high 17 points led St. Augustine's C to victory over St. Augustine's D.

SAC held a 10-4 advantage after one quarter and 11-8 at intermission but put the contest out of reach by outscoring SAD 9-2 in the third period.

Tim McGovern had 8 points, Robert Derba, a first-period fieldgoal, and Jeff Shea, a free throw rounded out St. Augustine's C scoring.

Kevin Farrahar and Jeff Scaia turned in strong efforts.

Mike Costello's 8 points and Mark DeCourcy's 3 produced all of SAD's points while Billy Ryan, Chris Silvestro and Joshua Murphy also played well.

### St. Augustine's E, 12-11

St. Augustine's E took their second win in five outings by finishing with a one-point advantage over an improving St. Robert's B squad.

SAE led 4-1, 6-3 and 6-5 at the first three checkpoints.

Ryan Lisiak paced the St. Augustine's E offense with eight points, John Kinnon and Tom Feeley added single baskets.

Lee Munger, Eric DeMarco, Eddie Stewart and Bill Schofield were defensive stalwarts.

Kevin Young was game-high for SRB with 10 points, Brian Bishop had a free throw while Eric Lambert, Brian King and Eddie Seero also played well.

### Temple Emanuel, 19-9

Andrew Male poured in 11 points to lead Temple Emanuel over South Church.

David Mazin and Lee Baron delivered three points each, Eric Pisick, a solo bucket, while Peter Zetlan, Ben Weiner and Aaron Waxler were defensive leaders.

(Continued on Page 46)



Dolyne Divino

## Leads Springfield Runners

Junior Dolyne Divino of Andover was one of the top runners on the Springfield College women's cross country team this past fall.

The Maroons, coached by Jim Pennington, finished fifth at the NCAA Division II championships for their best showing ever and were second to the ECAC championships. Springfield also placed fourth at the New England championships and won the Northeast-8 Conference title for the fourth straight year.

Divino finished 16th among 116 runners at the ECAC championships to earn a spot on the All-East team. She finished ninth among 61 competitors at the Northeast-8 Conference meet in receiving all-league honors.

A sociology/psychology major, Divino is a 1984 graduate of Andover High School where she was captain of the cross country squad her senior year and a star performer on the track team.

### Completes Training

Army Private Joseph M. Flosman, son of Joseph Flosman of Amesbury and Julia Flosman of Methuen, has completed basic training at Fort Knox, Ky.

His wife, Suzanne, is the daughter of Michael and Joan Patrakis, 35 Chandler Road, Andover.

Flosman is a 1985 graduate of Andover High School.

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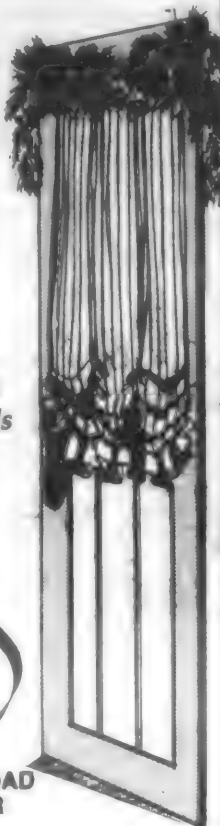
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Individuals considering changing careers will be interested in the LIFESKILLS workshop, "Switching Gears," to be held at the LIFESKILLS' office in the North Andover Office Park at the corner of Route 114 and Andover Street, North Andover, on Wednesday, Jan. 28, at 7 p.m.

Participants will learn to assess their transferable skills and marketability, determine how to decide the best career for themselves and develop a strategy to make the switch.

Diane F. Isenberg, M.A., co-director of LIFESKILLS, will lead the workshop. She is an

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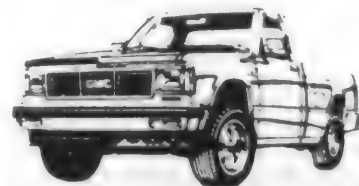
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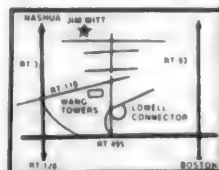
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During the deployment Kimball has participated in fleet exercises and, most recently, in a combined U.S. and Portuguese amphibious landing exercise in the vicinity of Pinheiro Da Cruz, Portugal. U.S. Marines participated in Heliborne assaults as well as selected unit training evolutions.

Kimball is serving with 22nd Marine Amphibious Unit, Camp Lejeune, N.C.

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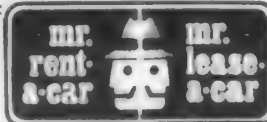
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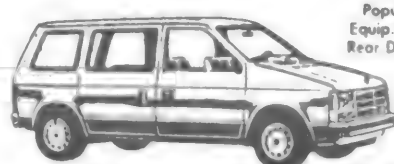
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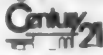
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## BUSINESS PROFILES



From right: Instructor Kathe Stathos shows Allison Smith and Gina Stathos the proper models stance as classmates Kiera Regan, Nicole Hajj and Jennifer Sims look on.

### Chippendale Finishing & Modeling School

Teaching your child proper manners may sometimes seem to be a losing battle. Let Chippendale Finishing and Modeling School provide you with some reinforcement. With old-fashioned respect as a goal, etiquette and manners are the primary objective in the curriculum of "Manners & Me," a class for six to eight year old girls. The staff at Chippendale's believes that if young ladies develop proper manners in their earlier years, it tends to make them less awkward in their social graces in later, formative years. At Chippendale Finishing and Modeling School, which is in its eighth year, they adhere to a strict dress code which allows only skirts or dresses to be worn.

Students must be on their best behavior at all times. "If the basics we teach are not practiced at home, the skills cannot be acquired," says Ms. Chippendale, "we need to have the parents reinforce these skills in the home as well as in public."

When the girls have completed this course they may enroll in Junior Finishing (9-12 yrs) or Senior Finishing (13 yrs to adult). These classes are more intense and are designed to help pre-teens and teens develop a better self-image. All classes are taught by professional model, Kathe Stathos. Ms. Stathos, who has appeared in runway, photography, radio and television modeling, brings a firm, yet gentle assertiveness to

the classes that keeps all students eager to achieve.

For aspiring models, Chippendale's offers modeling classes for all age groups. Graduates are then able to participate in parades and fashion shows, and accept actual modeling positions. Chippendale's has approximately 8 fashion shows a year to provide students with the opportunity to demonstrate their skills and to gain experience.

Winter session classes begin February 2 & 3 after school and evenings. Registration is Saturday, January 24 from 9-4 at the Studio, 200 Sutton St., No. Andover (Rear 200, Suite 435). Call 685-4605 or 695-5533 for information. Elaine Long

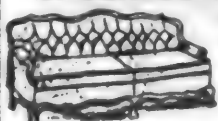
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**BUSINESS PROFILES****Tom Manzi Dodge Introduces The 1987 Dodge Shadow**

Looking for a fresh alternative to other small cars in the marketplace? Take a ride to Tom Manzi Dodge at Merrimack St. and S. Broadway in Lawrence and consider the Dodge Shadow compact. The most appealing feature of the Shadow is its high level of standard equipment. Shadow boasts an array of electromechanical instruments, including tachometer, as standard, as well as side window demisters, AM radio with integral digital clock and convenient mini console. The Shadow offers either a 2-door or 4-door liftback and has an appealing aerodynamic shape with softly rounded styling.

Another new entry for 1987 is the Dodge Dakota pick-up. The Dakota is a unique entry into the truck line-up. It's a mid-size pick-up with a roomy cab that seats three people, and a cargo box that carries a 4x8 panel with the tailgate closed. It's available in 2 or 4-wheel drive and a choice of a 6½ or 8 foot cargo box. Load it up with all the options you can imagine and you just might have the pick-up truck of your dreams.

These new entries aren't the only story at Manzi Dodge. They were recently selected, along with only 17 other dealerships out of 140, to receive the Chrysler 5 Star Service Award. Based on a

customer service satisfaction index with a perfect score of 4.0, Manzi Dodge scored a 3.75. This award means that Manzi Dodge does a superior job of keeping customers satisfied, training mechanics, maintaining a clean facility and keeping up on the latest computer technology. They recently acquired the "Sun Interrogator," a sophisticated diagnostic computer that evaluates your car and provides a print-out of problem areas.

The Manzi Dodge motto is, "We're better than we have to be." Visit Manzi Dodge and see why. Open M-F 8-8 and Sat 9-5 for sales, M-F 8-5 for service. Call 683-9591. Elaine Long

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## Conservation

(Continued from Page 37)

word-processing into the Writing-Thinking Program, the school will also obtain two printers at a cost of \$970 and word-processing and other software for \$530. Sanborn will spend a total of \$4,200.

The South School will spend \$2,500 on

## St. Augustine's

(Continued from Page 45)

Tommy Clarke had 7 points for South Church, David Salafia 2 while John McMahon, Scott Robb, Lucas Lavin and John Lougee also played well.

### St. Augustine's B, 15-9

St. Augustine's B placed five players in the scoring column enroute to its win over Ballardvale United; Tim Foley and Sean Croteau had 4 points each, Justin Connors 3, Chris Corcoran and Joseph Long 2 each.

SAB moved ahead 4-0 in the opening period, 5-1 at halftime and 13-5 after three quarters.

Louis Capobianco and Jon Hall also turned in strong efforts for SAB.

Greg Litcheifield and Nate Roberts shared scoring honors for BU with four points apiece, Mike Trombly added a free throw while Brent Campbell, Ernie Culver and Mark McGarry also played well.

### Junior Division Standings

	W-L-PF-PA
St. Augustine's A.....	5-0-116-61
St. Robert's A.....	4-1- 91-59
St. Augustine's B.....	4-1- 96-55
St. Augustine's C.....	3-2-105-62
St. Augustine's D.....	3-2- 66-68
St. Augustine's E.....	2-3- 58-99
Temple Emanuel.....	2-3- 67-77
Ballardvale United.....	1-4- 54-75
South Church.....	1-4- 55-94
St. Robert's B.....	0-5- 32-90

## Down The Years

(Continued from Page 40)

individual request and the merits of the request itself.

### 10 Year Ago — January 1977

State Rep. Gerald M. Cohen of Andover has joined a broad-based group of state officials in support of a Common Cause proposal to force a periodic, thorough examination of the usefulness of certain state agencies.

The Board of Selectmen voted 4-1 not to renew Town Manager J. Maynard Austin's contract.

Andover will not enter the solid waste site sweepstakes by virtue of a 4-1 vote of the Selectmen Monday night. With only Selectman Susan T. Poore in favor of submitting a site for consideration, the board voted against taking such action, expressing concern for the Shawsheen River watershed area and the uncertainty of the ability to obtaining access to the site from Route 93.

A dog leash law has been placed on the warrant for the upcoming town meeting for voter consideration.

The Andover Housing Authority will seek permission of town meeting to plan for another senior citizen housing project.

With Ol' Man Winter keeping us in an arctic grip, we might offer some thoughts to discuss around the fireside, such as: The Sacred Heart Property, The Dog Leash Law, and Winter School Closings.

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Apple computers, memory expansion cards, monitors and disc interface cards, and another \$1,014 on moving carts for the computers to allow them to be mobile from one classroom to the next. Some money will be spent on the Synectics, Inc. training program, which usually costs around \$4,300 per person. Seven school employees will be able to participate at the greatly discounted rate of \$500 for the entire group. The total spending of state funds by South School is \$4,014.

West Elementary, which received the largest allotment of funds from the state, will spend \$7,140. \$2,465 will be spent on 4MAT related activities and supplies, \$2,860 for Process Writing staff and materials, \$990 on multiple copies of great books, and \$825 on literature books and supplemental materials.

Committeeman David Birnbach questioned how the number of computers obtained by the schools using SIC funds would affect their need for computers and related equipment from the school system itself. He was told that the way in which the funds are spent should have no effect whatsoever on what the system intends to provide in a future computer plan.

The schools, said Superintendent Kenneth Seifert, should "not be penalized for making use of the (state) funding."

Technically, it is not the responsibility of the committee to approve of the way the schools spend the money, but they can deny spending that they think would not benefit the students.

"Leave it alone unless something alarming or unusual is proposed," said committee member Susan Poore, "It's not under our jurisdiction."

## Rug Course

Learn techniques of copying authentic rugs punched with Persian wool in the 10-week Oriental rugmaking course offered on Mondays at Stevens Memorial Library, North Andover, starting January 26 from 9 a.m. to 12 p.m. Instruction will cover use of a punch needle, learning the loop and cut method and shading with Persian yarns. Museum quality designs in embossed Chinese, Persian, Turkish, Caucasian, Anatolian and Turkoman mats of different sizes and supplies will be provided by the instructor.

To register, call or write Adele McConaghy at the library or come to the first class.

This class is sponsored by the adult homemaking program of Essex Agricultural and Technical Institute.

The first known magnets were hard black stones called loadstones, stones which the ancient Greeks knew could attract iron.

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## Baskets

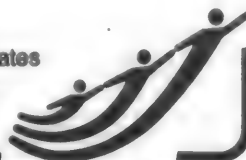
The Massachusetts Audubon Society is offering a basket class on Saturday, Jan. 31, at the Endicott Regional Center, 346 Grapevine Road, Wenham. Learn how to make the "Square to Round Bowl Basket," a basket that begins with a flat reed square base as its foundation and takes on an individual style as it is woven upward toward a round form. Basic materials are provided but participants are asked to bring any wild materials that can be used for embellishment. A list of equipment to bring will be sent upon registration. For more information and reservations, all the Endicott Regional Center.

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## BUSINESS PROFILES



### Creative Flooring, Inc.: Covering All The Possibilities

Creative Flooring, owned by Janice and Tony Querci, is aptly named, and when you visit their shop, at 281 Main Street, North Reading, you'll understand why. Creative Flooring deals in three main floor coverings: carpet, linoleum and hardwood floors. They sell rolls and remnants of carpet and linoleum and have over seventy remnants of linoleum at discount prices.

For carpeting they carry names such as Bigelow, Burlington House, Pineland and Philadelphia Carpets. They carry a range of carpeting from indoor/outdoor, to the plushiest carpet for your home, and they can also handle your commercial needs. Since the carpet pad you choose is as important as the carpet, Creative Flooring carries Omalon, a carpet

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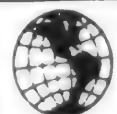
Mannington, Armstrong and Congoleum are well known names in flooring, and you'll find all three at Creative Flooring. You can browse through the Mannington Design Center with an outstanding selection of "never wax" floors. They carry Armstrong flooring ranging from the lower priced Castilian, moving up through Crowne Corlon to Designer Solarian to the top-of-the-line Solarian Supreme.

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hardwood floors come in a variety of colors and patterns. It is prefinished flooring that is ready to walk on, with solid oak moldings. Hartco floors are perfect for either residential or commercial use.

Creative Flooring will come to your home for measuring, will provide you with estimates, and will install your flooring if desired. If you prefer to do it yourself, Creative Flooring offers accessory supplies such as flooring adhesive, crack filler, carpet seaming tape and carpet binders. They also carry cleaning products for no-wax floors.

Creative Flooring is open Mon-Fri 10-5:30, Thurs 10-8, and Saturday 10-5:30. Call Creative Flooring at 664-0006 and find out why they're the "Better Flooring People."



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## TOWN OF ANDOVER

PLANNING BOARD  
PUBLIC HEARING

In accordance with Chapter 40 G.L. Section 5, notice is hereby given that the Andover Planning Board will hold a Public Hearing, Tuesday, February 10, 1987, at 8:00 P.M., at the Memorial Auditorium, Whittier Street, Andover, MA, to consider the following amendments to the Zoning Bylaw:

## ARTICLE:

To see if the Town will vote to amend Section IV.B. (relating to accessory apartments) of the Zoning By-Law, Article VIII of the Town By-Laws, by striking out subsection IV.B.38A in its entirety and substituting the following:

	Residence			Business			Industrial		
	SRA	SRB	SRC	APT	SC	OP	GB	IG	IA
"39. Use of a room or rooms in a detached one-family dwelling or accessory building as a dwelling for a person or persons aged sixty (60) years or older. Such use and conversion to such use shall be subject to compliance with other provisions of this Zoning By-Law and laws relating to health and safety. The property owner shall be required to verify annually to the Inspector of Buildings that the occupant(s) of the room or rooms subject to this Special Permit is/are aged sixty (60) years or older in order for the Special Permit to remain valid."	BA	BA	BA	N	N	N	BA	BA	BA

## ARTICLE:

To see if the Town will vote to amend the Zoning By-Law, Article VIII of the Town By-Laws, by striking out Section IV.B.37 (relating to Day Care Facilities) in its entirety and substituting the following:

	SRA	SRB	SRC	APT	SC	OP	GB	IG	IA
"37. A day care center or other facility providing day care to more than six (6) children, licensed by the Commonwealth of Massachusetts under the provisions of Chapter 28A."	BA	BA	BA	BA	BA	BA	BA	BA	BA

## ARTICLE:

To see if the Town will vote to amend the Zoning By-Law, Article VIII of the Town By-Laws, by changing the word "parcel" wherever the word parcel appears throughout the Zoning By-Law to the word "lot".

## ARTICLE:

To see if the Town will vote to amend Section V.B.2. (relating to dimensional requirements) of the Zoning By-Law, Article VIII of the Town By-Laws, as follows:

- (1) A new Section V.B.2.a. is inserted to read as follows:  
"a. Each lot shall have a width of not less than eighty (80) percent of the required frontage at all points between the street line along which the frontage of the lot is measured and the furthest point of the rear wall of the dwelling upon such lot. Such width shall be measured along lines which are parallel to the street line."; and
- (2) Existing Sections V.B.2.a. through F are renumbered Sections V.B.2.b. through g.

## ARTICLE:

To see if the Town will vote to amend Section VI.D. of the Zoning By-Law (relating to Cluster subdivisions), Article VIII of the Town By-Laws, as follows:

- (1) That Section VI.D.1.b is amended by striking the words "and the minimum width of any individual lot shall be one hundred (100) feet measured either at the street line or at the required front yard setback line." and replacing them with the following: "and the minimum frontage of any individual lot shall be one hundred (100) feet measured at the street line."; and
- (2) That Section VI.D.2. is deleted in its entirety and replaced with a new Section VI.D.2. to read:
  - (2) Design:
    - a. The Planning Board shall approve a Special Permit for a Cluster Development only if it finds that the proposed disposition of lots and buildings, under the particular circumstances involved, will make more efficient the provisions by the Town of health, safety, protective, and other services without detracting from the character of the neighborhood.
    - b. In its consideration of a plan being proposed as a cluster subdivision, the Board shall give particular attention to, and may use as a basis for its decision, the following criteria:
      - (1) The arrangement of lots, streets, and buildings as they may promote the harmonious integration of the proposed development with existing surrounding properties;
      - (2) Originality in the overall layout and design to achieve the best possible relationship between the proposed development and the land;

- (3) Usability of open spaces for active or passive recreation, determined by size, shape, topography and location;
  - (4) Inclusion within open spaces of irreplaceable natural features such as streams, mature trees or clusters of trees, rock outcrops, eskers, bluffs, slopes, and historic or archaeological features;
  - (5) Accessibility of open spaces to the handicapped, elderly, and children;
  - (6) Suitability of open spaces for scenic values and improvement or preservation of views.
- (c.) The applicant shall demonstrate to the Board by a written statement accompanied by a sketch plan of a non-cluster layout at a scale of 1" = 40' or 1" = 100', the reason or reasons why the Board should give favorable attention to an application for a Special Permit to Cluster.
- (d.) The Board may require the provision or reservation of pedestrian accessways of suitable width and in locations suitable for pedestrian movement of different types connecting open space areas within the cluster subdivision or to other adjacent open spaces.
- (e.) Proposed open space areas deemed by the Board to be inappropriate for the uses of recreation, protection of significant natural features, or buffering due to size, shape or location of such space or area shall be prohibited."

## ARTICLE:

To see if the Town will vote to amend Section VIII of the Zoning By-Law, Article VIII of the Town By-Laws, relating to Administration and Procedure, by adding a new subsection A.6. to read as follows:

- "6. The Building Inspector shall have power to certify that a particular lot or a particular structure is a legal pre-existing non-conforming lot or non-conforming structure within the meaning of the Zoning Act and of the Andover Zoning By-Law, as from time to time amended, whenever he receives a written request from the owner thereof, or his representative, for such a certification for the following purposes:
- a. A sale of the lot or structure.
  - b. Financing of improvements upon the lot or of improvements, repairs, or renovations on or within a structure on the lot.
  - c. A mortgage upon the lot or structure.
  - d. Administration of estates.
- In exercising this power, the Building Inspector shall adopt, and may from time to time amend, such forms of application for such a certification and for his certification as he deems reasonable to this provision. The fee for the issuance of the certification shall be set by the Selectmen."

## ARTICLE:

To see if the Town will vote to amend the Zoning By-Law, Article VIII of the Town By-Laws, by striking out Section III.D. (relating to zoning districts) in its entirety and substituting the following:

"D. Lots Split by Zoning Boundary: Where a boundary line between districts divides a lot, the requirements of the less regulated district shall be applicable to that part of the lot in the more regulated district which lies within thirty (30) feet of the district boundary. For this purpose, for example, a single residence district is deemed more regulated than a business district and an industrial district; and a business district more regulated than an industrial district. The Building Inspector shall determine, as to sub-districts within each principal district, which sub-district is the less regulated sub-district and which is the more regulated."

## ARTICLE:

To see if the Town will vote to amend the Zoning By-Law, Article VIII of the Town By-Laws, by striking out Section VI.O.1.c. (relating to Multiple Dwellings) in its entirety and substituting the following:

VI.O.1.c. Parking shall be provided as required by Section VI.A.4.h. of this By-Law.

BY: ANDOVER PLANNING BOARD  
Michael Houghton, Chairman  
January 22 & 29, 1987

Postal  
Examination

The United States Postal Service announced that applications will be accepted through February 4 for Distribution Clerk, Machine, vacancies at the Middlesex-Essex General Mail Facility, Woburn.

Individuals in this position are required to operate a machine which sorts and distributes letters and read address ZIP Codes and key codes using a special purpose keyboard. Operators are required to key address codes at a maximum rate of 60 addresses per minute and maintain an average keying accuracy of 98 percent. They must also perform allied duties such as loading/stacking letters on letter-sorting machine consoles and checking/verifying that the letters are correctly sorted.

General minimum age requirement is 18 years old or 16 years old for high school graduates. There is no maximum age limit.

Interested applicants must submit a

U.S. Postal Service Application Card, PS Form 2479A&B, no later than Wednesday, Feb. 4, to: Examination Unit, Room 105, Middlesex-Essex MSC, 462 Washington St., Woburn, MA 01889-9404.

Applications will be available at all area post offices (018-019 ZIP Code Area).

## Stamp Show

New England's largest and most outstanding stamp show will be held the weekend of February 7-8 at the Ramada Hotel in Woburn. More than 50 leading stamp dealers, various local and national stamp organizations and the United States Postal Service will participate.

Show hours are Saturday from 10 a.m. to 6 p.m. and Sunday from 10 a.m. to 5 p.m.



## Y Swim Team Results

The Andover-North Andover YMCA swim team went against teams from Lowell and Brockton last Saturday.

Leading the Class E boys to victory over Lowell were Raymond LeMoine, Todd Walters, Anthony Sakakeeny and Matthew McCarthy, 100 yard medley relay; Walters, 25 free; LeMoine, 50 free and 25 breasts. Wooduk So was second in the 25 butterfly and 25 back as was Keith Grant in the 50 freestyle. Third-place winners were Jeffrey Dwight, 25 free and 25 butterfly, and Billy Ryan, 25 back.

First-place winners for the Class E ladies were Tara Schrier, Kristin Latourelle, Jenelle Bryan and Good, 100 medley relay; Schrier, 25 back, Good, 25 free. In second were Bryan, 25 free; Latourelle, 25 butterfly; Schrier, 50 free; Julie Galaburda, 25 back. Third-place winners were Bryan in the 25 butterfly and Katie Hayes in the 50 free.

In the 46-22 victory over Lowell for the boys' Class D, first-place honors went to John Newland, Robert Wyatt, Adam Schoen, Danny Galaburda, 200 medley relay; Galaburda, 100 I.M., Schoen, 50 free and 100 free; David Godwin, 50 butterfly; Robert Wyatt, 50 breast. Second-place winners were Richard Abati, 50 free, and Galaburda, 50 back. Abati took third place in the 100 I.M.

The Class D girls beat Brockton 62-5. Tracie Grant, Amy Cardello, Laurie Galaburda and Mandy Wilson took first place in the 200 medley relay. Also first were Grant for the 50 butterfly; Cardello, 100 I.M. and 50 back; Galaburda, 50 free and 100 free; Melinda Fox, 50 breast; and Kristen Perrault, Margaret O'Brien, Jeanne Latourelle and Mindy Fox, 200 free relay. Second-place honors went to Fox, 100 I.M.; Wilson, 50 free; Perrault, 50 butterfly and 50 breast; Grant, 100 free; and O'Brien, 50 back. Third-place winners were Chrissy Godwin, 100 I.M.; Latourelle, 50 free and 50 back; and O'Brien, 100 free.

The Class C boys scored a 35-33 victory over Lowell. In first place were Jamie Estabrooks, 200 free; Matthew Jennings, 200 I.M. and 50 back; and Brian Mayberry, 50 breast. Second-place winners were Mayberry, 200 free; Newland, 50 free; John Dwight, 50 butterfly. Third-place honors went to Darin Kimball in the 50 butterfly and 50 back.

The Class C ladies were led to victory with Laurie Condon, Michele McCarthy, Vani Rastegi and Jane Berube, 200 medley relay; Julianne Sullivan, Christine Sullivan, Maura Grassis and Julie Choe, 200 free relay; McCarthy, 200 free; Berube, I.M.; Rastogi, 50 butterfly. Second place went to Grassis, 200 free; Rastogi, 50 free; J. Sullivan, 50 butterfly; McCarthy, 100 free; Condon, 50 back; Berube, 50 breast. Third place went to Anne Bracy, I.M.; J. Sullivan, 50 free; Condon, 100 free; J. Choe, 50 ack.

In Class B boys, Chris Hart took first in the 100 butterfly and second places went to Corey Ouellette, 200 free and 100 back; Hart, 200 I.M.; Andy Watt, 50 free and 100 free.

The Class B ladies took the 53-28 lead with the medley relay team of Kristen Hubbell, Cathy Burgess, Jackie Cavanaugh and Erika Suduiko. Burgess won the 200 free; Tracy Pool, the 50 free and 100 butterfly; Cavanaugh, the 100 free and 100 back; Suduiko, the 500 free. The 200 free relay was won by Lisa Fox, Jennifer Munro, Nancy Tray and Tracey Pool. Second place went to Kareen Savage, 200 free; Kuduiko, 200 I.M.; Fox, 50 free and 100 free; Munro, 100 butterfly and 500 free; Hubbell, 100 back; Burgess, 100 breast. In third place were Hubbell, 200 I.M.; Troy, 50 free and 500 free; Savage, 100 breast.

Marc Zampetti took first place in the 200 I.M. in Class A. Second-place winners were Albert Garcia, 200 free; J. Burgess, 50 free and 100 breast; Zampetti, 500 free. Third-place winners were Bates, 200 free and 100 free; Garcia, 100 butterfly; Mark Jurgen, 500 free; Layne Bracy, 100 back.

The Class A ladies took a 53-28 victory over Brockton led by the medley relay team of Shauna Newland, Kim Marrah, Maureen Murphy and Michele Fox. Others in first place were Fox, 200 free; Newland and Amy Ford, 50 free; Newland, 100 free; Krista Carney, 100 back. Second-place winners were Maggie Skibba, 200 free and 100 breast; Marrah, I.M. and 500 free; Murphy, 100 butterfly; Fox, 100 back. Third place went to Carney, I.M.; Deborah Rice, 100 butterfly and 500 free; D. Bechick, 100 free; Ford, 100 free.

## Intermediate League Results

St. Augustine's A, St. Robert's B, St. Robert's A, St. Augustine's B, Ballardvale United and St. Augustine's D were all victorious in games last week in the Intermediate Division of the Andover Church Basketball League.

SAA edged South Church 36-31, SRB nipped St. Robert's C 16-13, SRA overpowered Temple Emanuel B 47-6, SAB stopped Temple Emanuel 45-15, BU toppled St. Augustine's C 23-2 and SAD trimmed St. Augustine's E 38-27.

### St. Augustine's A, 36-31

Paul Lisiak scored 12 points as St. Augustine's A handed South Church its first loss of the season.

SAA led 11-6 after one quarter, 19-16 at half-time and 29-24 after three periods.

Chris Lembo tossed in 8 points, Paul Bernardin 7, Matt McClune 5, Tom Torrisi and Mike Torrisi 2 each.

Chetham Harish and Wayne Mattola shared scoring honors for South with 8 points apiece, Doug Cullen had 6, Scott Eggert 4 and Rob Wyatt 2.

### St. Robert's B, 16-13

St. Robert's B evened its record at 3-3 with a hard-fought win over St. Robert's C.

They trailed 7-6 at intermission but outscored their intra-church rival 4-2 and 6-4 over the final two quarters.

Mike Marchlik had 6 points, Chris Dziadosz and Steve Shepard chipped in 4 each while Keith Selvitelli netted a fourth-period bucket.

E.J. Hayes led SRC with 5 points, all from the foul line, John Camillus added 3, Evan Mallis and Philip Boness had a pair of free throws each and Frankie Paone notched a single foul shot.

### St. Robert's A, 47-6

Powerful St. Robert's erupted at a 22-2 first-period lead over Temple Emanuel B and then coasted home the rest of the way.

Adam Ferry spearheaded the SRA offense with 19 points, Todd Green had 9, Chris Shea 8, Mark Baker 6 and Paul Durant 5.

Eric Danis had 4 points for TEB, Josua Rosenzweig 2 while Josh Marmer, Scott Ginsberg and Doug Margerison also played well.

### St. Augustine's B, 45-19

The winners moved ahead 11-6 in the first period and pulled away from Temple Emanuel A to increase the lead 24-10 at halftime and 32-17 after three quarters.

Mark Hopkinson led the scoring column with 20 points, Jamey Lionette had 12, Rich Radulski 6, Chris Zappala 4, Mike Santangelo 2 and Jon Hines converted a free throw.

Adam Goddess was the TEA leader with 10 points Andrew Leinson added 3 while Albert Shenker, Andy Cohen and Jeremy Scherr scored a basket apiece.

### Ballardvale United, 23-11

Ballardvale United parlayed a balanced scoring attack with a stingy defense to sink St. Augustine's C. They led 10-6 at intermission and 13-7 after three periods.

Matt Landry paced the offense with 5 points, Colin Arsenault, Rejji Hayes and Kevin Lane chipped in 4 apiece, Mike McLelan 2, Scott Henry 2 and Dan Mooney a pair of free throws.

Tom Daily, Ryan Hanson, Dan Kenny and John Gabriel scored a basket apiece for SAC while Jim Hanning netted a third-period foul shot.

### St. Augustine's D, 38-27

Garrett Ferris led St. Augustine's D with 16 points, ten of them in the opening quarter when they bolted to a 20-6 lead. It was 20-12 at halftime and 34-16 after three quarters.

John Shea added 8 points, Brian Hussey 6, Chris Brown 4, Tadg Corkery 2 and Peter Gigliotti 2.

Michael Kinnon was team-high for St. Augustine's E with 10 points, Robert Lee and Todd Murray had 6 each and Shad Flaig 5.

### Intermediate Division Standings

	W-L-PF-PA
St. Robert's A	6-0-256-115
St. Augustine's A	5-0-168-96
St. Augustine's B	5-1-208-128
South Church	4-1-153-108
St. Augustine's D	3-2-150-110
St. Augustine's E	3-2-142-126
St. Robert's B	3-3-157-140
Ballardvale United	2-4-117-179
Temple Emanuel A	1-5-130-231

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\* As reported by "Market Opinion Research" in a survey of the Andover market area, conducted August, 1986.

# CLASSIFIED • REAL ESTATE

## A's Drop Two, Tie One

The Andover PeeWee A hockey team lost their first two games of

the new year in the Wilmington League to strong teams from

Tewksbury and Woburn. The Tewksbury I squad posted a 7-0 shut-

out as Andover was unable to execute on offense and defense.

Woburn also shutout Andover 5-0. Play was fast-paced during the

first period with each team creating good scoring chances. Sean

Darwin made a nice rush just before the end of the period, but was robbed by the Woburn goalie. Woburn scored on their next possession with only eight seconds to play in the period. Woburn took charge from that point and registered four more unanswered goals.

Andover rebounded against the Tewksbury II team in Merrimack Valley League play. Tewksbury built a 2-0 lead after two periods. Andover dug deep in period three as Eddie Thistle circled the net and rammed the puck home at 8:37. Goalie Mike Dailey made numerous big saves to keep his team within reach. Bob Sheehan tied it for Andover on a slap shot from the point with only 59 seconds left in the game. Thistle made the score possible by winning a crucial faceoff in the Tewksbury end.

All Andover players contributed to this gutsy comeback. Todd Alard, John Constantine, Brenden Finneran and Mike Walsh stood out on defense while Darren Cianci, Jay Coburn, Donnie Fraser, Joe Liguori, Pete O'Shea and Chris Pothier created the offense.

### Workshop

Middlesex Community College will offer a free three-part career and life planning workshop beginning Wednesday, Feb. 4, at its North Campus in Bedford from 9:30 a.m. to noon.

Session I will focus on self assessment. On February 11 participants will identify skills through a series of group and written exercises. The February 18 session will include career decision-making and goal setting. Participants will be assisted by a counselor in setting realistic career goals and be familiarized with a computer-assisted career information system.

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**\$294,900**



**FANTASTIC!** Deluxe duplex townhouse! Tastefully decorated and beautifully maintained! First floor features: huge fully appliance kitchen, lovely fireplaced living room, ½ bath with laundry area (including washer and dryer). Second floor: two king size bedrooms and full bath. Nifty lower level family room or 3rd bedroom. Pull downstairs to attic, plus, storage room over attached garage with electric eye. Built-in Vac! Town utilities and 3 zone gas heat! **MOVE RIGHT IN!!!**

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### ANDOVER EXCLUSIVES



### ANDOVER - JUST LISTED

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**NEW IMP ROOF COLONIAL** on beautiful acre plus lot. Four bedrooms, 2.5 baths, hardwood floors in living room and dining room. Fantastic kitchen overlooking huge deck. Fieldstone fireplace in family room. Many custom features. Priced for immediate sale

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## Christ Church Tops League

St. Augustine's A defensive stalwarts. Kristen Simko, Karen Babine and Amy Hayes had solo field goals for SRB while Magen Landry and Cristina Babien also played well.

Christ Church, 22-6

The results left Christ Church in first place at 4-1, improving Ballardvale United in second with a 3-1 record and St. Augustine's A in third position with a 3-2 slate.

St. Augustine's A, 16-6

SAA used a balanced scoring attack to easily defeat St. Robert's B.

St. Augustine's A took a slim 2-0 first-quarter lead, increased it to 8-2 at halftime and then coasted the rest of the way.

Maura Everett led SAA with 6 points, Una Gauthier had 4, Virginia Blais, Marcia Gemmell and Karyn Ragonas, 2 each. Patricia McNeil and Heather Reghitto were

Christ Church rebounded from its first loss of the season with a convincing win over St. Robert's A.

CC led 4-2, 12-4 and 18-6 at the first three checkpoints.

Kerry Hagerty took game-scoring honors for Christ Church with 12 points, Nicole Angelos added 6, Diane Bowman 4, Melissa Rao, Rachel Haynes and Carmela Sapienza also turned in solid efforts.

Andrea Georgian, Patricia Murphy and Nicole Kelley accounted for the SRA of-

fense with single buckets. Amy Redgate, Alyson Shea and Shannon McGovern also played well.

Ballardvale United, 9-7

Wendy Darling converted a pair of clutch free throws with 1:00 left to play to snap a 7-7 tie and give Ballardvale United a come-from-behind victory over St. Augustine's B.

SAB held a 7-0 lead in the first half. Cold shooting by St. Augustine's B combined with a stout defense by BU allowed the victors to crawl back into the game.

Darling finished with 4 points, Erinne Sullivan had 2, Nancy Hoffman 2 and Lisa Hayes a free throw. Rachel Roberts and Emily Kalkstein were also vital cogs in the BU effort.

Michele Doucette led the SAB attack with five points, all in the opening period, Tricia Lopez chipped in a second-period fieldgoal. Katie Roberts, Kelly Walsh and Rachael Buonopane also played well.

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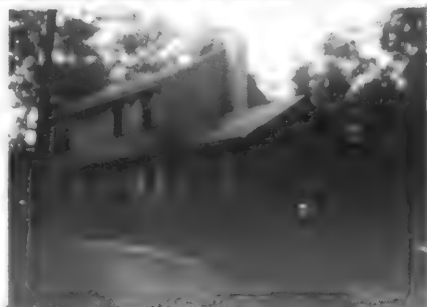
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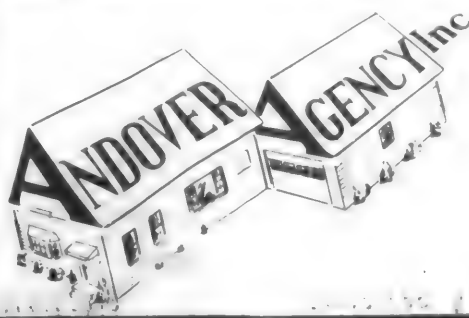
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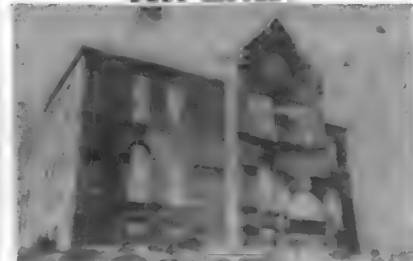
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Raytheon Company will sponsor "Salute to Symphony" 1987, a major fundraising event February 27-March 2, to benefit the Boston Symphony Orchestra and Boston Pops.

"Salute to Symphony" 1987 will be broadcast daily on WCRB-102.5-FM. The weekend events will conclude with the '87 "Salute to Symphony" concert, featuring the BSO under the direction of Seiji Ozawa and John Williams, telecast live by WCVB-TV Channel 5 on Monday, March 2, at 7:30 p.m. and simulcast on WCRB.

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The Graduate Program in Nursing at the MGH Institute of Health Professions announced a new track which will admit registered nurses with bachelor's degrees in nursing and other disciplines. Two open houses will be held for interested candidates: Saturday, Jan. 24, at 10 a.m. and Wednesday, Feb. 11, at 6 p.m. in the

## Open House

Walcott Rooms in the Wang Ambulatory Care Center, Massachusetts General Hospital.

The institute's nursing program is one of five nationwide that admits non-nurse college graduates to a master's degree program in nursing. The new track will offer the M.S.N. at the end of a program of study pre-

paring RNs for clinical specialization in cardiopulmonary, gerontological, oncology or women's health nursing.

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### TOWN OF ANDOVER BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held in THE SELECTMENS CONFERENCE ROOM, TOWN OFFICE BUILDING, THIRD FLOOR, BARTLET STREET ENTRANCE, ANDOVER on TUESDAY, FEBRUARY 3, 1987 at 6:30 P.M. on the petition of NORTHWOODS, INC. OR ANY ENTITY CONTROLLED BY IT OR ITS SHAREHOLDERS, 128 Warren Street, Lowell, Ma. 01852 for a Comprehensive Permit under Chapter 40B, Sections 20-23 and Article VIII, Section VIII.B.2 of the Zoning By-Law for the construction of 90 residential units of which 50% will be reserved for buyers who qualify for low and moderate income housing assistance.

Premises affected are located on NORTH STREET, Andover, Ma. in a Single Residence C district and is shown on Assessor's Map 127 as Lot 19.

WESLEY E. WHITNEY,  
CHAIRMAN

BOARD OF APPEALS

Dates of Issue:  
January 15 & 22, 1987.

### TOWN OF ANDOVER BOARD OF APPEALS NOTICE

A public hearing will be held in THE SCHOOL COMMITTEE CONFERENCE ROOM, SCHOOL OFFICE BUILDING, SECOND FLOOR, WHITTIER STREET ENTRANCE, ANDOVER on THURSDAY, FEBRUARY 5, 1987 at 7:00 P.M. on the petition of HEAVYSTONE CHOI and JONGUE CHOI, 9 Boston Road, Andover, Ma. for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law to allow the continued existence of a swimming pool which does not meet minimum front yard setback requirements.

Premises affected is located at 9 BOSTON ROAD, Andover, Ma. in a Single Residence C district and is shown on Assessor's Map 83 as Lot 70.

WESLEY P. WHITNEY,  
CHAIRMAN

BOARD OF APPEALS

Dates of Issue:  
January 22 & 29, 1987



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## TOWN OF ANDOVER BOARD OF APPEALS NOTICE

A public hearing will be held in THE SCHOOL COMMITTEE CONFERENCE ROOM, SCHOOL OFFICE BUILDING, SECOND FLOOR, WHITTIER STREET ENTRANCE, ANDOVER on THURSDAY, FEBRUARY 5, 1987 at 7:00 P.M. on the petition of EDWARD L. POWERS, 75 Lovejoy Road, Andover, Ma. for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law and/or a special permit under Article VIII, Section VII.A.1 of the Zoning By-Law in connection with a lot that does not meet minimum area requirements.

Premises affected is VACANT LAND WITH FRONTAGE ADJACENT TO 75 LOVEJOY ROAD, Andover, Ma. in a Single Residence B district and is shown on Assessor's Map 135 as Lot 2.

WESLEY P. WHITNEY,  
CHAIRMAN  
BOARD OF APPEALS

Dates of Issue:  
January 22 & 29, 1987

## TOWN OF ANDOVER BOARD OF APPEALS NOTICE

A public hearing will be held in THE SCHOOL COMMITTEE CONFERENCE ROOM, SCHOOL OFFICE BUILDING, SECOND FLOOR, WHITTIER STREET ENTRANCE, ANDOVER on THURSDAY, FEBRUARY 5, 1987 at 7:00 P.M. on the petition of THOMAS J. AND CLARE E. WILSON, 10 Dascomb Road, Andover, Ma. for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law to allow the continued existence of a deck which does not meet minimum sideyard setback requirements.

Premises affected is located at 10 DASCOMB ROAD, Andover, Ma. in a Single Residence B district and is shown on Assessor's Map 115 as Lot 16.

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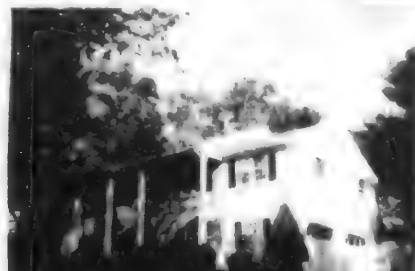
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The Andover Squirt B's finally met their match Monday when they came up on the short end of an 8-5 score against a big, aggressive Cambridge team. Andover played without its usual scoring punch as high-scoring Danny Hansberry

was forced into the goal, replacing Phil Smith. Andover got off to a quick start as Dana Difiore put them ahead 1-0 at 1:10 of the first period. That was the last Andover scored until 3:44 of the third period as Cambridge scored five goals in the first and two more in the third, before Andover was able to unleash its revamped offense. Cambridge scored three times in 19 seconds on solo breakaways after a faceoff to start their scoring. Despite excel-

lent goaltending by Hansberry, Cambridge had too many breakaways and two or three-on-one rushes for him to handle.

Andover fought back to outscore Cambridge 4-3 in the third period. Difiore recorded a hat trick. Marc Escott had his first goal of the season and Mark Pirri added another. Difiore assisted on both goals. Jason Loomer assisted on Difiore's third goal.

The Squirt B's stretched their string to 15 with a 3-2 victory over North Reading

Sunday. Doug Batchelder opened the scoring for Andover at 4:35 of the first period as he converted a Sean Donohue pass to tie the score at 1-1. Hansberry put Andover up 2-1 at 7:23 of the first when he capped a solo rush from his own end with a backhand that beat the North Reading goalie. After a scoreless second period, Difiore put Andover up 3-1 with an unassisted goal. North Reading scored its second with 29 seconds to play, but Andover

toughened its defense to record the win. The solid defensive effort of Dave Bailey, Tom Felago, David Alpert, Peter Volpe and Matt Johnson contributed to the team's success.

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Michael Y. Nutter, son of Kenneth A. Nutter, 62 Brightwood Avenue, North Andover, has been promoted in the U.S. Air Force to the rank of airman first

### class.

Nutter is a telephone equipment installation and repair specialist in the Philippines with the 4th Combat Information

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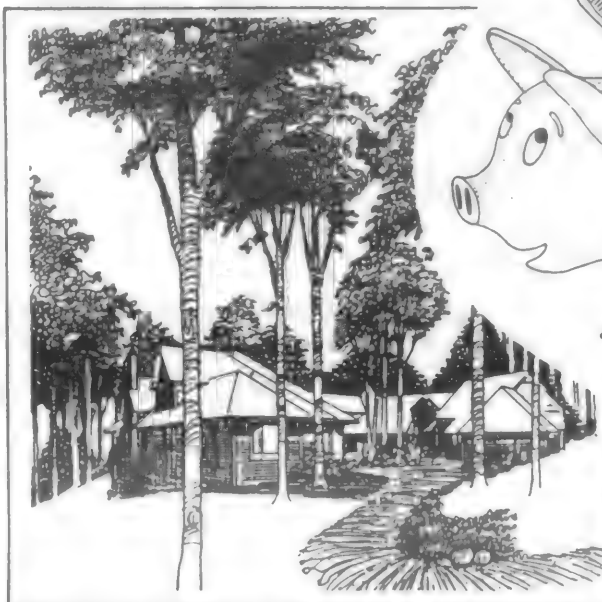
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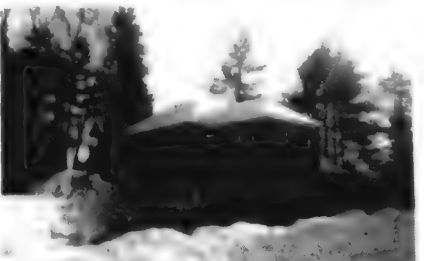
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**NORTH ANDOVER HANDICAPPED** woman needs help with personal care. Weekends and some evenings. **685-7066.** J22

**PASTE-UP PERSON.** Andover Company has part time position for experienced paste-up person. 7-8 consecutive days per month. 8:30-5:00 P.M. (no nights/weekends). Call **475-8732.** J22

**RECEPTIONIST PART TIME** for busy Andover hair salon. Monday, Thursday and Saturday. Call Pam at Super Cut Hair Salon. **475-3711.** J22

**TYPIST \$500 WEEKLY** at home. For information send self addressed stamped envelope. McManus, 38A Bowdoin St., Lawrence. 01843.

**Work Wanted**  
**LIVE-IN AVAILABLE.** Are you elderly, looking for reliable homemaker companion? I am experienced European lady with good references. Please call **475-6893.** J22

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## Newfound Lake - Bristol, N.H. Ski/Summer Home

A rare opportunity to buy the worst house in the best neighborhood! Handy man's dream in premiere waterfront cluster home resort. Antique features and country charm. Save this magnificent old home and yourself lots of money! 66 acres with 1,100 feet of private shore front, 11 tennis courts, docks, boat house, sunset views, over 3,000 sq. ft. home.

**\$135,000**

### Exclusive Location



**ANDOVER** - Stately new 8 room center entrance Colonial in one of the town's most desirable areas. Features a wonderful 24'x16' cathedral ceiling family room with fireplace, 4 super sized bedrooms including the glamorous master with its exciting whirlpool master bath, gourmet kitchen, formal dining room, fireplaced living room and a vast wealth of quality extras throughout. **\$445,000**

### Town and Country



**ANDOVER** - This striking 8 room center entrance Colonial is set on a large wooded lot, just minutes to Rt. 93. Offerings include 4 generous bedrooms, 2½ baths (including the whirlpool) master bath, gracious entrance foyer, huge fireplaced family room with balcony just steps up from the wonderfully spacious eat-in kitchen, formal dining room, fireplaced living room, 2 car garage, central air and more! Quality through and through. **\$389,900**



### Room to Grow

**ANDOVER SUPER SPACIOUS 10 ROOM SPLIT** with enormous 40' unfinished addition. Offers fireplaced family room, deck, large eat-in kitchen, 4 generous bedrooms, 2 baths and more. Zoned for professional office too! **\$254,900**

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**ANDOVER** - Beautiful new 9 room colonial on nearly 1 acre of gorgeous wooded land. Features include 4 super bedrooms, 2 full baths and 2 half baths, huge fireplaced family room, fireplaced living room, formal dining room, spacious eat-in kitchen, private study, large eat-in kitchen, central vac, hardwood floors, attached 2 car garage and more! Won't last at **\$445,000**



**ANDOVER: SEEING IS BELIEVING!** Lovely 8+ room, 1½ bath custom Ranch is surrounded by a professionally maintained yard and is set on a quiet and desirable cul-de-sac. Offerings include hardwood floors throughout the main level, large fireplaced room with bow window, sparkling eat-in kitchen, formal dining room, sunny den and 2 large bedrooms on the first floor. Lower level offers a study with sliders to the back yard, 3rd bedroom, wood stove and large laundry room. A GEM! **\$244,900**

### BUILD FAMILY MEMORIES



**ANDOVER** - Beautiful Tudor front Colonial set on over an acre of lovely wooded land. Features include a gracious tiled foyer, large fully appliance kitchen with tiled floor and 8' center island/breakfast bar, 23'x17' cathedral ceiling family room with skylights and wood stove, front to back living room, 4 large bedrooms, 2½ tiled baths, central air, central vac and so much more! A true Quality home! **\$355,000**



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### ADJUSTABLE RATE MORTGAGES

Adjustable Rate Mortgages scare off many buyers because there are some risks that are transferred from the lender to the homeowner. With a thirty-year fixed loan, you pay the same interest rate throughout the entire life of the loan. With an ARM, the bank reserves the right to adjust the interest rate periodically to reflect changes in the money market. Because the initial rates of ARMs are considerably lower than those of fixed rate loans, an ARM can substantially increase your home buying power.

Over the past few years, ARMs have been scrutinized and criticized by consumer groups and Congress, and the bad points of many ARMs created some consumer resistance. As a result, the lenders had to redesign the ARM, and most of the objectionable features have been removed. There are usually caps on the amount the rates can go up at any one time and over the life of the loan. This gives buyers a real safety net in case rates soar, as they did a few years ago. It also provides some predictability. Customers know before buying their new home the maximum rates they'll have to pay.

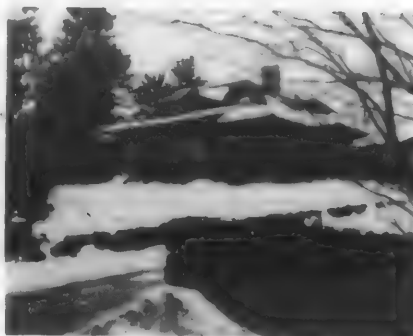
The professionals at Realty USA Schruender Real Estate, can tell you about a wide range of financing options for buying a new home. Please stop by our office at 73 Chickering Road, North Andover, or call us at 685-5000.



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**JUST LISTED!! - ANDOVER** - Absolutely charming Cape in historic Shawsheen Village. Features wonderful fireplaced kitchen, terrific family room includes built-in gas grill, burners, refrigerator, and wet bar with sliders to brick patio leading to inground pool. Many lovely amenities. Worth seeing!! Priced well at **\$239,900**

### OPEN HOUSE - SUNDAY - 2-4 P.M.



**HAVERHILL** - Almost new duplex condo. Features lovely modern kitchen with dining area, large living room, and 1/2 bath on first floor plus 2 large bedrooms and full bath on second floor. Economical gas heat, central air, neutral carpeting. Full basement has washer/dryer hookups. **\$185,000**

DIRECTIONS: Middle Ave. to 17 North Drive

**ANDOVER - TWO HOMES** in need of TLC located at end of lovely street in Shawsheen area. Total lot size is 58,500SF. Affords plenty of privacy plus easy access to town and highways. **AN IDEAL OPPORTUNITY FOR AN IMAGINATIVE INVESTOR!!** **\$300,000**

### OPEN HOUSE SATURDAY, 2-4 P.M.



**LAWRENCE - NEW CONSTRUCTION - QUALITY BUILT - GOOD LOCATION.** Each side of this duplex offers 1100 sq. ft. of living space. Appliance kitchen/dining area, living room and 1/2 bath on first floor. Two bedrooms and bath on second. Full basement. Attractive window treatment. Cedar-sided. Nice location. Come see!! **\$200,000**

DIRECTIONS: Rte. 28 to 493 Andover Street.

### OPEN HOUSE - SUNDAY - 2-4 P.M.



**LAWRENCE** - Exceptional 4-unit investment package - completely renovated 4-family with excellent income. All modern baths and kitchens with separate utilities. Updated plumbing, heating systems and electric services. Nothing to do but collect rents. **\$240,000**

DIRECTIONS: 534-538 Haverhill St.

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1 \$177,900



2 \$164,900



3 \$394,000



4 \$179,900



5 \$189,900



6 \$214,000

**1 NORTH ANDOVER.** Extra spacious Duplex Townhouse in convenient location. Large living room with fireplace, good sized dining room with sliders to a deck which overlooks a private large back yard. Three great bedrooms. Plenty of closet and storage space. One and one half baths, garage and electric door opener. **Exclusive**

**2 METHUEN.** This bright and fresh home combines the best in location and condition. Convenient to shopping and highways, this seven room Split has three nice sized bedrooms, 1½ baths, eat-in kitchen, living room, dining room, and cozy fireplace family room. Rear deck overlooks a two acre lot. **Exclusive**

**3 ANDOVER.** Spacious four bedroom Cape in Bancroft School area. Front entry foyer opens to elegant fireplace living room, fireplace family room, central air conditioning, two car attached garage. Over an acre of landscaped grounds with flowering trees and perennials. Quality construction throughout. **Exclusive**

**4 ANDOVER.** A classic Cape in a wonderful neighborhood close to schools, highways, and town. The first floor offers a nice front to back living room with fireplace and adjacent screened porch, formal dining room and eat-in kitchen. This is an oversized one car garage. **Exclusive**

**5 ANDOVER.** Absolutely captivating 1846 seven room, 3 bedroom, in-town Antique Colonial with some early deeds. This home has kept many of the period features deserving of its history. Lovely enclosed back yard with a brick patio. Perennial gardens with brick walks everywhere. **Exclusive**

**6 ANDOVER.** Charming 3 bedroom Colonial in downtown area. Perfect starter home. Bright, sunny rooms, adorable updated kitchen, dining room, den, and an inviting front porch. All beckon you to come and appreciate this offer! **Exclusive**



### Business Opportunities

**OWN YOUR OWN** Jean-Sportswear, Ladies Apparel, childrens/maternity, large sizes, petite, Dancewear, Aerobic or Accessories store. Jordache, Chic, Lee, Levi, Izod, Gitano, Guess, Calvin Klein, Sergio Valente, Evan Picone, Liz Claiborne, Members Only, Gasoline, Healthtex, over 1000 others. \$14,800 to \$26,900 inventory, Training, Fixtures, Grand Opening, Etc. Can open 15 days. Mr. Loughlin (612) 888-4228. J22

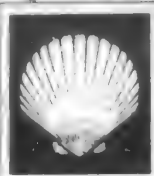
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### Animals - Pets


**CALL THE North Andover** Clipper for clipping, clipping or grooming your dog or cat. 133 Main Street, North Andover. 682-4155.


**POMERANIAN. LOOKING FOR** mature adult to give love and attention to very affectionate male Pomeranian. Ideal for elderly person. Housebroken with papers. Best offer. Call 688-1167 after 5:30. J22



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## Articles for Sale

**AMETHYST RING** (brand new) - 4.66 ct oval amethyst with 6-3pt diamonds (0.18ct) set in a 14kt heavy ornate antique-like setting with matching earrings. Appraised at \$1800. Sell for \$980. 975-2272 Methuen. J22

**ELECTRIC PALLET MOVER**, Storage Bins, Work Benches, Metal Desks, File Cabinets, Chairs, Conference Tables, Fork Lift, Compressors, Drills, Planer, Shaper, Jointer. Risons, 253 Main St. (Rt. 121A), Plaistow, N.H. 603-382,5671. F5

**ETHAN ALLEN 2** end tables, sofa table, glass and brass coffee table, lamp, mirror, china. Never used. 686-5183 evenings. J22

**FULL SIZE ELECTRIC** stove, white, all burners and oven work. \$50. or best offer. 374-0481. TF

**MEDITERRANEAN EXTRA LONG** sofa and chair. Red velvet with black trim. Good condition, \$75.00. 682-5594. J22

**OFFICE EQUIPMENT** Desks, chairs, typewriters, file cabinets - new and used at discount prices. Typewriters cleaned and repaired. The Office Manager, 134 Park St., (Rte. 62), No. Reading center. 664-4747.

**SALVADOR DALI ETCHING** 1st Edition. "Softwatch", authenticated in writing. Phone evenings 922-5568. J22

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**ANTIQUES — ANYTHING** old Marbletop, Walnut Grape and Rose Carved Furniture, Glass, China, Silver, Jewelry, Clocks, Prints, Frames, Guns, Coins, Furniture, Etc. William F. Graham, Jr. 149 Golden Hill Ave., Haverhill, Mass. Tel. 372-3708, will call to look.

## Houses for Sale

**ANDOVER WELL MAINTAINED** 7 room ranch, large family room off kitchen, 2 fireplaces, 2 car garage, \$218,000. 475-7795. J29

**BRADFORD** - Affordable. Prestigious new homes. Open house: Saturday and Sunday. Noon to 4:00 p.m. Directions: 495 N to exit 48 to 125 N to 1st left. Crestshire Realty, 683-5952. F5

**GOVERNMENT HOMES** From \$1. (U repair). Delinquent tax property. Repossessions. Call 1-805-687-6000 Ext H-5740 for current repo list. J28

**NORTH ANDOVER** - Off 125 & 495. Lovely colonial duplex. Full of amenities. A must see. \$220,000. By owner. Call 603-880-1460.

**WILMINGTON NEAR ANDOVER** line, country setting, Circa 1730. 6 room center entrance colonial, 3 bedrooms, dining room, living room, eat-in kitchen, 1½ baths, 3 working fireplaces, original panelling and beams. 2 car garage. 2+ acres. Convenient to Rte. 93. \$299,000. Call for appointment. O'Brien & Flaherty, R.E. 658-2625. F12

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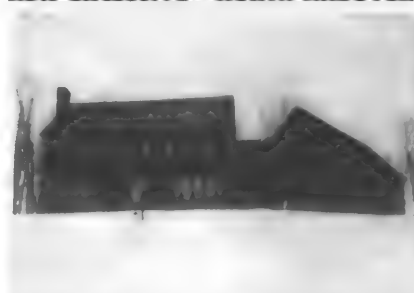


**ANDOVER - INSTANTLY APPEALING** - gracious, quality built 8 room colonial in Historic area in fine family neighborhood, close to town. Step into a large tiled foyer before entering a front to back fireplaced living room with French door to large screened porch. You'll love the big bright dining room! New kitchen with custom oak cabinets, wine rack and desk adjoins family room with raised hearth, wood burning stove and sliders to beautiful inground pool area. 2nd floor has 4 nice corner bedrooms and walk-up to 3rd floor for possible loft. This delightful 2 bath home has the charm of the old and convenience of the new. **EXCLUSIVE \$274,900**



**ANDOVER** - Cozy 6+ room cape, in intown location. Good size fireplaced living room with hand stenciling, nice size kitchen with eating area, full bath den or dining room and bedroom on the 1st floor. 2nd floor has shed dormer with two large bedrooms. Lower level has playroom with bar, electric fireplace and walk-out to nice patio area. One car garage under. **EXCLUSIVE \$174,900**

## NEW EXCLUSIVE - NORTH ANDOVER



**BEAR HILL** - Two year young 9 room garrison colonial with great potential for expansion. Family room is approximately 24x24 with floor to ceiling fieldstone fireplace, large eat-in kitchen with center island, oak cabinets and more, fireplace living room and formal dining room with hardwood floors, study, ½ bath, and separate laundry room complete the 1st floor. 2nd level finds master bedroom with large walk-in closet and private bath with tub, 3 other bedrooms, family bath and area for future living space. **EXCLUSIVE \$435,000**



**NORTH ANDOVER - BETTER THEN NEW CONTEMPORARY** - Main level has cathedral ceiling living room, fireplaced family room opens to Atrium adjoining the cathedral ceiling dining room, eat-in kitchen with micro-wave, compactor. Mud room, washer and dryer, MASTER SUITE WITH CATHEDRAL CEILING, FULL BATH WITH SKYLIGHTS AND JACUZZI. 3 good size bedrooms with full bath on 2nd floor. Central vac, alarm system and central air. **EXCLUSIVE \$365,000**

## ANTIQUE LOVERS



**NORTH ANDOVER** - A departure from the ordinary. Superb Victorian decorated in the finest taste. Elegant room design and fabulous detail work make this 11 room residence and architectural masterpiece. Careful modernization left Victorian design intact. **EXCLUSIVE \$495,000**



**NORTH ANDOVER** - Simply sensational quality built Colonial in fantastic area close to the Olde North Andover Center. Superb detailing, spacious rooms and an outstanding floor plan for both family and entertaining. **EXCLUSIVE \$329,900**

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### Houses for Sale

**SALEM, N.H. BEAUTIFUL** long ranch, 2 car garage on approximately 1 acre. A1 condition, country setting in town. Call owner **898-6153** or **679-2868** collect. F12

### Houses for Rent

**ANDOVER ABSOLUTELY** NO other house available like our 2 bedroom charmer. Super new kitchen, 1½ baths, economical to heat. Call for details. Must see. No pets. \$1,100. plus utilities. **475-1177.** J22

**ANDOVER CHARMING 2** bedroom house, garage, gleaming wood floors, private deck, and large eat-in country kitchen. Minutes from 93 & 495 yet still in country setting. Refrigerator and laundry hookups provided. Available immediately. \$800/month plus utilities. Evenings **272-0127** or **434-8097.** J22

**ANDOVER CHARMING 2** bedroom house, garage, gleaming wood floors, private deck, and large eat-in country kitchen. Minutes from 93 & 495 yet still in country setting. Refrigerator and laundry hookups provided. Available immediately. \$800/month plus utilities. Evenings **272-0127** or **434-8097.** J22

**ANDOVER SHORT TERM** intown lovely 2 bedroom, fire-placed living room, 1½ baths, garage. \$875, plus utilities. **475-2026.** J22

**ANDOVER SPACIOUS MODERN** intown duplex, 3-4 bedrooms, 1½ baths, \$900/mo. No utilities. No pets. **470-1118.** J22

**ANDOVER. FRESHLY DECORATED** four bedroom colonial, available February 1st. Phillips Academy area. \$1300/month, one year lease. Call Century 21 Minuteman **475-1243.** TF

**FOR RENT** Lovely 3 bedroom house on McLain Flats, 3 miles from Aspen, Colorado. View of all 4 ski areas. \$1,000 per week or \$2500 per month plus utilities. Call for further info **303-777-4727, Mary** Sleeps 6-8 max. F5

**HOUSE FOR RENT - short term.** For details call **475-4011.**

**LUXURY MODERN DUPLEX** Townhouse, North Andover. 2 spacious bedrooms, fire-placed living room, w/w throughout. Large kitchen with all amenities and dining room with slider to deck, laundry area with hookups, 2½ baths, basement, garage, yard. Lovely quiet corner lot in beautiful new neighborhood. Convenient to highways and shopping. \$950/plus utilities. **470-1584.** TF

**NEWBURY MASS.** 3 or 4 bedroom cape. Excellent location, nice yard, newly remodeled. Available now, \$950.00 per month, no utilities. **688-5048** or **689-0392.** J22

### Apartments for Rent

**ANDOVER ATTRACTIVE 2** bedroom apartment. Living room, kitchen and bath. Heat and hot water, refrigerator and stove. \$675/month. **475-6023.** J22



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**ANDOVER - LOVELY 3** room cape duplex, minutes to train and shopping. \$685/month, no pets, no utilities. 470-1314. J22

**ANDOVER FOR RENT.** Spacious 2 bedroom Condo, completely furnished. Large living room, dining area, porch, attic storage. One year lease, move right in. \$1,100/month includes heat, 2 parking spaces. Foster & Foster, Lee Dodd Division, 475-8543. J22

**ANDOVER - Spacious 1 to 3** bedroom apartments and 3 bedrooms duplex. Newly renovated. Centrally located. 475-6514.

**ANDOVER SPACIOUS 2** bedrooms with study. Intown location \$600. per month plus utilities. Call 475-1463. J22

**ANDOVER - WASHINGTON PARK** large 2 bedroom, slider from dining to patio, 1st floor. Tennis, pool, near stores and bus. Heat included at \$850. Call evenings and weekends 470-1029 or ask for Elaine 475-4477.

**ANDOVER 4 ROOM** Apartment. Wall to wall carpeting, modern kitchen and bath, parking, laundry, walk to center. No pets. \$565. plus. 887-2193. J22

**ANDOVER - 3 ROOMS,** bedroom up with skylight. New kitchen, close to bus. Doherty plus utilities. Call J. B. Doherty 475-5970.

**ANDOVER - 2 BEDROOM,** 1 1/2 bath townhouse, basement, nice yard, walk to train and stores. No pets, no utilities. \$635.00. 475-5710.

**ANDOVER - 1st floor apartment** near center. New bath and heating system, basement access. \$600. plus utilities. Century 21 Minuteman Realty 475-1243.

**ANDOVER. 1 BEDROOM,** fully equipped kitchen, wall to wall carpeting, attached to single family home with separate entrance and sliding glass doors. Walk to town, \$550 per month plus utilities. Call 475-8478 after 6:30 P.M. or on weekends. J29

**1 BEDROOM APARTMENTS.** Convenient Andover Center and Ballardvale locations. Easy access to Routes 495 and 93. \$450/month. 475-7111.

**BRITISH COLONIAL APTS.** Now available. Two bedrooms, wall to wall carpeting, air conditioning, garbage disposal, double security alarm system. Model apartment open weekdays 8 to 5, Saturdays 9-12 noon. For information call 685-7467.

**FRESHLY DECORATED, 5** rooms, 2 bedrooms, walk to town. \$750 plus utilities. Call Doherty Realty, 475-0010. J22

**GOOD SIZE OLDER home** in convenient location. 4 bedrooms, 1 1/2 baths. 6 to 8 month lease \$1000. month. Available immediately. Howe Real Estate, 475-5100.

**GRACIOUS 6 ROOMS, 3** bedroom duplex townhouse. Nicely decorated. \$850 plus utilities. Call Doherty Realty, 475-0010. J22

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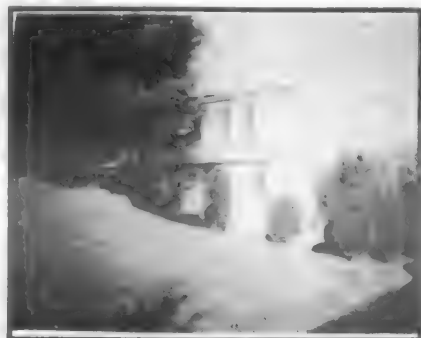


**NORTH ANDOVER**  
OPEN HOUSE SUNDAY 1-3 P.M.  
Lot 6 Kara Drive

Excellent brand new nine room colonial with dramatic open foyer. On prestigious family circle, one minute to North Andover's Olde Center. All municipal services. Don't wait for Spring prices. Buy now and save!

\$359,900

DIRECTIONS: Johnson St. to Lisa Lane to Kara Drive



**ANDOVER - Beautifully maintained four** bedroom garrison on child safe cul-de-sac. Fireplaced family room with new carpeting. Eat-in kitchen with new linoleum flooring. Master bedroom with hardwood. Great closet space. Ceramic tile bathroom. Great landscaped level lot.

\$236,900



**NORTH ANDOVER - JUST LISTED - QUALITY** CONSTRUCTION AND DESIGN. This eight room Hip Roof colonial boasts beautiful hardwood floors and custom cabinets. A lovely acre lot in a country setting. \$294,000



**ANDOVER - JUST LISTED - WINTER WONDERLAND.** Four bedroom, two and a half bath country colonial on one of the most beautiful pieces of property in Andover. Beamed family room with fireplace opens to glassed-in porch. Eat-in kitchen opens to deck and very private wooded glen.

\$265,000



**METHUEN - JUST LISTED - Adorable cape** in child safe neighborhood, convenient to schools and shopping mall. Attractive eat-in kitchen, hardwood floors throughout.

\$129,000



**NORTH ANDOVER - JUST LISTED - Outstanding** two bedroom, second floor condominium. Private backyard. Convenient location. excellent condition.

\$106,900



**ANDOVER - JUST LISTED - EXCITING** OPPORTUNITY - Beautifully maintained duplex in very desirable location. Both units consist of eat-in kitchen, large dining room, living room, three bedrooms and bath on second floor, and two unheated bedrooms on third floor. Plenty of storage space, separate utilities and ample parking.

\$224,000



**METHUEN - JUST LISTED - Bright and sunny** customized Condo in convenient residential area. Spacious fireplaced living room, cheery dining room with sliders to deck overlooking huge yard. Half bath, laundry and contemporary kitchen complete first floor. Two large bedrooms and bath on second level. Partially finished third level and basement ready to be completed.

\$124,900

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## ANDOVER



## NORTH ANDOVER



## NORTH ANDOVER



## ANDOVER



## NORTH ANDOVER



**HANDSOME N.R. COLONIAL** in desirable Country Club area on child safe circle set on 1/2 acre + lot with easy access to highways. Very spacious, offering impressive foyer. Living room, formal dining room and library w/hardwood floors, roomy kitchen and dining area with sliders to large deck. Fantastic gameroom with cathedral ceiling, skylites, 4 large bedrooms, master with bath. Pulldown staircase, laundry. Piped for central vacuum, recently painted exterior, underground sprinkler system. **\$495,000**

**THIS SPECIAL 8 ROOM, 4 bedroom, 3 bath Colonial** is nestled back in the trees for the Buyer who loves a private setting - yet it is in a lovely development just right for children. The quality construction includes cedar siding, central air conditioning and central vacuum plus many more extras. The kitchen boasts a bay eating area that is sunny and inviting. Extra sized family room. A spectacular house at this price, situated on a 3 1/2 acre lot. **\$389,900**

**THIS 9 ROOM, 4 bedroom, Colonial** is the best buy in "Equestrian Estates". The quality of construction is evident in the cedar siding, central air, central vac, and the finish details. There are two fireplaces, living room and family room. Dream kitchen has a center island and a spectacular bay eating area. A study or office is off the main foyer plus a good sized family room. Large master bedroom with jacuzzi, plus 3 other bedrooms, two full baths, and 2 half baths. The view is spectacular - a very special property. **\$399,900**

**UNDER CONSTRUCTION - CUSTOM CAPE.** Private wooded acre lot, convenient to town, school and Route 93. Spacious foyer - step down living room, formal dining room with fireplace, large family room has double insulated doors to 12 x 16 cathedral ceiling sunroom. Fantastic kitchen with island area including Jenn-air, microwave. Custom cabinets, recessed lighting, large dining area with access to a 2 level deck. Three large bedrooms, 2.5 baths and so much more. **\$299,900**

**WONDERFUL FAMILY HOME** situated on a large treed lot in a quiet cul-de-sac. This young 8 room, 4 bedroom, 2 1/2 bath Garrison colonial with 2x6 construction features a large eat-in kitchen, fireplaced living room, formal dining room, spacious fireplaced family room, first floor laundry plus four good sized bedrooms. Available immediately. **\$305,000**



## Apartments for Rent

**HISTORIC BALMORAL - 2** bedroom corner apartment for rent. Stunning living room. Bright and sunny. For appointment call **475-4011** between 9 & 5.

**JUST RENOVATED 1** bedroom intown apartment. Wall to wall, 2 level private entrance, appliances, parking. \$530 per month plus utilities. No dogs. **470-0637** after 4:00. J22

**METHUEN 1 BEDROOM** Apartment, large kitchen, sunporch, near Bon Secours Hospital. Heat and hot water. \$475 per month. Call after 7 P.M. **685-9559**. TF

**NEED ROOMMATE FOR** newly renovated spacious apartment in North Andover. Prefer female. Available immediately. Call after 6 P.M. **682-6130**. J22

**NORTH ANDOVER PLEASANT 2** bedrooms, 1st floor apartment in home, eat-in kitchen, formal dining room, washer/dryer hookup in basement, nice yard, garage, walk to school, shopping, library, no pets. \$650. per month, plus utilities. Call Norwood Realty, **475-4515**. TF

**3 ROOM APARTMENT** downtown Andover. Call **475-0073**. J22

## Condos/Sale or Rent

**ANDOVER 2 BEDROOM** Condo at Washington Park. Excellent condition, swimming, tennis, laundry facilities, bus line, heat and hot water included, no pets. \$675.00 per month. Call **475-3765**. J22

**DELUXE 2 BEDROOM** Condo, fully appliance kitchen, fireplaced living room, 1 1/2 baths, washer/dryer, central vacuum, attic, basement, attached garage, references, immediate occupancy, \$900/month plus utilities. Burke Real Estate **682-2416** or **687-3002**.

**DESIRABLE COLONIAL VILLAGE** Garden condo for rent in Methuen. 2 bedrooms, fully appliance kitchen, central air, washer/dryer, ample closet space, attic storage, parking, swimming pool, tennis court and sauna. Available February 1. \$595/month. No utilities. Call **470-2591** after 6 P.M. J29

**HAMPTON BEACH.** Winter rental, oceanfront, fully furnished, 2 bedrooms with all amenities. \$750. a month includes utilities. **686-7984**. TF

**METHUEN. STONE-CLEAVE TOWNHOUSE** beginning March '87. 3 bedrooms, 1 1/2 baths, basement with sliders, wall/wall security system. Ample parking, tennis courts. \$795. No utilities. **475-6522**.

**TEWKSBURY TOWNHOUSE,** 2 bedrooms, fully equipped kitchen, 1 1/2 baths, garage, tennis. \$800/month, plus utilities. **470-0285**. J22

## Rooms for Rent

**ANDOVER MANSE SINGLE** furnished room downtown, all utilities and parking. Call **475-0073**. J22

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**CONGREGATE HOUSING** for elderly women in lovely home-like setting on spacious grounds. Nutritious meals provided. Call 685-5505 or 893-0675 for information.

**FURNISHED ROOM FOR** Gentleman in Wilmington near Andover line. Call after 5 P.M. 658-4793.

**ROOM FOR RENT**, furnished in quiet home. Off street parking, convenient Andover location. 475-4966 after 5 P.M. J22

**SOUTH LAWRENCE**, 3rd roommate to share 3 bedroom duplex. Mature 20s. Washer/dryer. Minutes to 495 & 93. \$300. utilities included. references required. 685-7375 evenings. J22

#### Wanted to Rent

**NEED MINIMUM 600 Sq. Ft.** (1 giant room or divided) to be used for small nursery school. Must have bathroom. Will pay \$500. to \$700. month depending on size. 470-1232. J29

#### Resort Places for Sale

**SKI 93 COLD SPRINGS** Resort, Ashland, N. H. Time share condo, sleeps 8. Available week of Feb. 27. For sale \$4,600 or best offer. 475-5702 call anytime. J22

#### Resort Places for Rent

**CAMPTON, N.H. CONDOMINIUM** within 10 minutes to Waterville Valley, 15 minutes to Loon Mt., in heart of 93 Ski Country, adjoining family ski area, skating pond and cross country ski trail. On site facilities include: indoor pool, jacuzzi, sauna, and health room. Sleeps 8, two bedrooms plus loft, two baths, fully equipped kitchen, fireplace. Available by week-end, week or month. Call owner for further details. Dave or Barbara 685-1840 or 683-1250.

**FLORIDA KEYS, OCEAN** front condo, 2 bedrooms, 2 baths, pool. Available from March 11. 475-7400. F12

**GUNSTOCK, N.H.** Large 4 bedroom home on the shore of Lake Winnepesaukee. 5 minutes to Gunstock. Week-end, weekly, seasonal 617-664-5547. J22

**KEY WEST, OCEAN** front, luxury, 3 bedroom penthouse condo at the Galleon Sports Center. Adjacent to marina. 30 foot slip available. Walk to Old Town. Special rates. 334-6325. F12

**LOON MOUNTAIN**. New condo at Riverfront. Shuttle to mountain, sleeps 8, fireplace, recreation center with hot tub. Available by week or weekend. Call evenings 470-2104.

**RENT THIS SLOPE** side 2 bedroom condo at Pico Village. terrific skiing, right next to lifts, family mountain, 1 mile from Killington access road. Call evenings 475-3114. J22

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# YOUR GUIDE TO HOMES IN THE MERRIMACK VALLEY



**TWIN GABLED COLONIAL** in pristine condition featuring a vaulted ceiling family room, stunning master suite with steam shower and heated Florida room. Excellent location.

Exclusive \$450,000



**PRIME ACADEMY/PIKE LOCATION** and a charming property nestled among the trees. Wonderfully different floor plan with a very generous living room perfect for entertaining, large bright windows - a bird watcher's paradise.

Exclusive \$235,900

**"OPEN HOUSE" SATURDAY - 1-3 P.M.**  
222 Salem Street, Andover  
Just south of Rte. 125.



**SUPERB FEDERAL COLONIAL** under construction in the Bancroft School area. Quality throughout, this spacious home will boast a cathedral ceiling family room opening to a private 28 foot screened porch, a master suite with Jacuzzi, central air, and a state of the art kitchen. Call for particulars.

Exclusive \$449,900



**CAREFREE LIVING** in this immaculate home located in a super family area. Hardwood floors, a spacious plan and 2 fireplaces, and best of all, a location which is convenient to highways and town.

Exclusive \$199,900



**ONE OF TODAY'S BEST BUYS!** Resort living in your own backyard with a heated gunite pool with Jacuzzi, cabana, patios, and deck - all surrounded by wonderfully private grounds. Located in the executive Carriage Chase area, this immaculate, quality family home includes a fifth bedroom or possible in-law apartment, office or gameroom, and 3½ baths. Outstanding exclusive at \$439,000



**JUST LISTED IN NORTH ANDOVER'S** prestigious Great Pond area, impressive colonial with all the amenities: smashing master suite with whirlpool tub, skylights, state of the art kitchen, stunning family room with vaulted ceilings, and generously scaled and proportioned rooms throughout.

Exclusive \$429,900



**BEAUTIFULLY REMODELED RAMBLING RANCH** in a top location. Dramatic family room with a massive fieldstone fireplace just off a true gourmet kitchen. Three generous bedrooms and two full baths complement an easy-living floor plan. Private, nicely landscaped lot.

Exclusive \$279,900



**AFFORDABLE, WELL-BUILT RANCH** in prime location within walking distance of elementary school. Eat-in kitchen, with built-in barbecue, 19 foot living room, formal dining room, hardwood floors, and a 3 season porch. Exclusive Reduced to \$169,900



**LOCATED ON ONE OF ANDOVER'S** most sought after streets, this four bedroom Cape boasts a comfortable living room with a picture window and fireplace, a formal dining room, and a large deck overlooking a lovely, wooded lot.

Exclusive \$227,000

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## Outstanding Values!



**TERRIFIC OLDER HOME THAT LOTS OF WONDERFUL THINGS HAVE BEEN DONE TO!** Five good size rooms, new eat-in kitchen with lots and lots of cabinets, totally redone baths, and most convenient first floor laundry, three bedrooms, real pretty yard in a very pleasant neighborhood, minutes to both town and highway. **\$169,900**



**WALK TO TOWN** from this wonderful family home, with lots and lots of space, personality and charm! Seven good size rooms, living room with picture window, dining room with built-in china cabinet, new kitchen with teak counter tops and breakfast nook - 3 big bedrooms, walk-up attic with lots of storage and 4th bedroom, screened porch. Just the right house for your family! **\$234,900**



**EXTRAORDINARY, COMPLETELY RESTORED ANTIQUE FARMHOUSE** colonial, in breathtaking, totally private setting with fruit trees, tremendous gardens, shed, flowers everywhere - and, completely fenced yard! Eight rooms with original paneling, handsome and homey modern kitchen, open to family room with massive fireplace, wide board floors, 2½ attractive modern baths - 3 bedrooms on second floor and huge double dormitory type room on third floor makes great play area as well! Truly a unique and exciting property. **\$299,500**



**RUSTIC CHARM IN AN APPEALING COUNTRY SETTING.** Surrounded by towering trees excellent ranch with fireplaced living room, easy to work in kitchen with bow-windowed breakfast nook, sunny dining room with built-ins, three bedrooms, 1½ baths, gleaming hardwood floors. Terrific new 14 x 12 screened porch, and almost 1½ acres of woods for your family to enjoy. **\$179,900**



**CUSTOM CAPE** loaded with personality and charm, totally surrounded by towering pines, in very appealing location, one mile from town and minutes from highway! Handsome fireplaced living room, super new oak cabineted kitchen, formal dining room, gorgeous cathedral ceiling family room with skylights and "casablanca type" fan - 4 bedrooms, excellent storage. A fine choice! **\$299,900**



**BEAUTIFUL CONTEMPORARY HOME** in an equally beautiful treed setting! Fresh, open and wonderfully easy to live in - great room that offers dramatic soaring space and wonderful expanses of glass! Handsome dining room with sliders to deck, well planned kitchen with breakfast area, first floor master suite that you will adore, children's sleeping area on second floor - huge family room, guest bedroom or at home office. Very special! **\$385,000**



**ON 3 BEAUTIFUL ACRES!** Really spacious 8 room ranch that offers fireplaced living room, formal dining area, well planned kitchen with lots of birch cabinets - 3 generous bedrooms, 2 baths, first floor family room and almost completed gameroom with woodstove, brand new sauna. A wonderful easy lifestyle with a country floor, yet minutes from town. **\$229,900**



**IN NATURAL WOODED SETTING** and wonderful family neighborhood, with level backyard for family fun! Sparkling 2 year old 8 room colonial with all very good size rooms, formal living room and dining room with hardwood floors, great kitchen with sliders to deck, convenient mudroom and laundry, front to back family room with fireplace and bay window, 4 bedrooms, 2½ baths. Instant happiness! **\$317,500**



**CUSTOM ARCHITECT DESIGNED BRICK CONTEMPORARY** with glass everywhere to take advantage of its' truly beautiful private treed setting. Influenced by Japanese architecture, this home has so very many unique features - 2 story atrium with stone floor, lead lined pool with fountain, vaulted ceilings with 16 bubble skylights, fireplaced den with Shoji screen, master bedroom and bath on first floor, plus 4 second floor bedrooms off balcony, overlooking main living level - kitchen open to family room, 3½ baths. An experience in contemporary living! **\$493,000**

### Rooms for Rent

**SUNDAY RIVER CONDO** for Rent. Trilside Sunrise Condo. Split level unit. Sleeps 4 to 6. Fully equipped. Indoor swimming pool, jacuzzi and sauna. Available by the week, mid-week, or weekend. **475-0205.**

**WATERVILLE VALLEY, N.H.** free shuttle to ski, cross-country and downhill, indoor sports center, sleeps 8, 2½ baths, washer/dryer, microwave. **470-1236, 475-9537.**

J22

**WINNIPESAUKEE / GUNSTOCK MOUNTAIN.** 3 bedroom luxury townhouse on lake. 15 minutes to skiing. Near restaurants and shopping. Rental by week/weekend. **475-9254. F12**

**WOODSTOCK, VT.** 1 bedroom condo. Sleeps 4. Fully furnished. Walk to restaurants and shops. Available by week or weekend. Call days **245-7296** evenings **470-2417.** J22

### Office Space for Rent

**ANDOVER Office Suites** Ranging from 200 to 1200 square feet. Bernwood Co. **475-3550.**

**EXECUTIVE OFFICE SUITES.** Historic Musgrove Building. Andover Center. 125-1000 sq. feet. Furnished / Unfurnished. Short or long-term lease. Secretarial support services available. **475-7111.**

**OFFICE SPACE FOR LEASE.** Will remodel to suit. Up to 2700 square feet. Shawsheen Village. Will negotiate. Call **475-4011.**

**ANDOVER CENTER - 1** small office remains for lease at Park Street Village. Call for more details. **475-8732.**

### Commercial/Retail

**Andover Center 2** Retail spaces remaining at Park Street Village. 1000 and 1400 sq. ft. Call us for more details. **475-8732.**

**PRIME RETAIL SPACE.** Post Office Ave. location. Approximately 1000 square feet. Available immediately. **475-7111.** TF

### Automobiles for Sale

**CADILLACS, MERCEDES, PORSCHE,** etc. direct from Government. Seized in drug raids. Available your area. Save thousands! **216-453-3000 Ext. A3511.** J29

**1984 PLYMOUTH RELIANT.** Excellent condition. 4 door. A/C, P/S, P/B, radio. \$3700 or best offer. **475-6023.** J22

**1982 OLDS CUTLASS Supreme.** 62,000 miles, loaded. Asking \$4200. Call (work) **687-1331** or (home) **470-1529.** J22

**1978 CHRYSLER CORDOBA** new exhaust system, new ignition computer, dependable transportation. \$850. Call **475-6030.** J29

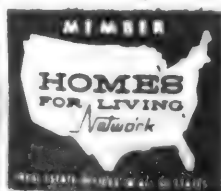
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168N. Main Street, Andover, Mass.



## IT'S A GREAT TIME TO BUY!! CALL TODAY



### ANDOVER - NEW EXCLUSIVE

**CHARMING ANTIQUE COLONIAL** 2-family home in center of town. Well-maintained property with new electric service, remodeled kitchen, nice layout. Ideal for owner/occupant or investor. **\$215,000**



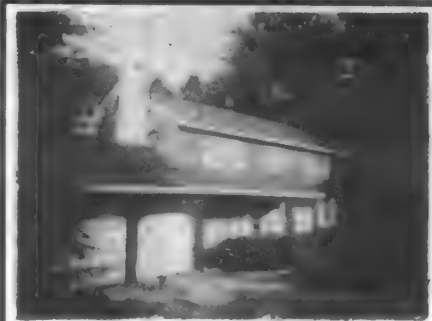
**ANDOVER** - Exquisitely appointed Dutch Colonial duplex combines the finest of the past and present. Lovely maple floors, leaded china cabinets, fireplaced living rooms and charming window designs plus updated heating and electrical systems. All this in a prime location perfect for the professional owner-occupant.

**EXCLUSIVE \$415,000**



### ANDOVER - EXCLUSIVE

Completely remodeled 3-bedroom Colonial, fireplaced living room, spacious family room, 2½ baths. Over an acre of land. Convenient location - walk to schools and town center. **\$269,900**



### ANDOVER - EXCLUSIVE

**ANDOVER** - Perfect walk-to-town location for this well-maintained 9 room multi-level home. Spacious floor plan features 4 bedrooms, 2½ baths, gracious living room, inviting family room, 3-season porch and MBR with deck. **\$289,000**



### NORTH ANDOVER - NEW EXCLUSIVE

**CONTEMPORARY 1-BEDROOM** condominium at the Colonade. Estate-like setting with gorgeous panoramic view, spacious living room and master bedroom, sliders to deck. Garage with storage loft. Call today. **\$123,900**



### ANDOVER - NEW EXCLUSIVE

**BRIGHT AND SUNNY** first floor Washington Park condo. Spacious living room, sliders to patio. Amenities include pool and tennis. **\$112,900**  
Additional 1-bedroom unit on first floor offered at **\$109,900**

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# DeWolfe

## ANDOVER SALES CENTER

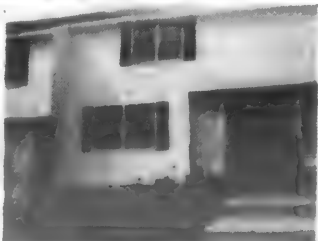
### NEW ENGLAND

## WE HAVE CONDOMINIUMS!



**\$194,900**

**MIDDLETON.** - Beautiful corner unit at Ferncroft overlooks golf course. Tastefully decorated in neutral tones, this 2 bedroom condo has eat-in kitchen with laundry facilities, 2 full baths, ceiling molding. **Call.....475-8400**



**\$117,900**

**METHUEN.** Almost new condo at beautiful Heritage Heights. 2 bedroom townhouse features 1 1/2 baths, central air, fully appliance kitchen with lots of storage and full length porch. **Call.....475-8400**



**\$130,000**

**HAVERHILL.** Duplex townhouse offers hardwood floors, cathedral ceilings, oversized skylights, French doors to dining room and two spacious bedrooms. **Call.....475-8400**

#### RENTAL

**ANDOVER.** Spacious 2 bedroom condo has eat-in kitchen, large living area, sliders to deck, pool and tennis. \$825 includes utilities.

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- A regional team numbering over 400 with more than 30 office locations.
- Full service capabilities including financial service packages, relocation services, investment and commercial division.
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**LORI GERMAIN, ASSISTANT MANAGER**  
**DeWOLF NEW ENGLAND**  
**76 MAIN STREET**  
**ANDOVER**



**\$123,900**

**BRACUT.** Beautifully maintained contemporary townhouse is nicely decorated in neutral tones, 2 bedrooms plus loft, 1 1/2 baths. **Call.....475-8400**

#### UPPER BRACKET

**ANDOVER.** Elegant living can be found in this new townhouse. Quality design and workmanship abound. Gourmet kitchen, hardwood floors, large master with bath plus a large second bedroom with bath, deck and landscaped patio. **Call.....475-8400**



**From \$89,900**

**HAVERHILL.** Come out and see our fabulous new one and two bedroom garden style condos at Hunter's Run. Galley kitchen, spacious living area, master with walk-in closet plus utility room, central air, pool, tennis and clubhouse. **Call.....475-8400**



**ANDOVER GARDENS**

**\$96,900**

**BRIGHT** one bedroom unit has loads of closet space, fully appliance galley kitchen and large living/dining area. **Call.....475-8400**



**\$104,900**

**ANDOVER.** Terrific one bedroom condo at Aberdeen in historic Shawsheen. Fully appliance kitchen and spacious dining area, hardwood floors under wall to wall carpeting. Low condo fee includes heat. **Call.....475-8400**

**HOUSE RENTAL.** Enjoy the privacy of a full acre lot in this 2 bedroom newly renovated cape on the Andover/South Lawrence line. Well cared for home offered at \$775/mo. **Call.....475-8400**

76 Main Street

Andover

tel. 475-8600



## The Key to Results in Real Estate







# DeWolfe

## ANDOVER SALES CENTER

### NEW ENGLAND



**\$248,500**

**ANDOVER.** Terrific 3 bedroom colonial in much sought after family neighborhood. This pretty home offers many extras including granite in-ground pool, beamed fireplace family room, new deck and much more. **Call.....475-8600**



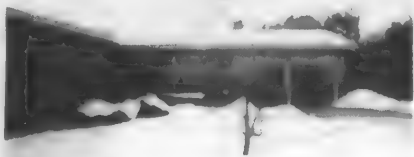
**\$239,900**

**ANDOVER.** New listing. Charming intown center hall colonial features glass French doors to living and dining area, new cherry cabinets, skylight in eat-in kitchen, 3 bedrooms, 3 season porch, hardwood floors and so much more. **Call.....475-8600**



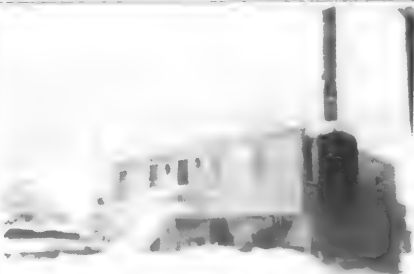
**\$211,900**

**NORTH ANDOVER.** Newly priced and ready for occupancy is this 4 bedroom split with 1½ baths, dining area with sliders to deck, lower level family room and all on a beautiful acre lot in a country setting. **Call.....475-8600**



**\$295,000**

**ANDOVER. NEW LISTING.** Smashing 9 room ranch near Harold Parker. Newly renovated this abounds with skylights, enormous windows, raised cathedral ceilings giving an air of openness. New customized kitchen with walk-in pantry, pastry counter and built-ins, tiled dining room, hardwood floors and a walk-out lower level are just some of this home's special features. **Call.....475-8600**



**\$179,900**

**METHUEN.** Pretty 7 room cape with cathedral ceiling living room with fireplace, eat-in kitchen with Jenn-air, formal dining room, den with sliders to deck and a walk-out basement with finished den. **Call.....475-8600**

#### LAND

**\$350,000**

**NORTH ANDOVER.** - Four lot development in neighborhood of new homes. Town approved development. **Call.....475-8600**

**From \$145,000**

**NORTH ANDOVER.** - Choose your own builder or developer builder for any one of five individual lots in prime area. Perc tested. Town approved development. **Call.....475-8600**

**\$130,000**

**NORTH ANDOVER.** Acre plus treed lot in desirable neighborhood of future homes. Builder tie-in possible. **Call.....475-8600**



**\$249,900**

**ANDOVER.** Picturesque antique colonial in close to town location offers the charm of the old with the convenience of the modern. Formal living room, dining room, country kitchen with private screened porch. Newer addition has family room and full bath or guest suite. **Call.....475-8600**



**\$269,900**

**ANDOVER.** Pretty raised ranch on a wooded corner lot in a lovely neighborhood. Open foyer leads into an enormous "L" shaped game room with fireplace and sliders to patio. Main level features sunken living room with marble fireplace, arched doorways, hardwood floors throughout and 3/4 spacious bedrooms. **Call.....475-8600**



**\$176,900**

**ANDOVER Decorated.** Pretty ranch on corner lot has been freshly painted. Large fireplaced living room, 3 bedrooms, den and partially finished lower level provides you with loads of living space. **Call.....475-8600**

76 Main Street

Andover

tel. 475-8600



**The Key to Results in Real Estate**



# The ANDOVER TOWNSMAN

## Warrant

(Continued from Page 36)

velopers would have to use our design standards, or we wouldn't sell them the land." He maintains that the deed restrictions would hold under the terms of the permit, and that the state approves of the proposed method.

At present, developers can use the comprehensive permit—which mandates that they build a percentage of low- or moderate-priced units into what might otherwise be a luxury subdivision—if the town's total volume of lower-cost housing falls below ten percent. Mahony says that the articles would seek to raise Andover's ratio, so that the town would not only meet its obligations to moderate-income residents, but would no longer be subject to further comprehensive permit construction.

As in past years, this year's warrant also seeks to acquire a substantial amount of land for conservation use. In a new approach to future acquisitions, preliminary article "43" asks for the establishment of an Open Space Land Bank Fund for future purchases, to be financed by a 2 percent tax on the transfer of real estate.

According to Mahony, the state has not authorized such a tax. He says that a positive vote on article "43" is, in effect, a pressure move; it would allow the town to petition for its eventual authorization, as other towns have done.

"If we're going to continue to buy up

land for the watershed," says Mahony, "We're going to be getting into more expensive land. This is the only way it could be financed. There aren't many 'cheap' acres left."

Another article would provide for the acquisition of land from Shetland Properties in the Shawsheen mill region. Mahony says that the land would be used for a parking lot for commuters—a concept that has been discussed at length by town officials and the newly-formed Parking Committee.

Last year, the town meeting assembly defeated a proposal by the Planning Department to create a "Multi-family zone" at the edge of the downtown central business district. This year, the planners have included a refined version of their original article in the preliminary warrant. The dates for hearings on the proposed article, at which it will be fully explained to the public, will be posted in the TOWNSMAN.

Late last year, the selectmen cut the fees for Zoning Board certification of a home as an "existing non-conforming structure." The certification was a troublesome—and expensive—technicality, a legal "glitch" for homeowners who wished to sell or improve dwellings built before the zoning codes had been enacted.

On this year's warrant, preliminary article "53" would amend the zoning by-

laws to give the building inspector the power to determine such technical certification. This would further cut, or eliminate, the fee.

Also among preliminary articles in this year's warrant are:

- a request for the appropriation of \$300,000 to construct and equip a Fire Department training facility;
- a request for a supplement of \$50,000 to help complete the replacement of street lights in historic Shawsheen Village, a project approved in 1985;
- a request for funds for consulting services to construct a school master plan;
- a bylaw amendment that would further regulate the size, use, illumination and placement of business and/or identifying signs;
- a set of comprehensive regulations to govern the storage of heating oil and liquified petroleum gas;
- a request for the raising of \$10,000 to finance fireworks for the 1987 July 4 celebration;
- two articles that would provide a total of \$8,100 for equipment and expenses needed to maintain the cable televising of local meetings and events;
- thirteen articles submitted by resident John Doyle, dealing with town road acceptance procedures, town meeting improvements and the prohibition of "speed bumps" on public ways.

## Garden Series Continues

The Andover Cable Advisory Committee sponsors a film series each week on the Andover Public Access Channel 11. A five-part series on planning home gardens for flowers and vegetables is currently being shown. Part III of "The Backyard Gardener" will be seen the week of January 26-29 at the following times: Monday at 10 a.m.; Tuesday at 2 p.m.; Wednesday at 4 p.m.; and Thursday at 7 p.m.

## Returns

Marine Cpl. Richard J. Clement, son of Francis and Carole Clement, 3 Parnassus Place, Andover, recently returned from a six-month deployment to the Mediterranean Sea.

Clement participated in major training exercises that were launched from the ships of the Mediterranean Amphibious Readiness Group. He participated in exercises Phiblex 2-86 at Sierra Del Retin, Spain, Tridente 86 at Capo Teulada, Italy, and display Determination 86 at Capo Teulada, Italy, and Saros Bay, Turkey. Clement was also involved in extensive training at Camp De Canjuers and Nimes-Garons Naval Air Base, France.

### ANOTHER HUNNEMAN SALE!



Hunneman and Company, Better Homes & Gardens is pleased to announce the sale of a bright two bedroom condominium in this building at Washington Park.

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# Business Review 1986/'87 & Forecast

*Special Section*

*The*  
**ANDOVER TOWNSMAN**

January 22, 1987



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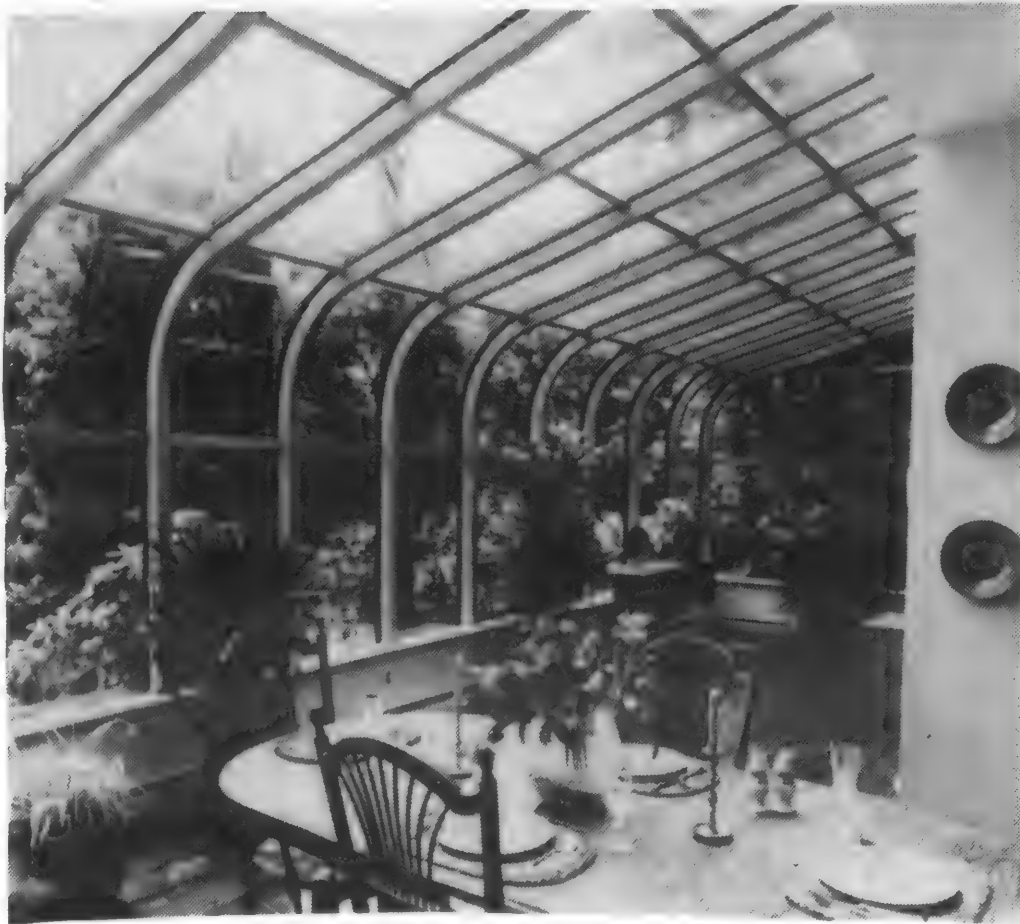
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## Newest Four Seasons Greenhouse Showroom Opens Locally



Amesbury has been chosen as the location of the newest Four Seasons Greenhouse showroom. According to President Francis Porcelli, Amesbury provides easy access for the residential and commercial clients of the Merrimack Valley and its surrounding areas. The showroom, easily reached from Routes 495 or 95, is located on Route 110 in the new section of the Amesbury Plaza.

Solariums are no longer being sought as mere solar collectors, but are now looked upon as attractive living areas. "Greenhouses can be used as any living space you wish," says Porcelli. He cites the sun porch concept as the most popular but points out that he has had several requests for applications as living, dining and bedroom areas. "It is even possible to completely change the feel of a current room with the addition of a three-foot extension along the length of it," he adds, "opening the whole area up to the feel and the brightness of the great outdoors."

A survey by "Remodeling World" magazine shows that 90 to 100 percent of the cost of adding a sunroom is typically recouped as a short-term recovery cost. "We are finding that many of our clients are looking for the best investment for their money during the current state of the real estate market," states Ralph Simonds, vice president, sales. Simonds sees the solarium as the addition of the future. "Besides the energy efficiency, it's difficult to find a better way to add such a unique feature to a home at such a reasonable cost."

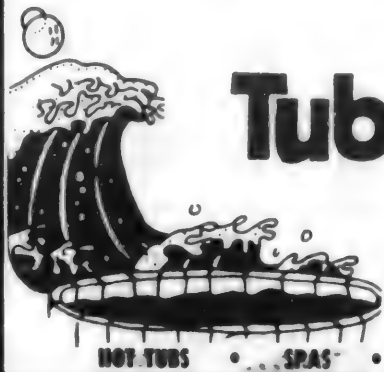
According to Fabian Arroyo, vice president, installations, the greenhouse is easy to maintain and is trouble-free. Arroyo, who was with the parent company in New York as head of installation training before his move to the Merrimack Valley, says, "When installation is properly completed, the greenhouse is a joy to have in any season." Four Seasons has engi-

(Continued on Page 4A)

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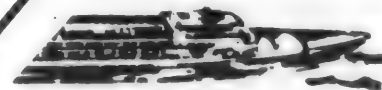
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## Andover Bank Opens The Investment Centre

Robert M. Henderson, president and chief executive officer of Andover Savings Bank, has announced an agreement with Liberty Securities Corporation, 600 Atlantic Avenue, Boston, for the establishment of an investment centre in the main office of the bank. The investment centre will be staffed by a full-time brokerage professional. "By using the investment centre," said Henderson, "our customers will now be able to invest in a full range of financial products, including mutual funds, unit investment trusts, limited partnerships and municipal bonds."

Henderson also announced that Georgia McDonald has been appointed by Liberty Securities as the investment centre manager. She will be available to meet with customers in the investment centre office at the bank's main office, 61 Main St. or at other convenient branch office locations. The office will be equipped to provide customers with immediate access to stock market prices and information. In addition, a toll free telephone service will be available to all investment centre customers for securities transactions or to simply check the price of a stock.

Robert A. Henderson, senior vice president and manager of sales and product management at Andover Bank, pointed out that "The investment centre at Andover Bank is different than most other financial institutions that only offer stock and bond services. Here, you can get a variety of financial products and helpful advice and counseling."

Applications for an account with the investment centre may be picked up at any of Andover Bank's seven branch offices.

### Four Seasons

(Continued from Page 2A)

needed a completely thermally broken and absolutely leakproof product. "It's not easy to find such a quality product out there among all the different companies who have jumped on the bandwagon," he says.

The Four Seasons product line includes curved and straight style units in wood, white or bronze finishes. Heat Mirror insulation, an invisible innovation from Southwall Technologies, is an exclusive offering of the company for the potential solarium purchaser. Four Seasons also offers consultations and surveys at no cost, according to Porcelli, and is willing to assist the consumer in a careful examination of applications available for his or her needs. "We are committed to supplying a quality product and expert installation to the Merrimack Valley community," he says.

Four Seasons Solar Products Corporation is headquartered in New York. Established over 10 years ago, the company has rapidly moved ahead of competition to become the number one supplier of greenhouses and solariums. Major improvements to the efficiency and design and dedicated engineering and marketing personnel are making the Four Seasons Greenhouse the choice for commercial and residential consumers. In addition to the residential applications, restaurants, hospitals, retail stores, condominiums and industrial clients have all taken advantage of the benefits of the solar space for renovations and additions.

## ANDOVER LIQUORS JANUARY WINES OF THE MONTH

### 1982 Periquita Red Wine J. M. Fonseca Portugal

Vivid, almost port-like aromas are inspired by truly smooth burgundian flavors. Robert Parker in the Wine Advocate rhapsodized that it "could hold its own with virtually only \$25.00 bottle of Burgundy."

Reg. \$4.49 NOW **\$3.99**

### 1985 R. H. Phillips - Vin Blanc

A blend of Chennin Blanc, French Colombard, and Sauvignon Blanc has been thoroughly pleasing and consistent. This is considered to be one of our best white wine values.

Reg. 3 bottles for \$10. NOW **\$2.99**

### 1985 Dr. Burklin-Wolf

Ruppertsberg Hoheburg Riesling Kabinett Halbtrocken. This 1985 release, a halbtrocken (literally, half dry) has all the fragrant aromas and peach-like flavors of a German spatlese or auslese but without the expected sweetness.

**\$8.29**

### BEST OF 1986 - REDS

1983 Chateau d'Angludet Margaux .....	\$19.99/bottle
1984 Ridge Lytton Springs Zinfandel.....	\$11.49/bottle
N.V. Liberty School Cabernet Sauvignon.....	\$6.29/bottle
1983 Monte Antico Italy .....	\$3.99/bottle

### BEST OF 1986 - WHITES

1983 Chablis Premier Cru Montee de Tonnerre Reveneau .....	\$17.49/bottle
1985 St. Veran Georges Duboeuf "Coupe Dailly" .....	\$10.49/bottle
1985 Mark Swann Chardonnay Australia .....	\$6.59/bottle
1985 Chateau Bonnet Entre-Deux-Mers Andre Lurton .....	\$4.29/bottle

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Comfortable tanning beds in climate controlled, private rooms at Andover

## Andover Tanning Center In Third Year Of Operation

Visits to the Andover Tanning Center, to achieve and maintain a year-round tan, has now become as commonplace as going to the beauty shop or barber, according to manager Mary Christian.

The Andover Tanning Center, located at 52 Main Street in downtown Andover over CVS, is now in its third year of operation, and despite growing competition, "business is booming all year 'round here, Andover has been good to us," says Mary.

You've heard all the warnings about the dangers of the sun, but there's a big difference between tanning outdoors and tanning indoors, Mary emphasizes. One danger of outdoor tanning lies in the fact that the ozone layer is deteriorating, allowing damaging rays to reach your skin. Indoors, you know the exact type of ray you're receiving and the exact time of exposure.

Andover Tanning Center, recently remodeled and sporting a new look, has eight individual tanning rooms, all

with new lamps. Customers tan in complete privacy in climate controlled rooms, tanning as much, or as little of their body as they choose.

There are many reasons why men and women of all ages, in all walks of life, tan indoors. According to Mary, most just enjoy looking their very best all the time, which they feel the glow of a tan assures. Some come into the Tanning Center because they enjoy the complete relaxation of a session, and others tan for special occasions such as weddings. Tanning before vacations in the South is a necessity for many people, especially those who have experienced the inevitable sunburn from the hot tropical rays. Some are returning from vacations and want to maintain their tan.

Andover Tanning Center is open seven days a week, Monday thru Friday 10 A.M. to 9 P.M., Saturday 9 A.M. to 9 P.M. and Sunday 12 noon to 6 P.M.

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If you owe Uncle Sam money this year, you owe it to yourself to get an IRA from First Essex Savings.

You can deduct IRA contributions of up to \$2,000 per year from the gross income on your Federal income tax return.

First Essex offers IRA customers a no fee, no minimum balance, no-maturity Money Fund that allows deposits at any time, in any amount. You can also choose no-fee, \$500 minimum 1 to 4 year certificates. Both pay high interest rates and are insured in full by FDIC/DIFM.

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## Europa Haus: Fashions, Flavorings From The Heart Of Europe



Styles and smiles are the order of the day, every day, at Europa Haus, Andover's newest fashion and specialty boutique. Whether you fancy the finest porcelain, unique and beautiful photographic prints, hand-painted German clocks and pewter window decorations, lovely silk umbrellas and carves from Italy or other distinctive products from eight different countries, Europa Haus co-owner Michelle Regnat and her staff will be delighted to show it or order it for you.

The rich, full aroma of espresso coffee from a gold-gilded demitasse. The irresistible flavor of homemade Apfelstrudel. Music of Mozart, Verdi, Bach, Chopin and Maurice Chevalier.

A traditional Bavarian window box trimmed with lace and overflowing with bright red poinsettias. Antique porcelain dolls and classic Irish hand-knit sweaters adorning a 200-year-old bed from Auvergne in France.

Fine photographic prints of Belgium's mysterious yet magnificent Ardennes, an alpine village under a blanket of new snow, a baroque country church in the Black Forest, a secluded abbey almost hidden by rising mist on a Scottish moor, a field of glorious-colored tulips fronting an old Dutch windmill.

The touch of an elegant lace collar. The cheery welcome as you walk in the door: "Guten Tag," "Bon Jour," "Buon Giorno."

These are just a few of the many pleasurable sights, sounds and smells greeting your senses in Andover's newest and, in many ways, most unique boutique—Europa Haus.

Conveniently located in the lower level of the newly-renovated Barnard Building at 10 Main St., this charming shop is the ambitious and exciting enterprise of co-owners Michelle Regnat and Dieter Stark, who are bringing a wide range of distinctive imports and services, including language training and special tours, "from the heart of Europe to the heart of Andover."

A native of Nice, France, and founder of a highly-successful language school in Acton, Madame Regnat speaks with obvious pride and optimism while answering questions about the origins, plans and products of Europa Haus.

Madame, why did you and your partner decide to open another boutique in a community already boasting many fine specialty shops?

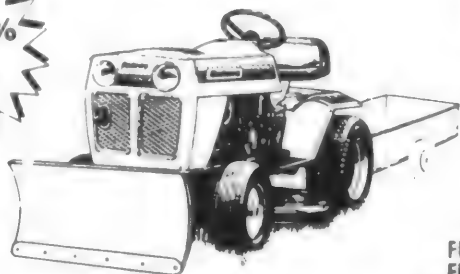
M. Regnat: "For two reasons, really. First, because although Andover indeed has several

(Continued on Page 11A)

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Purchase a Bolens Garden Tractor and receive the following **FREE**: • 42" Mower • 42" Blade • 10 Cu. Ft. Dump Cart

Blade, Mower, Dump  
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**MONDAY, JANUARY 26th, 1987**  
**AT THE KOALA INN**

(Exit 45 off Route 93)

**131 RIVER ROAD, ANDOVER, MA**  
**6:15 P.M.**

FOR ADDITIONAL INFORMATION OR RESERVATIONS  
PLEASE CALL 894-2700 or 685-7424, Deborah Ann Birch

Presented by Leadership Training, Inc.



**1986**

# A YEAR OF RECORD GROWTH and Continued Community Commitment

## Comparative Statement of Condition December 31

ASSETS	1986	1985
Cash and due from banks .....	\$ 46,932,000	\$ 35,837,000
Short term investments .....	35,000,000	13,500,000
Investment securities .....	79,750,000	89,684,000
Loans net of unearned income .....	423,188,000	337,369,000
Allowance for possible loan losses .....	(5,742,000)	(4,393,000)
Net Loans .....	417,446,000	332,976,000
Bank premises and equipment .....	6,804,000	6,575,000
Other Assets .....	7,608,000	4,757,000
<b>TOTAL ASSETS</b> .....	<b>\$593,540,000</b>	<b>\$483,329,000</b>
<b>LIABILITIES</b>		
Deposits .....		
Demand .....	\$116,092,000	\$ 99,402,000
Savings and NOW .....	133,694,000	71,681,000
Money market deposit acc .....	118,694,000	96,929,000
Time .....	140,641,000	132,270,000
<b>TOTAL DEPOSITS</b> .....	<b>509,121,000</b>	<b>400,282,000</b>
Short term borrowed funds .....	50,836,000	53,680,000
Mortgages and long term debt .....	1,820,000	492,000
Other liabilities .....	4,768,000	5,918,000
<b>TOTAL LIABILITIES</b> .....	<b>566,545,000</b>	<b>460,372,000</b>
STOCKHOLDER'S EQUITY .....	26,995,000	22,957,000
<b>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</b> .....	<b>\$593,540,000</b>	<b>\$483,329,000</b>

### AND WATCH US GROW IN 1987

- Joining Bank of New England as Bank of New England - North, a new community bank with more than a billion dollars in assets covering the Route 495 region and operating under the present management
- Opening Spring 1987 our Andover Regional Banking Center
- Extensive modernization of Central Plaza office
- New Loan and Deposit products
- A continued commitment to excellence in Financial Services



**Union National**  
A Conifer Bank

## Courtney's Collections Changes Direction; Adds New Lines



Courtney's Collections, formerly R.L. Petersen's, located at 39 Main St., under the ownership of Lee and Dee Zolner, will be starting their third year in the Andover area. Last September, the Zolners decided to change the store's name to Courtney's Collections after their five-year-old daughter, Courtney. Along with their name change, both Lee and Dee felt the store's direction should be changed somewhat also. They felt 1987 would be a very strong growth year so have greatly expanded their sportswear department adding several new lines such as Kikit, Outlander, Jones New York, Crossings, Ultima and Richard & Co. to their present lines such as Lloyd Williams and Significance. Look for 1987 to bring many new lines of contemporary sportswear into Courtney's Collections as Dee is spending much of her time selecting a unique assortment of clothing and accessories.

"Andover's elegant little department store" is just that. They carry, along with sportswear, a fine selection of lingerie with lines such as Christian Dior, Vanity Fair, Barbizon, Miss Elaine, Warners and Maidenform. You'll also find a large assortment of jewelry items from Trifari, Monet and Christian Dior. And to accessorize that clothing outfit, select a handbag from Liz Claiborne or a scarf from Oscar de La Renta. Don't forget hosiery as they carry an extensive and well assorted arrangement from Hanes hosiery.

(Continued on Page 12A)

# LOWELL SUZUKI

OPEN WEEKDAYS 9-9:30; SATURDAY 9-6; SUNDAY NOON-5:30

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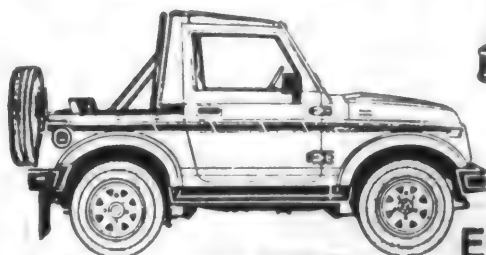
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## BUY A 1987 SUZUKI

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ANDOVER  
FRIENDS

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toward the purchase  
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# \$ 6990

PAYMENTS

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60 payments of \$134, 10% down, 11.00% A.P.R.,  
interest charge of \$1050. Bank approved credit.  
Others available at different prices & payments.

SALE ENDS JANUARY 27th



## Europa Haus

(Continued from Page 8A)

lovely fashion and gift shops, we saw that there is no central place locally where residents can go to purchase truly distinctive sportswear, porcelain, lace, crystal, fashion accessories, antiques and other beautiful clothing, furnishings and pieces of art from the finest manufacturers and designers overseas.

"The second reason is because we want Europa Haus to be more than just another fancy gift shop. We want it to represent, convey all the warmth, elegance, classic stylings, pace-setting designs, renowned craftsmanship and varied cultures of Europe. When customers enter our shop, we want them to feel like they have actually crossed the border into France, Germany, Italy or another foreign nation. And, equally important, they must be welcomed as any guest in a European home.

Does that mean you will actually be speaking French, German or other languages to people?

M. Regnat: "Well, naturally, not every customer will be bi-lingual, so our sales staff may not always carry on conversations in a foreign language. However, they are native Europeans and, therefore, not only very familiar with the quality and origins of our merchandise but also very hospitable and eager to answer any questions about travel, customs, foods, events or other aspects of life in Europe.

You mentioned the availability of language training at Europa Haus. What languages will be offered and when?

M. Regnat: "Through Language School International of Acton, we will offer individual and group lessons in French, German, Spanish and English as a second Language, starting in mid-February. All classes will be held in the evenings from 5 p.m. to 9 p.m. in Europa Haus. We will also offer translation services to individuals and businesses in the Merrimack Valley. For a brochure or more information, people can call or write Language School International, 179 Great Road, Acton, MA 01720 (263-0326) or contact me at Europa Haus."

And the special travel tours?

M. Regnat: "Ah, yes, these will add an especially exciting dimension to Europa Haus. My partner, Dieter Stark, who is the designer of three special sportswear lines for men and women offered exclusively in our shop, is organizing several unique trips to Europe this year, including a gourmet tour of the Ardennes in Belgium and a sports package that features actual tennis competition on clay against European club players. We will be promoting these tours and other special events at Europa Haus through local advertising and a quarterly newsletter for our customers."

What sort of special events are you planning?

M. Regnat: "We hope to sponsor art exhibitions and music and voice recitals by European artists and present gourmet dinners and fashion shows. In fact, very soon we will be introducing new spring and summer fashions from France and Austria."

When are you open?

M. Regnat: "Our normal hours are 10 a.m. to 6 p.m. Monday through Saturday, but we will be closed temporarily until February 9 to restock inventory and add a few more special touches to Europa Haus."

Like this delicious coffee and applestrudel?

M. Regnat: "Mais oui. Bon appetit."

This will give you an idea of how large a blue whale is: the largest dinosaur, along with an elephant and a man could stand on a blue whale with plenty of room to spare.

# DAHER'S

= End of Season =

CONTINUES

## Clearance

CONTINUES



ENTIRE STOCK  
MEN'S  
HERMAN  
SURVIVORS

HERMAN  
SURVIVORS

ALL MODELS • ALL HEIGHTS • NO EXCEPTIONS

\$49<sup>99</sup>

Values  
To \$110

Save Up  
To \$30  
On Our  
Low Sale  
Prices

= Take =

30%  
OFF

Every pair of women's  
Boots

Choose from our great selection. Bandolino • Etienne Aigner • Cobbies • Sporto • Zodiac • Calico • Revelations • More

= Take up to =

50%  
OFF

Every pair of women's fall  
Shoes

Choose from hundreds of pairs of our famous names now up to 50% off.

= Take =

25%  
OFF

Every pair of men's & women's  
Warm Slippers

Save on every pair of warm lined slippers for men & women

= Take =

50%  
OFF

Every pair of children's winter  
Boots

Work boots not included.

= Take =

25%  
OFF

Men's  
Bates Floaters

= Take =

25%  
OFF

Every fall & winter ladies'  
Handbags

Choose from our exquisite selection. All our famous brands • Etienne Aigner • Gucci • Tano • Liz Claiborne • More

**DAHER'S**

on Swan  
89 Swan St., Rte. 110  
Methuen, MA 01842-2307

Open Daily 9:30 a.m. 'til 9 p.m.;  
Sat. 'til 5:30

**DAHER'S**

On The Mall  
Methuen, Mass  
Methuen, MA 01842-4000

Open Daily 10-6:30; Sun. Noon 'til 6 p.m.

**DAHER'S**

of Andover  
27 Main St.  
Andover, MA 01810-3305

Open Daily 'til 5:30; Fri. 'til 8 p.m.



Terri Goodridge

## Wins Top Award At AAA Action Agency

Terri Goodridge is the winner of Century 21 AAA Action Agency, Inc.'s year-end sales contests as the top producer of units sold and dollar volume sold. Terri has been awarded in excess of \$4,000 in contest bonuses and prizes for 1986. She has also been named Salesperson of the Month eight times out of 12 during this past year.

Century 21 AAA Action Agency, Inc. is owned by Judith E. Sullivan and has been consistently awarded Pacesetter of the Month and Gold Club awards from the Century 21 system since the company opened its doors in 1981. Both the company and Ms. Goodridge are looking forward to another banner year of real estate service for Andover and the surrounding communities.

### Courtney's

(Continued from Page 10A)

Most important, cosmetics, to which over 50 percent of the store's volume and space is dedicated to, offers the finest selection in the Andover area. Courtney's Collections is the only store in the area authorized to offer lines such as Estee Lauder, Clinique, Lancome and Elizabeth Arden, with their sales staff being trained on a regular basis from these companies. Each staff member is trained in the latest makeup techniques as well as the latest new product introductions. Most recently each attended the Lancome School where you can look forward to a new revolutionary treatment product called Niosome Systeme Anti-Age to be introduced here very shortly.

Lee and Dee also are constantly working to expand their already extensive fragrance department with new introductions coming in 1987. This Christmas Giorgio and Poison did extremely well as did Chloe, Shalimar, Anais, Maxims and Obsession. They also carry a fine selection of prestige men's fragrances such as Aramis, Polo, Chanel, Pierre Cardin and Paco Rabanne. If you don't see your favorite fragrance, ask, because they can usually get it for you in a short time.

So, you see, you don't need to travel to the mall for cosmetics and fragrances or hosiery or gift ideas, Courtney's Collections carries it all.

Courtney's Collections, in addition to offering quality merchandise, offers you quality service and individualized attention that each one of its customers deserves. Lee and Dee Zolner look forward to seeing you this year and hope you'll stop in at "Andover's elegant little department store." Store hours are Mon.-Thurs. 9-5:30, Fri. 9-8 and Sat. 9-5:30. 475-8874.

A furnished Fully-Staffed Office in a restored Mill in Lawrence for less than the cost of a secretary. Access to all major highways and train station to Boston.



Elegantly appointed reception area, personalized telephone answering service, receptionist from 8:30-5:00 P.M.



Custom designed floor plant to suit your needs. Office rentals by day, week or month. Prices quoted subject to space required and selected plan.



Fully equipped Conference Room

**CORPORATE**  
IMAGE  
INC.  
FULLY STAFFED LEASED OFFICE SPACE

Executive Junction, One Park Street, Lawrence, MA 01843

(617)686-0494



## Andover Company Continues Growth



Dyonics Equipment being used in surgery.

Dyonics, Inc., a medical instrument manufacturer in Andover, reports continued growth in sales in 1986.

Dyonics was the first company to develop and introduce micro-surgical instruments for arthroscopy. These tools, which cut and abrade tissue within the joint, allow the surgeon to treat a large number of joint problems from meniscal tears to osteoarthritis.

Arthroscopic surgery, which can be accomplished through three, small incisions, provides many patient benefits, including early ambulation, shorter hospital stay and reduced post-operative discomfort. Arthroscopy can be done either on an out-patient basis or, if performed in a hospital, requires only an overnight stay. The

patient can be "up on his feet" within a day or two. Arthroscopic surgery is of particular advantage to the professional athlete and has added a new dimension to the field of sports medicine.

The total number of arthroscopic procedures performed each year has increased to one million annually. In concert with this growth, the market for arthroscopy equipment is growing and is expected to reach 105 million in 1987.

In addition to marketing medical equipment to the orthopedic community, Dyonics also sells fiber optics to the industrial marketplace. Dyonics employs 140 people and is located at 160 Dascumb Road in Andover.



Dyonics headquarters in Andover

## THE PARTY CONNECTION

Catering & Party Supplies

Let our family teach you how to enjoy the fine art of entertaining. We can provide complete party services — from candle-light dinners for two at home to an elaborate extravaganza. A full range of specialty foods — from gourmet to haute cuisine — to classic New York Deli Spreads.

*Be Creative and let us help you have the personal event you've always imagined.*

Do your own thing — drop in and choose from our full line of party supplies and delicacies to go.

Featuring the area's finest Calzone



For the unique personal celebration you've always wanted!  
460 Prospect street, Methuen MA, 686-6331  
Open Tues. - Sat. 10:00-5:30

### Our services include:

- \* Corporate Catering
- \* Personalized Creative Catering
- \* Complete Party Supplies
- \* Party Trays and Delicacies to go
- \* Party Help
- \* Take out Gourmet
- \* Middle Eastern Specialties
- \* Professional Party Consulting

We also have the area's largest selection of foil balloons. Delivery Available

We would like to thank all of our customer for their patronage. So that we may properly serve you, we suggest you call now and reserve a date for your next party.



Bill Maren



Bunny Maren

## Victor Company Opens Fourth Office

The Victor Company, Inc. Realtors, Andover's leading residential real estate brokerage company, is on the move again with plans to open its fourth real estate office at 160 Main St., Haverhill, in February.

Established in 1960, the company has been known for its excellent sales staff, innovative marketing techniques and strong personal direction offered by owners, husband and wife team Bill and Bunny Maren.

The company was the first in Andover to be involved in an international marketing network, being members of "Homes for Living" Network since 1973.

They opened their first branch office at 561 Main St., West Boxford, in 1982 and their second branch office at 230 Pleasant St., Methuen, in 1986.

They currently have a sales staff of 44, a condominium division and an inhouse relocation department. They are members of Translo Relocation, "THE 200" Specialists in Relocation and "Homes for Living."

Vena Coco  
COLLECTION

Where the emphasis  
is on  
"style"....clothing  
is essentially an  
expression of  
personal style....

In our new Spring Collection  
you'll find the finest in  
WOMEN'S APPAREL from  
comtemporary sportwear to  
classic and sophisticated  
dressing for day or  
evening....SHOES from casual  
to designer high fashion and  
...extraordinary JEWELRY and  
ACCESSORIES that pull a look  
together and make it  
distinctively YOU!

93 MAIN ST.,  
ANDOVER, MA.  
908 - 414 - 4141

Vena Coco  
COLLECTION

RTE. 101 BEDFORD  
VILLAGE SHOPS  
BEDFORD, N.H. 03102



## Let Mid-City Light Your Home



One of the area's largest inventories of indoor and outdoor lighting may be found at Mid-City Supply. Conveniently located at 92 Broadway, Route 28, in Lawrence, Mid-City has served the lighting needs of the Merrimack Valley for over 25 years.

On display in their newly decorated showroom are indoor and outdoor fixtures, table and floor lamps, ceiling fans and bath cabinets. Mid-City is the area's authorized distributor for Stiffel, Quoorel, Fredrick Ramond, Juno and Casablan-

In addition to their vast array of lighting and decorative accessories, Mid-City carries a complete line of artist materials for both professional and beginner. Also, there is a complete picture-framing department on the premises.

In addition to the Lawrence store, a branch location specializing in ceiling fans and track lighting, is located in Nashua, N.H., on Route 101A operating under the name of The Fan Outlet.

The company is owned and operated by Mitchell Korbey, Jr. and George Feehey. Mid-City holds membership in the Greater Lawrence Chamber of Commerce, Northeast Homebuilders Assoc., American Home Lighting Industry, National Art Materials Trade Assoc. and the Professional Picture Framers Assoc.

## JANUARY WINNERS SALE

FOR MEN	ORIGINAL PRICE	NOW ONLY	FOR WOMEN	ORIGINAL PRICE	NOW ONLY
Ellesse Warm Ups	\$290 <sup>00</sup>	\$217 <sup>00</sup>	Ellesse Warm Ups	\$284 <sup>00</sup>	\$200 <sup>00</sup>
Jogging Suits	\$145 <sup>00</sup>	\$119 <sup>00</sup>	Europa Warm Ups	\$170 <sup>00</sup>	\$90 <sup>00</sup>
Europa Warm Ups	\$190 <sup>00</sup>	\$119 <sup>00</sup>	Sweatshirts	\$39 <sup>00</sup>	\$30 <sup>00</sup>
Separates	all marked	25% OFF	Separates	all marked	25% OFF
Reebok Warm Ups	\$80 <sup>00</sup>	\$64 <sup>00</sup>	Tail Warm Ups	\$136 <sup>00</sup>	\$80 <sup>00</sup>
Price Warm Ups	\$130 <sup>00</sup>	\$90 <sup>00</sup>	Price Warm Ups	\$120 <sup>00</sup>	\$80 <sup>00</sup>
Polypro Shorts	\$60 <sup>00</sup>	\$40 <sup>00</sup>	Tennis Dresses	\$50 <sup>00</sup>	\$30 <sup>00</sup>
Polypro Shirts	\$44 <sup>00</sup>	\$30 <sup>00</sup>	Pleated Skirts	\$40 <sup>00</sup>	\$24 <sup>00</sup>
Training Shorts	\$17 <sup>50</sup>	\$14 <sup>00</sup>	Knit Skirts	\$25 <sup>00</sup>	\$15 <sup>00</sup>
Solid Colors Shirts	\$30 <sup>00</sup>	\$20 <sup>00</sup>	Training Skirts	\$20 <sup>00</sup>	\$16 <sup>00</sup>

**All Prince Sneakers Now only \$30<sup>00</sup>**  
with Free T-Shirt

**PLAYERS**  
*in style*

12 MAIN STREET, ANDOVER, MA. (downstairs from Scanlon Hardware)

## Academy Manor Provides Community-Oriented Home In New Wing

For seniors in Andover there was a void between selling a lavish home or condominium and living in a nursing home. This gap has recently been filled by the opening of Academy Manor's luxurious wing. This Andover nursing home differs from the traditional concept of nursing homes.

The non-traditional, 23-room addition provides a carefree, community-oriented home that is in tune with the more active senior's lifestyle, requiring only minimal medical or personal care. Compassionate medical attention is available for those who require it. However, activities, such as live entertainment, cocktail hours and day trips, can take the forefront.

Amenities include the Morton Street Pub and Restaurant, casual living areas, libraries, therapeutic health spa and beauty salon. There are no set visiting hours. Residents come and go as they desire.

These tastefully and elegantly appointed accommodations complete the opening of the new Phillips Brooks Wing. The original Abbott Wing provides skilled and intermediate care. Renovations are continuing in the Abbott Wing to achieve a sense of continuity in decor and ambience between the two wings.

For more information, area residents should personally contact Academy Manor's owner and administrator, David Solomont, at 475-0944.

## CLASS Plans Graduation Reception

CLASS, Inc., 16 Haverhill St., Andover, is holding a graduation reception for the first graduating class of the mental retardation therapist training program on Friday, Jan. 23, at 4:30 p.m. The program is funded by the Merrimack Valley Private Industry Council and sponsored by the Lawrence Department of Training and Manpower Development. It is a 16-week program to train individuals interested in working in human services. Graduates are being placed in entry-level positions in area agencies that serve mentally and physically handicapped persons in the Greater Lawrence, Haverhill and Newburyport areas. Trainees received GED preparation, classroom instruction and on-the-job education.

The reception will be held in the CLASS facility and will honor the first nine graduates of the program. Anyone interested in entering the training program should call CLASS for further information.

## Thompson's Annual 1¢ Sale Make Every Penny Count!

### STACKABLE DESK TRAYS - BOX SEALING TAPE

Smoke Color - Plastic

1st Tray - \$4.19

2nd Tray - 1¢



2" x 36" yds. Box, 50.75lbs.

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### PRINTOUT PAPER

8 1/2 x 11 CONT FORM BLANK CARTON

STR-0401 3,200 SHEETS PER CARTON

3 PLUS CAGES

14 7/8 x 11 GREEN BAP CAGE

STR-4421 3,200 SHEETS PER CAGE

3 PLUS CAGES

8 1/2 x 11 BLANK 20 LB

DISAPERF\* PW FEED

STR-80PT

PLUS: Buy ANY case of computer paper

Get 1 each DATA NUMBER (50.00 VALUE)

for 1¢ each

for 1¢ each

for 1¢ each

for 1¢ each

for 1¢ each

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### CANARY LEGAL RULED PADS IN 3 SIZES!!

50 Sheets Per

Pad, Perforated,

Ruled Both

Sides

Size No

8 1/2 x 11 PPR 8511 CYPF

8 1/2 x 14 PPR 8514 CYPF

5 1/2 PPR 58 CYPF

First

Dozen

13.92

15.12

8.40

1¢

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### HANGING FOLDER FRAMES

Converts file drawers to

hanging folder system

1st Frame - \$4.35

2nd Frame - 1¢

1¢

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## Movies & More Expands Customer Services



For nearly three years Movies & More has operated its consumer-oriented video entertainment service in Shawsheen Plaza. Today they stock over 3,000 movies with a turn-over rate of two weeks. Howard Hamilton and family of Andover, owners of the Andover franchise of Movies & More, are dedicated to meeting the video entertainment needs of the total family, taking care to stock a wide range of films for all ages and interests. The Hamiltons believe that the key to the successful growth has been responsive, courteous service coupled with an effort to know each member and their respective interests.

Movies & More has always sought to better serve its customers. It is the only store that reserves movies in advance and now employs an efficient self-service system. The innovative store practices have enabled Movies & More to reduce costs. The savings have been passed on to customers in low membership fees, in specially priced packages and in providing a large selection of movies in all categories renting for just 99 cents.

In addition to renting and selling films, Movies & More rents and sells video cassette recorders, t.v.s and video cameras. They also have a division which services video cassette recorders and provides a technical support staff to assist people in the use and installation of new equipment.



### Extra Christmas Photos?

A perfect way to give a friend a copy of a favorite holiday photograph is in a picture frame from India.

Various sizes, various scenes.

Prices begin at 7.00



### Thai Refugees make Craft Items.

Example of a broad range of the world-famous needlework made by the HMONG refugee women from Thailand can be found at **Mission Traders**.

### MISSION TRADERS

Corner Park & Florence Sts.

Andover, Ma 01810 USA

(617) 470-3451

FREE PARKING

"WHERE YOUR PURCHASE HELPS TWICE"

## Suzuki Targets The Region To Market Samurai 4-By-4

The newest car on the sales block also represents the newest entrant into the region's automobile market.

The Suzuki Samurai, a four-wheel-drive Jeep or Land Rover look-alike with a base manufacturer's sticker price of \$6,995, is being sold in this area by the newly formed Lowell Suzuki dealership, one of four outlets currently planned for eastern Massachusetts.

"It's the lowest priced four-by-four in the country. It's reliable, economical and inexpensive," said Lowell Suzuki General Manager Jim McInerney. The Samurai is Suzuki's first offering with its own automotive name. Partly owned by General Motors, Suzuki also builds the Chevrolet Sprint, which has been sold in the United States for several years.

"Our goal is to have a full automotive line within three to four years," Suzuki of America's National Advertising Manager James Driver said.

Among the vehicles to be added to that line are a larger four-wheel drive and one or two small sedans similar to the Sprint.

Some of the minicars and the larger four-by-four probably will be assembled at Suzuki's southern Ontario plant, a joint venture between Suzuki and General Motors of Canada. The Samurai name is used only in the United States and Canada. The vehicle is now built only in Japan, although similar models are assembled at a number of facilities worldwide and sold in more than 100 countries.

To distribute and market Suzuki automobiles, the company, which already sold motorcycles, had to construct an entire dealer and distribution system from scratch, said driver.

"Having a sister company was very important," he said. "We had to create a computer network and build a parts warehouse."



(Continued on Page 20A)

Ginny's



Our Winter  
CLEARANCE  
SALE  
Continues

40% TO  
75% OFF

All Winter  
Merchandise!

Ginny's

10 Essex St., Andover

Hours:  
Mon.-Fri. 10:00 to 5:30  
Sat. 10:00 to 5:00  
Thurs. Evening til 8 p.m.

470-3727



SWAN  
CLEANERS

Take advantage of our unique, biweekly, free pick up and delivery service.

Also, watch for our monthly dry-cleaning specials at our Andover store starting in February.

*Let us keep you looking good!*

Swan Laundry & Dry Cleaning  
5 Andover Street  
Andover, MA 01810  
475-7491  
687-3774



## Party Connection In Fourth Year



Left to right, Cindy Parnagian, Diane Juknavorian, sister/co-owners, Pauline Parnagian, their mother, and Mark Juknavorian, Diane's husband.

The Party Connection now celebrates its fourth year as a family business. Cindy Parnagian and Diane Juknavorian, sisters, are co-owners. Pauline Parnagian, their mother, also has an interest in the business and does everything from supervising the preparation of the Armenian specialties to bookkeeping. Other members of the family get involved whenever they can.

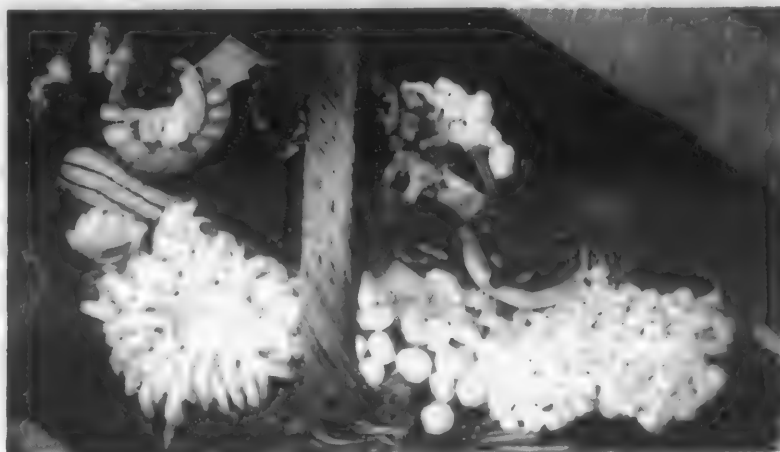
Therefore, great pride is taken in every dish that is made. Of course, only the freshest ingredients are used and as a result, Cindy is seen in local markets daily handpicking mushrooms and other

fresh ingredients.

The Party Connection is unique in the area in that it is a catering establishment as well as party goods' supply store. They also have one of the largest selections of foil and rubber balloons in the Merrimack Valley.

A complete array of services is available, they will plan a dinner for two with as much concern as a wedding consultation. All consultations are free of charge.

"We try to help people and ease their minds in planning parties by offering our experience and advise. Most people are quite anxious that everything goes off



Edible basket created by the Party Connection, consisting of fruits, cheeses, shrimp cocktails, vegetables and dips.

without a hitch. That's why we're here, to make sure every party is a success. Judging by people's reactions and comments at the end of a party, we have been successful," said Cindy.

Furthermore, corporate catering is quickly growing as companies prefer to entertain on their premises. One such party was for a high-tech firm that involved 750 people. Cindy notes, "As many people commented on the artistic displays of fresh fruits and vegetables as they did about the food."

The Party Connection specializes in Middle-Eastern food. Paklava is a big

(Continued on Page 22A)

## LAWRENCE FLOOR COVERING

Specializing in the sales and installation of carpeting, linoleum and oriental rugs, Lawrence Floor Covering has become one of the largest floor covering stores in the Merrimack Valley.

Founded by Harold Herman, who began making deliveries on the running board of a Model A Ford, Lawrence Floor has for 53 years enjoyed an impeccable reputation for quality products and workmanship.

The present owner, Ron Dube, worked for and learned his trade for seven years under Mr. Herman's guidance. With his progressive ideas and his commitment to the high standards of his predecessor, Ron looks optimistically toward the future.

202 BROADWAY, LAWRENCE  
**683-3791**

### HOURS:

Mon. & Thurs. 8:30-5:00  
Tues. & Fri. 8:30-8:00  
Wed. 8:00-12:00  
Sat. 8:30-4:00

\*(New York Wholesale Pricing  
To You)

## Service A Top Concern At Eagle-Tribune Printing

At Eagle-Tribune Printing, service is the number one concern. Eagle-Tribune Printing believes that it is their commitment to service which separates them from the other printers in the Merrimack Valley.

Eagle-Tribune Printing is located one floor below the Lawrence Eagle-Tribune in North Andover at 100 Turnpike St. The print shop is a full service, offset and instant printer and has been serving the Merrimack Valley longer than any competitor.

During their many years in the Merrimack Valley, Eagle-Tribune Printing has always stressed, not only service, but quality and versatility.

"Quality," according to Ron Black, sales manager of Eagle-Tribune Printing, "matters to us as much as it matters to our clients. The quality of a print job reflects the quality of the client's product or service, for our clients to be at their best, we also must be at our best."

Versatility is the rule at Eagle-Tribune Printing. This print shop does not specialize in any one area, its print jobs vary from simple business cards to brochures and booklets to even four-color annual reports.

Eagle-Tribune Printing is open from 8 a.m. to 5 p.m. Monday through Friday.

### Suzuki

(Continued from Page 18A)

"Then," he added, "we had to recruit dealers. Before they could sell one car, they had to have signs, a service center, a sales building. Their technicians had to be sent through our training program."

McInerney is a long-time employee and a veteran executive of their Lowell Ford dealership.

A typical dealer, like Lowell Suzuki, might itself have to spend up to \$750,000, according to McInerney.

"Site development, including new building construction, will probably come to about \$400,000," he said. "We had to hire two factory-trained mechanics, had to set up a distinct service area (within the Ford garage) with several bays devoted solely to Suzuki and had to order \$30,000 worth of spare parts just to get started."

Lowell Suzuki's initial allocation of Samurais is 60 vehicles per month, which McInerney predicts will sell quickly.

"Our October allocation sold out before it arrived," he said. "Our November allocation should be 10 to 20 percent oversold. People are ordering off the allocation."

Nationwide, Suzuki sold 50,000 Samurais in their first year, mostly in the west and south. It expects to sell 75,000 this year, after expanding into the northeast.

"We've been building and refining this vehicle for 17 years," Driver said. "This year we've made only cosmetic changes."

The Suzuki Samurai is not covered by the "voluntary" import restraint program—it is considered a truck, not a passenger car.

But that doesn't mean an unlimited supply of the vehicle.

"The factory in Kosai City (Japan) is working six days, two shifts per day," Driver said.

 <b>G. E. Soft White BULBS</b> <b>\$2<sup>00</sup></b> Reg. 4.29	 <b>G. E. Miser 3-Way LAMP</b> <b>2<sup>00</sup></b> Reg. 3.85	 <b>G. E. Miser CIRCLITE</b> <b>\$7<sup>00</sup></b> Reg. 13.15	 <b>EVEREADY 6-VOLT LANTERN w/BATTERY</b> <b>\$4</b> Reg. 5.39
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 <b>DL HAND CLEANER</b> <b>\$1<sup>00</sup></b> Reg. 1.65	 <b>d-Con Ready Mix RAT KILLER</b> <b>\$3<sup>00</sup></b> Reg. 4.39	 <b>SERVISTAR<sup>®</sup> VACUUM BAGS</b> <b>3/\$2</b> Reg. 1.35	 <b>Dover Parkersburg 20-Gal. TRASH CAN</b> <b>2/\$13</b> Reg. 15.39
 <b>Vermont American 7 1/4" SAW BLADE</b> <b>2/\$5</b> Reg. 4.95	 <b>SERVISTAR<sup>®</sup> 8-Oz. 2-Cycle OIL</b> <b>6/\$2</b> Reg. 79¢	 <b>SERVISTAR<sup>®</sup> PAINT THINNER</b> <b>\$2<sup>00</sup></b> Reg. 4.95	 <b>SERVISTAR<sup>®</sup> 14.1-Oz. PROPANE TORCH KIT</b> <b>\$10</b> Reg. 14.59
 <b>MASTER PADLOCK</b> <b>\$2<sup>00</sup></b> Reg. 3.49	 <b>Guardsman 14 Oz. Lemon FURNITURE POLISH</b> <b>\$2</b> Reg. 4.39	 <b>Nybec 16-Oz. Latex PAINT REMOVER</b> <b>\$2<sup>00</sup></b> Reg. 4.25	 <b>SERVISTAR<sup>®</sup> 20-Lb. POTTING SOIL</b> <b>\$1<sup>00</sup></b> Reg. 2.75

## SCANLON HARDWARE

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 Open Sundays 12-5 475-0102



## Union National Bank Has Andover Regional Center

Union National Bank, headquartered at 61 Merrimack St., Lowell, is a \$594 million dollar bank with 18 banking offices located throughout northern Middlesex County. Presently a member of the Conifer Group, Inc., based in Worcester, Union National will soon be joining Bank of New England, N.E. as Bank of New England-North, a new community bank with more than a billion dollars in assets covering the Route 495 region. President since 1979, Richard L. Alden will continue as president of Bank of New England-North, which, in addition to Union National Bank, includes Bank of New England-Baystate, Lowell Bank and Trust/Security National Bank and Northeast National Bank, headquartered in Amesbury.

Long active in the birth and growth of Lowell and Northern Middlesex County, Union National has been providing financial services to consumers, business and professionals in the Greater Lawrence community for many years. Alden, on commenting on plans for a new regional banking center in Andover, noted that Union National is not new to the Lawrence/Andover market and that he has been a lifetime resident of Andover. Among his many active community affiliations, he has been involved as president and director of the Lowell Plan, Inc. and as a member of the board of directors and the executive committee of the Northern Middlesex Chamber of Commerce. He is very active as chairman of the board of directors for Lowell General Hospital, as member of the board of directors for the Lawrence Strategy, board member of the Merrimack Valley United Fund and in many other

civic and community activities throughout the Merrimack Valley area.

The new regional center in Andover will be staffed to provide for all of the financial service needs for the community, from branch banking to commercial lending from trust banking to real estate financing. This full-service facility will be a strong relationship banking force in the Greater Lawrence area. The office will be located in a two-story, brick building on Haverhill Street, directly across from the Balmoral condominiums and approximately an eighth of a mile from the intersections of Routes 133 and 28.

The main floor will house the financial services banking office, including an automatic teller machine and a driveup window; the second level will be headquarters for the loan production office, including corporate and commercial real estate lenders, consumer and mortgage lenders as well as additional personnel. Wesley K. Blair, III, vice president in the commercial real estate department of the corporate banking division, will head the loan production office and David G. Roberts, Jr., vice president in the corporate banking division, will continue to serve as business development officer for the Andover Regional Office. Lenders are presently working from a regional loan office in the Village Commerce Center, 16 Haverhill St. The branch will be managed by Maryann J. Barraclough, assistant vice president in the branch banking division, and Mary V. Canto, branch officer, will be responsible for day-to-day branch operations. Anticipated completion date for the Andover Regional Office is Spring '87.

*We Are Proud To Announce  
the Re-Opening of*

**Andover  
Optical**

*in it's new and larger location at*

**42 Main Street, Andover**

(Just Next Door to Our Former Place of Business — Originally The Christian Science Reading Room)

*We think you will like what you see.*

**475-6084**

## Professionalism Key At EMS

If you are in the process of making a decision on having your business suite or offices professionally cleaned, Environmental Maintenance Services, Inc., 16 Haverhill St., Andover, is a good choice.

EMS is a reliable, experienced, professional, cleaning service providing sound supervision and a career-oriented approach for its employees. Its president and founder, Robert Lionette, is a graduate of Tufts University with more than 20 years of experience in the building maintenance field. Lionette is a member of the Building Service Contractors Association International, a member of the board of directors of C.L.A.S.S., Inc. of Andover, active in alumni affairs at Tufts University, having served as treasurer of the Tufts I.F.C. Alumni Council, and a member of the Greater Lawrence Chamber of Commerce. He has been a resident of Andover since 1966.

Lionette feels that the success of his type of business depends on "professionalism." His emphasis is on quality control, supervision and classroom training with audio visual aids and text. "Because we are headquartered in Andover, I am able to personally communicate and closely serve the needs of my customers, assuring them of the value of my employees and their ability," says Lionette. "We are a family here at EMS and that allows us an exchange of ideas and ways to constantly improve our services." EMS also provides rug cleaning, landscape maintenance and parking lot cleaning and, Lionette adds, "Yes, we do do windows."

To protect, maintain and improve your entire physical business environment, call EMS at (617) 475-3904 for a free evaluation of your needs.

### Party

(Continued from Page 19A)

seller. However, the biggest selling food item is calzone—an Italian specialty consisting of a meat and cheese filling wrapped inside a bread dough and cooked until it's golden brown.

The Party Connection is located at 460 Prospect St., Methuen. Store hours are Tuesday—Saturday from 10 a.m. to 5:30 p.m. Catering is available daily, just call 686-6331.

## Vena Coco Collection Olde Andover Village

The Vena Coco Collection is a unique shop that provides for the woman who appreciates quality, classic elegance, originality and a sense of style in her wardrobe. Vena has been in business nine years and has another store in Bedford, N.H. She and her staff offer complimentary wardrobe consulting to guide the expression of individual, personal style from a selection of American and European apparel, shoes and accessories. Many items have been designed exclusively for the collection—antique linen and lace originals, suitable for wedding dresses and other special occasions, Italian leather handbags, lace stockings, lingerie, exquisite interpretations of museum-piece jewelry as well as contemporary accessories are among the enticing offerings for the discriminating shopper. Special ordering, free workshops and informal fashion shows are all a part of a very personal shop. Original hats and a beautiful selection of shoes, including Pappagallo, Aida, Nichols and Vena's own exclusive line complete this distinctive collection in an elegantly designed setting.

## Save 20% on a Four Seasons Greenhouse until January 31.



## Now you can extend your house without overextending your wallet.

If you've been putting off buying a Four Seasons greenhouse, you're in luck. Because from now until the end of January you'll save 20% on our most popular model, in curve bronze aluminium. And that's not all. Save 20% on Heat Mirror™ glass (R4) which helps keep your greenhouse warm in winter, cool in summer.\*

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Whether you're buying a greenhouse or already own one, you can save 20% on all shading systems, including hardware and motors.†

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Over 180 independently owned and operated locations nationwide.  
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## Regan Ford Offers a Change



Tim Regan with custom vans featured at Regan Ford in Haverhill

Shopping for a car can be like haggling with a merchant in some primitive marketplace. You bargain; he bargains. You threaten; he throws in a gimmick or two. And, in the end, you often end up with a lemon for which you paid more

than the going price.

That's not the case at Regan Ford.

Regan Ford, at 501 Broadway in Haverhill, offers its customers a refreshing change from the games other dealers might play. A civilized

dealership that has known three generations of family ownership and over 43 years of service in the Merrimack Valley, Regan Ford gives you honest prices—without gimmicks.

At Regan Ford, the newly-doubled lot holds a huge inventory of fine Ford cars and trucks. Not one of them carries an Additional Dealer Markup Sticker on its window. Dealer preparation charges? Additional transportation charges? They're nonexistent.

Regan Ford considers the customer—and his repeat business—the most important part of every transaction. This attitude extends beyond the company's new Ford products. It shows in Regan Ford's guarantee of 100 percent special financing and manufacturer's extended guarantees, available on most of the more than 100 quality used cars and trucks on their lot. It covers the selling of Ford parts and the expertise of Regan Ford's team of experienced technicians, who give their customers the best in body work and general maintenance. Any car or part purchased, any work done, is considered by Regan Ford to be a special transaction that they must stand behind.

Regan Ford also offers a car and a rental fleet of more than 60 new, fully-equipped vehicles. Insurance rentals? Vacation rental packages? Regan has them. They also carry three national car and truck leasing programs and have very attractive leasing packages that may be structured on any make or model, from a new Ford Taurus to a new BMW 325.

In short, Regan Ford has your car, truck or van. No gimmicks and markups. No haggling. No overpriced lemons. Just good, solid quality cars and service at reasonable prices—the sort of stock and service that's been bringing customers back for more than 43 years.

# Commitment

Andover Bank has been providing financial services to the Merrimack Valley for more than six generations. Along the way, we've grown with the many communities we serve. Today, Andover Bank has over 200 employees serving 84,000 accounts and managing more than \$500 million in assets. We're grateful for the confidence and support we've enjoyed these many years. And, we're proud that our commitment to quality service remains the hallmark of Andover Bank.



**Andover Bank**  
Member FDIC

Andover/Lawrence/Methuen/North Andover/Tewksbury

## DeWolfe New England Named To Inc. 500

DeWolfe New England, a real estate firm headquartered in Lexington, was named by "Inc. Magazine" citing the nation's 500 fastest growing privately held companies. According to "Inc.," DeWolfe ranks 260th in this elite national survey. The company's sales volume was in excess of \$300,000,000; more than triple the previous year and on an individual basis, DeWolfe associates probably led the local real estate industry in sales productivity.

DeWolfe New England appears on the "Inc." list for the first time this year and was the only real estate brokerage firm in the country selected. Richard B. DeWolfe recalled that when the company was founded in Milton in 1949 there was only one office with seven people. DeWolfe has now emerged as a premier full-service real estate organization with 30 sales centers, 450 associates, a relocation company, a mortgage company and a commercial real estate division. Today the company is capable of handling any and all aspects of a real estate transaction.

When asked about the company's success and this recognition of superior achievement, DeWolfe responded, "For nearly four decades, DeWolfe has provided a standard of excellence in the real estate industry. We approach the management of our offices and divisions with pride and an entrepreneurial spirit and we understand that our ability to respond quickly and effectively in today's changing marketplace has been the basis for our record of achievement. We're proud of the DeWolfe tradition of service, the integrity of our people and their commitment to ethics and excellence."

DeWolfe New England owns and operates Emerson Real Estate, DeWolfe Realtors, The Chase Group, Property Trust Corporation, DeWolfe Relocation Services, Inc. and the DeWolfe Learning Center. The company operates in Massachusetts, New Hampshire and Rhode Island.

To qualify for the Inc. 500 list, a firm must be independent and privately-held. Rankings are based on revenue increase percentages starting with base year 1981. Sales revenues that year must have been between \$100,000 and \$25 million. During the fifth year, sales must have been greater than 1984.

"Inc. Magazine" is recognized as a foremost authority and spokesman for America's small business companies.



A N D O V E R

Skilled Nursing Home and Retirement Center

## Grand Opening Phase Two



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## A NEW PLACE TO LIVE

### FEATURES OF THE PHILLIPS BROOKS WING

- \* Large private and semi-private rooms featuring elegance and comfort.
- \* Living rooms with snack centers.
- \* Putnam Libraries.
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- \* A resident operate Gift Shop.
- \* Morton Street Pub and Restaurant.
- \* Cozy sitting areas.
- \* Hairs To You Beauty Salon.
- \* Fully-equipped Health Club for physical therapy.
- \* Luxury transportation busses.

Social programs participating in Andover Community Life.



The opening of this elegant 23 room addition provides a care-free community oriented Nursing Home, that is in tune with the more active senior lifestyle requiring only minimal medical or personal care. Compassionate medical attention is available for those that require it. However, activities like live entertainment, cocktail hours, and day trips can take the forefront.

**Academy Manor of Andover**  
89 Morton Street, Andover, MA, 01810-2090  
(617) 0475-0944

Family owned and operated since 1975.



## Artist's Idea Creates Employment For 3,000 People



Fifteen years ago when Fernando Llort went to La Palma, no one knew him. He found a copinol seed and painted an animal scene on it that started a craft program that now employs 3,000 artisans. Today, everyone knows Senor Fernando, including those who see his work at Mission Traders.

In El Salvador, La Palma handcrafts use brightly colored mosaic scenes set onto pinabete wood that is then finished with a protective coating. The crafts range from pencil boxes, wall plaques of children's stories, to more religious motifs such as crosses. All are excellent gifts.

"The most unusual nativity scene that we received this year," said Sue Morland, "was tiny, all mosaic and made from copinol seeds." The manger scene has 11 pieces and costs \$20 at Mission Traders.

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schedule  
like yours,  
you need a  
luncheon  
like ours*

Ready when you are:

EXPRESS LUNCH served 11:30am-1:30pm Monday-Friday in the Andover Common. A meal you can hurry to (not through) with fresh sliced hot roasts, salads, soup, breads, rolls. prix fixe \$5.95. (Buffet)

If you've got the time, we've got the meal... leisurely lunch from a delightful menu in the NEW Garden Court Restaurant.



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*are we  
spoiling  
you?*

*(We hope we are!)*

New Garden Court Restaurant.  
New Andover Common lounge.  
New Menus. Prime Time.  
Entertainment. Early Dinner Specials.  
All new Sunday Brunch.

You told us what you wanted. We hope you're enjoying the NEW Sheraton Rolling Green.

Come see what You've done!



**Sheraton-Rolling Green Inn**

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*after a week  
like yours,  
you need a  
friday  
like ours*

PRIME TIME... Friday afternoons from 4:30pm-7:30pm. Relax, unwind and meet friends at the Sheraton Rolling Green.

Entertainment, deluxe complimentary hors d'oeuvres and a chance to start your weekend in style, all in the New ANDOVER COMMON Lounge.



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## Players In Style For Activewear



Player's In Style, 12 Main St., Andover, is an activewear store for men, women and young people, specializing in tennis and aerobicwear. This spring season they will be expanding into running, bicycle and golfwear. Some of the name brands Player's carries are Reebok, Ellesse, Prince Tail and Flexatard. Besides clothing they also carry sneakers, racquets, bags and accessories. Socks, headbands, eyeguards and armbands are just some of the accessories stocked.

Reebok has just recently expanded from sport shoes into sport clothing. In February Player's will be carrying their very new line of activewear.

Included in the line are Logo t-shirts, "boxer" shorts and brightly colored sweatshirts. Flexatard, Player's aerobicwear line, will be shipping their spring goods in March with a strong selection of print and hand painted leotards as well as tights.

Player's opened in October 1986. This past November Player's had its grand opening. Over 100 people were there for the fun. Hor d'oeuvres and champagne were served with \$500 in door prizes given away. The shop will be having a spring open house in April with door prizes and refreshments.

Located below Scanlon Hardware in downtown Andover, the store is quite accessible. There is parking out front or just behind the old town hall.

Player's is owned and operated by the Ahearns, the Lottatores and the Troianellos.

## The Caron Funeral Home

30 MAIN STREET

NORTH ANDOVER, MA 01845

685-5732

*Due to the very pleasant reception we received in Andover, and while we are attempting to obtain facilities in your community, our home-like, newly expanded and redecorated funeral home is about one mile from the Andover-North Andover line. We have newly added, additional parking adjacent to our facility, and a new circular drive, a major safety factory.*

*Due to the great number of inquiries we have received, some of the options available are:*

- Visiting hours at your home and Services in the church of your faith.
- Visiting hours at our funeral home and Services in the church of your faith.
- Visiting hours 1 or 2 hours prior to services in your church, also cremation services available.
- Transportation to our funeral home for visiting hours or Funeral Services at no cost to you.

**"Within the Financial Means of All"**

*All of our expense statements are itemized, so you are only charged for the services we perform.*

**Pre-Need Funeral Arrangements — Financially Guaranteed**

**John Caron, Malcolm E. Lundgren, Funeral Directors**



John Caron



Malcolm Lundgren



## New Features For '87 Porsche



Improvements in performance, handling and styling characterize Porsche's 1987 model sports cars, with several new features adopted directly from racing, according to Park Porsche, Northern New England's largest volume Porsche dealer, 222 Lowell St., Lawrence.

The company's three families of vehicles—four, six and eight cylinders—offer a total of nine separate models, each providing a different driving "feel."

"With this selection of Porsches available, drivers can choose a model to match their dream and driving style," says Park Porsche.

Developments from Porsche racing heritage have been incorporated in the 1987 model engines including the expanded use of engine management electronics which is an essential part of fuel conservation in motorsports; optimization of combustion chambers based on Porsche's racing engine development program; and application of four-valve-per-cylinder technology from Porsche endurance race cars to the four-cylinder engine.

Porsche's new 944S is the extra-performance version of the car often called "the benchmark of modern sports cars," the 944. The 944S couples four-valve-per-cylinder technology and engine electronics to Porsche's leading edge work on emissions control, producing a power train with the same performance worldwide. The 188-horsepower car has a top speed on the test track of 142 miles per hour and a 0 to 60 mph time under test conditions of 7.7 seconds.

All 944 models have new safety features, accessories and other options. Porsche is the first manufacturer to offer airbags for both driver

(Continued on Page 28A)

### This Year...

## GO DUTCH!

Dutch flowers from Holland's finest growers...fresh, long lasting, unusual blooms in vibrant colors from the Merrimack Valley's leading Dutch Flower Importer.

Stop in and take  
a bunch of "Dutch Treats!"

**OLDE VILLAGE** *Flower* **SHOP**

77 Main St., Andover

**475-4821**



## Porsche

(Continued from Page 27A)

and front-seat passenger. Dual airbags are standard in the 944 Turbo and optional in the 944S and 944. Porsche offers an optional anti-lock braking system on all 944 models as well.

New accessories include a new rear seat unit with individually folding backs to permit better passenger and load handling. In early 1987, a sound package will be available which includes a Blaupunkt BEA 80 booster/equalizer that allows adjustments to each of 10 built-in speakers.

The 1987 model 924S introduced in June 1986 is powered by the same Porsche water-cooled, 4-cylinder, twin balance shaft engine as the two-valve 944. The engine produces 147 horsepower and a top speed of 134 miles per hour on a test track. Its acceleration time from 0 to 60 mph under test conditions is 8.3 seconds with a five-speed manual transmission and 9.8 seconds with the automatic transmission.

Improvements to the 1987 model 911 Coupe, Targa and Cabriolet, Porsche's classic racebred sports cars, include a hydraulically assisted new clutch, a new five-speed gearbox and a gain in horsepower through use of optimized combustion developed from the company's racing engines.

The new clutch and transmission allow smoother movements from gear to gear, with a changed gear pattern.

The six-cylinder Carrera engine with optimized combustion has gained 14 horsepower without any total weight increase and now produces a total of 214 hp with a top speed on a test track of 149 mph and a 0 to 60 mph time of 6.1 seconds under test conditions.

The 911 Turbo produces 282 hp with a top speed on the test track of 157 mph and a 0 to 60 mph time of 5.5 seconds under test conditions.

The 911 Carrera has fresh colors and additional leather trim options as well as new fully adjustable electric comfort seats with additional lumbar support.

"For those looking to experience the top performing Porsche," Park Porsche said, "the new 928S 4 now reigns as the highest performing and most sophisticated."

For the 1987 model 928S 4, Porsche's engineers redesigned the sports car's resonant induction system to provide powerful and continuous torque across a broad range and added two new knock sensors to the engine to allow peak performance on a wide range of unleaded fuels.

The 928S 4, with its five-liter, 32-valve, eight-cylinder engine and three-way catalytic converter, produces 316 hp and reaches a top speed on a test track of 165 mph with manual transmission and 162 mph with automatic transmission. It accelerates from 0 to 60 mph in 5.7 seconds with the manual transmission under test conditions and in 6.3 seconds with the automatic.

The 928S 4's aerodynamic qualities were improved to a Cd of 0.34 from 0.39 with a new aerodynamic nose, carrying fog and driving lights, a new, integrated front spoiler, a new tail with altered rear lights and a new rear spoiler. Porsche's engineers combined electronics and louvers to adjust air flow through the engine compartment so internal airflow is minimized.

Rear tires on the 928S 4 have been widened to enhance handling and are now 245/45 VR 16s, mounted on eight-inch, forged rims.

Porsche also added comfort features with a new seating adjustment system, called Positrol, that "remembers" three positions for the driver and passenger's seats and outside mirrors to accommodate multiple-driver households.

## ANNUAL INVENTORY CLEARANCE LIGHTING SALE NOW THROUGH FEBRUARY 14<sup>th</sup>



### EXCEPTIONAL VALUES ON:

- PADDLE FANS
- BATH CABINETS & LIGHTING
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ENJOY  
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**60%**  
TO LIGHTEN  
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INVENTORY

there's more of everything new at



Open Daily: 9-5:30  
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## Baskets Of Joy In Third Year

Baskets of Joy will soon celebrate its third year in business. What started out as merely an idea had grown into a thriving business for proprietors Katy Abraham and Rita Hatem. The two women saw a need for fresh and exciting gift-giving ideas and have successfully designed and marketed their baskets throughout the United States and the world.

In the spring of 1984 their original concept became a reality. Operating out of an empty barn, they saw their newborn business grow and outgrow its Methuen location. Advertising, teamed with word of mouth, spread the news that this gift-giving service was here to stay. Customers followed them to their Essex Street location sending new customers with each basket that was sent out.

The gift baskets are now available at three locations. The Essex Street shop as well as the Cottage Windows shop at the Park Village in Andover and The Glowing Bookworm in Amesbury.

Baskets of Joy offers a unique selection of baskets for all occasions. Whether celebrating a birthday or remembering that special person, their baskets offer a variety of gifts from their extensive inventory of gourmet food, hand-crafted items, fine toiletries, Swiss chocolates or imported candies, address books, stationary, sachets, candles and seasonal plants. People come to their shop and put together their own gift baskets. That's what sets them apart from the competition. Specific baskets are designed for each holiday and every occasion, whether it be that



special hostess, a new mother and child or a thoughtful gift to cheer a patient.

Gourmet baskets account for over half their business. Working directly with executives, they can individualize a basket design to fit the industry.

Baskets of Joy is a new and worry-free, gift-giving service. A phone call is all that is needed and you can be assured a unique and personally chosen gift will be on its way to that special someone. Personal delivery on all gift baskets locally and they ship U.P.S. nationwide.

# Baskets of Joy

*"The Professional Basket People"*

**PROVIDING UNIQUE  
BASKETS FOR ALL  
OCCASIONS & HOLIDAYS**

*Call Now for information*

**REGARDING OUR LATEST CREATIONS FOR  
VALENTINES, EASTER & MOTHERS DAY**

**FREE LOCAL DELIVERY  
& U.P.S. DELIVERY AVAILABLE**

**488 ESSEX STREET, LAWRENCE 794-9750**

Mon.-Fri. 9:30-4:30 / Sat. 9:30-1:00



## Foster And Foster Full Service Company

Foster and Foster Real Estate, formerly Lee Dodd Realty, is a truly full service real estate company. Headquartered in Acton, there are currently 16 branch offices with plans to open additional offices in the near future. These branch officers are located from Boston to southern New Hampshire, from south of the Massachusetts Turnpike to Andover. The Andover branch serves the real estate needs for people throughout the Merrimack Valley. Foster and Foster has membership in 12 Multiple Listing Services covering over 90 cities and towns. Foster and Foster has over 450 agents with 24 of these based in the Andover branch under the leadership of Roberta Shupe, manager.

In addition to the listing, selling and leasing of property, Foster and Foster has support divisions which ensure customers and clients one-stop service for all their property needs. MIC, Mortgage Information Center, Foster and Foster Residential Mortgage Services, serves all one's mortgage needs from placing first mortgages on newly purchased homes to refinancing. Each branch office has a mortgage officer with Jim Feinberg serving the Andover office. Jim is also an insurance agent for AIA, Allard Insurance Agency, another division of Foster and Foster. AIA handles a full range of insurance from homeowners to auto to life and health as well as real estate broker's bonds and pension plans. Customers may purchase their homes, place their mortgage and insure their new property within the Andover office. Also based in Andover is Foster and Foster's New Homes division.

New Homes deals in the research of raw land, works with developers and builders and handles the total marketing of completed projects. Paul O'Brien heads up New Homes.

Foster and Foster Relocation department, located in Acton, handles incoming and outgoing referrals nationwide and worldwide. Foster and Foster was chosen by Homequity, the nation's number one homeseller, to manage and market their properties in this area. Home buyers are referred to Foster and Foster's Relo department from over 235 affiliates cross the USA.

Education is of prime importance to Foster and Foster. The training division, headed by Anita Hill, former Andover manager, includes a Massachusetts licensed school which prepares people for their real estate salesman exam or broker's exam. These courses are offered in Acton, Reading and soon in Andover. For newly licensed agents who affiliate with one of the Foster and Foster branches, there is a comprehensive training program which covers all phases of dealing in real estate. Foster and Foster's educational programs assures the public that their agents are thoroughly trained professionals.

Foster and Foster, Lee Dodd Division, is conveniently located at 68 Park St., Andover. Renovations are presently being completed which have doubled the office space. If you have real estate needs; selling or buying, mortgaging or insuring, or are considering a career in real estate, stop in for a confidential visit.



Roberta Shupe



At Nazarian's Jewelers, we are always happy to take the time to advise you.

35 Main Street, Andover  
475-8202

*Nazarian's*  
Jewelers of Distinction

327 Essex Street, Lawrence  
682-1892

Gold Diamonds Precious Gems  
Silver Pewter Brass

Watches Clocks Waterford  
Lenox Lladro Gifts



## Andover, Methuen, Methuen Mall Home To Dahers



It's special service for each customer that has made the Daher name synonymous with shoes.

For 25 years the Daher family has been in the business of selling fine shoes, handbags and accessories, first in their Methuen store at 89 Swan St. and for almost four years in Andover.

Daher's features Florsheim and Bally designs for men as well as Herman Survivor, Timberland and Bass shoes and boots for men and women. In women's styles they have a full line of Etienne Aigner designs as well as Bandolino shoes. Children's Stride-Rite shoes are also featured in the Andover store.

The Daher family tradition is to cater to their customers, offering personalized service, with constant attention to customer service and satisfaction.

Ron Renoud is manager of the Andover store with Joanne Housianitis serving as assistant manager.

Hours at the 27 Main St., store are 9:30 a.m. to 5:30 p.m., Monday through Thursday, 9:30 a.m. to 8 p.m. on Fridays and 9 a.m. to 5 p.m. on Saturdays.

## WINTER CLEARANCE SALE

NOW IN PROGRESS

*Fall and Winter Merchandise*  
ALL SALES FINAL

SKIRTS, SLACKS, SUITS, SWEATERS, BLOUSES, COATS,  
SELECTED LINGERIE, WARM GOWNS, ROBES and SLIPPERS.

Also: WINTER GLOVES, SCARVES and HANES WINTERALLS 20% off

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**Courtney's**  
Collections  
Andover's Elegant Little Department Store

39 MAIN ST.  
ANDOVER  
475-8874

M-Th: 9-5:30  
F: 9-8:00  
S: 9-5:00

MASTERCARD USA  
Welcome

## Nazarian Jewelers: All That Glitters

Frequently in business you'll find all that glitters is just a veneer, with no substance below the surface, but Nazarian Jewelers, at 35 Main St. in Andover, is the exception. Steve Nazarian notes that people are frequently taken in by discount jewelry offered at 50 percent off, but he feels these outwardly attractive offers are misleading. At Nazarian, you won't find any 50 percent off signs, but you will find reasonable priced merchandise, often better than 50 percent off, but not marked as discount.

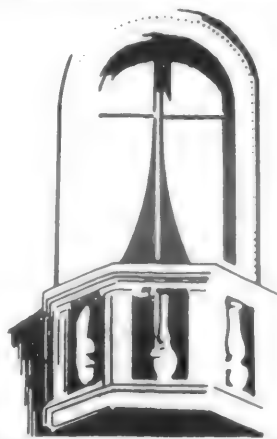
The staff takes pride in their commitment to service. Customers are helped from the moment they enter until the time they depart. Nazarian Jewelers offers a gift wrapping service and they also provide a delivery service for the local area.

Nazarian recently became more involved in manufacturing its own jewelry. Full shops now operate in both their Lawrence and Andover stores. They're primarily involved in making stone

rings, which are bought in raw form, assembled and finished at Nazarian. By manufacturing their own jewelry they cut costs, the benefit of which is passed on to the consumer. Nazarian will also provide custom made jewelry on request. Nazarian prides itself on keeping up with current fashions by carrying the most current pieces. Presently, Steve notes that "silver is really coming on strong." He attributes this rise in popularity to newer styles which are bigger and bolder, making the choice of silver a more appealing one for price.

This elegantly appointed shop sells the finest in gold, diamonds and gems, watches, Waterford crystal, Lenox china and gifts of silver, pewter and brass. They also carry a selection of the popular Llardo figurines.

Nazarian features on-site repairs and diamond resetting. There is a diamond setter on the premises in Lawrence and you can have your stone reset while you wait.



**EUROPA  
HAUS**™

Barnard Building, Lower Level  
10 Main Street  
Andover, MA 01810  
470-2788



Olde World charm, chic new fashions and the warm smile and gracious hospitality of co-owner Michelle Régnat await you at Europa Haus.

## Europa Haus — By The Numbers

### One

— A delightful, new, 1-of-a-kind boutique offering distinctive European imports and services.

### Zwei

— Soon 2 introduce lieblich (lovely) spring & summer fashions fuer Damen u. Herren (men & women) from Austria and France.

### Trois

— Exclusive N.E. retailer of 3 unique & stylish golf & tennis designs (Dieter Stark, Michelle & Monika).

### Cuatro

— Individual & group training in 4 languages (French, German, Spanish, English as a Second Language).

### Vijf

— Exquisite porcelain, crystal, pewter, glassware & chocolates from 5 world-famous manufacturers (Hutschenreuther, Villeroy & Boch, Val Saint Lambert, Neuhaus, Gmuender).

### Sechs

— Gourmet, music & sports tours to 6 fascinating cities & regions, including Brussels, Avignon, Salzburg & The Ardennes.

### Sette

— 7 beautifully-crafted, hand-painted clocks (cuckoo, pendulum, quartz) from Switzerland & Germany — And more on the way!

o

### Atta

— Fabulous antiques, greeting cards, lace and fashion accessories from 8 fascinating countries.

### Ni

— Bienvenue, Willkommen, Welcome to our "New Inventory Open House," Monday, February 9.





### Rare Birds

Two Starship all-composite aircraft, produced at Raytheon's Beech Aircraft subsidiary, are shown during flight tests near Wichita, Kansas. The tests are part of a certification program scheduled to conclude at the end of next year. The aircraft's advanced design and composite construction provides greater strength, lighter weight and less drag.

*"How great you look is MY BUSINESS!"*

Mary Christian, Manager

I'd like to take this opportunity to thank our beautiful, happy, healthy-looking customers for their continued and valued patronage since our opening in February of 1985.

We will continue to make you look and feel great always by offering our special tanning packages, affordable to everyone, in friendly surroundings.

The best little treat you could ever give yourself!



- ✓ Safe, Soft, Comfortable UVA Lamps (Safer than the Sun!)
- ✓ Enjoy A Relaxing 20 Minutes on Comfortable Sunbeds, in Private, Climate-Controlled Rooms
- ✓ Tan All Over at Once — No Turning, No Burning, No Lotions
- ✓ Tan BEFORE You Travel to Avoid that Vacation Ruining Burn, and to Look Great When You Arrive!

Get and  
Keep a  
Glorious

**TAN 6** Visits **\$29**

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OPEN HOUSE  
Announcement Ad!

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WELCOME

**ANDOVER  
TANNING CENTER**

52 Main St. • Downtown Andover (Over CVS)



OPEN  
7 DAYS A WEEK

WINTER HOURS: Monday-Friday 10am-9pm; Saturday 9am-9pm; Sunday 12 noon-6pm Tel: 475-2582

## 'New' Sheraton Rejuvenated

The Sheraton Rolling Green Inn and Conference Center changed ownership a year and a half ago and recently changed management. These changes were only the beginning for the 'new' Sheraton-Rolling Green.

Renovations began in July, a million-dollar project featuring extensive interior remodeling, implemented by John Powers of InnCorp Management Company. The results?

A new luxurious lobby and an expanded, more efficient front office were just the beginning.

The lounge, enlarged and totally refurbished, reopened as The Andover Common, featuring complimentary hors d'oeuvres, light entertainment, daily 'Express Lunch' and Friday 'Prime Time.' The Garden Court Restaurant was also rejuvenated with new furnishings, menus and the introduction of Early Bird dinner specials (complete dinner starting as low as \$8.95). On Sundays you will find the brunch is also new, with additions including personalized omelettes, a raw bar, make-your-own sundae and create a

Belgium waffle.

The Sheraton-Rolling Green has expanded their conference capabilities with three new, tastefully decorated meeting rooms. With a total of 20 conference and banquet rooms, the Sheraton can accommodate a conference for 1,200 people, banquets for up to 850 or an intimate dinner for two. The possibilities seem endless.

To complete this brand new look, remodeled sleeping rooms with a variety of contemporary color schemes, lush new furniture and new wallcoverings.

'We're very enthused about all of the changes,' says Susan Bullock, director of sales. Speaking for the staff, 'It's exciting to be offering better service in a beautifully upgraded facility.'

The Sheraton-Rolling Green is located on Lowell Street (Route 133), 23 miles north of Boston at exit 43 off Route 93, with on-site car rental, direct airport limousine and helicopter service available.

## GROWING WITH CLASS

**CL|A|S|S**  
INCORPORATED

1987 will see CLASS, Incorporated expand its service delivery to area developmentally disabled individuals. Because of this dramatic growth, we will be operating additional programs at our second facility presently under construction in North Andover.

It is with the continuing support of you, our neighbors, that we can offer the highest possible quality services to our clients and the major reason we continue to grow.

1987 will also see the start of our Capital Campaign with which we hope to raise the funds we require to furnish our new facility with adaptive equipment and specialized classrooms. This drive will start on February 1 and run through June, 1987.

### 1987 EVENTS TO BENEFIT CLASS, INC.

- ☐ *Fourth Annual CLASS Ball*  
Saturday, April 4, 1987 at DiBurro's
- ☐ *Rep. Joe Hermann Roast*  
to be scheduled — Keep looking !!
- ☐ *Comedy Night at Stevie D's*  
to be scheduled — Keep looking !!
- ☐ *Second Annual Benefit Golf Tournament*  
to be scheduled in August — Keep looking !!
- ☐ *Fourth Annual "Run With CLASS" Roadrace*  
Friday, September 11, 1987

*Your continuing support is greatly needed !*

16 Haverhill Street  
Andover, MA 01810  
Tel. (617) 475-2492



## Century 21-Shawsheen Realty Newest Office

Twenty-three years ago Melva Collins opened her first Century 21 office in Woburn. Today, with sons, Peter and Stephen Collins in charge, the business has expanded to include offices in Andover, Arlington and Lynnfield.

Welcome to the Collins' newest office, Century 21 Shawsheen Realty where you will notice surroundings splashed with the color of gold for which Century 21 is recognized. In addition to the gold decor, you'll notice a beehive of activity as gold-jacketed realtors conduct their business.

Manager Joanne Mulkerin characterizes her

staff as "dynamic" and "aggressive." All have been trained through the Century 21 intensive training program. And even though the office may be relatively new, you'll find an experienced staff of realtors ready to serve you.

Century 21 Shawsheen Realty serves all real estate needs, including residential, commercial, property management and rentals. Because of their affiliation with sister offices in three other towns, they are able to serve a large geographical area north of Boston. As a member of the Greater Salem Board of Realtors they can handle your purchase or sale in New Hampshire as

well.

If you decide to purchase a home from Century 21 Shawsheen Realty, you may also decide to finance your purchase through their own mortgage corporation. They'll arrange for you to sit with a mortgage officer at your convenience.

Whether buying, selling, renting or refinancing, try Century 21 Shawsheen Realty. Stop in at 10 Haverhill St. in Shawsheen Square (next to Woodworths) or call 470-38875. Open Mon.-Fri. 9-8, Sat. and Sun. 9-6.

## Jaffarian Largest Volvo Dealer

Approximately 50 years ago, Fred "Tokie" Jaffarian opened an automobile dealership in the Merrimack Valley. He worked hard at his business and at developing a reputation for selling fine cars at fair prices.

Now, in 1987, Jaffarian Volvo-Toyota is the biggest Volvo and Toyota dealership in the Merrimack Valley. Granted, cars have changed a lot over the last 50 years; so have car dealerships. But, even now, Richard J. Jaffarian and his sons, Gary, Paul and Mark, work hard to

maintain the reputation earned by their father/grandfather—a reputation built upon an admittedly old-fashioned idea; that people are individuals, not numbers.

Of course, quality, class and advanced technology give Jaffarian's Volvo and Toyota products the power to speak for themselves. And, yes, Jaffarian also sells solid, reconditioned used vehicles. And they have leasing, daily rental, automobile parts, a body shop and full maintenance services. All that's important; all that

has had a hand in making the business what it is today.

But, it's the personal service that sets Jaffarian Volvo-Toyota apart—the personal service that, after nearly 50 years and three generations, has become a tradition.

Jaffarian Volvo-Toyota, 312 River St., Haverhill, is open 8:30-8 M-Th; 8:30-7 Fri.; 9-4 Sat. Service hours are from 7:30-5 M-F. Phone 686-0941.

# DISCOUNT SALES

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Something for Everyone  
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*The  
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Showroom*  
Where The Sale Never Ends

475-3553

63 Park Street, Andover, MA

PARK STREET VILLAGE

HOURS: MON. - FRI. 10:00 - 5:00 THURS. 10:00 - 8:00 PM SAT. 10:00 - 4:00 PM

## Corporate Image Inc. A Tasteful Office Concept

Two valley businesswomen, who fete their best, have joined forces in one of the most exclusive, ingenious operations to embark in the Lawrence area.

Lee Carroll, part-owner/treasurer of United National Real Estate, Carroll Associates Limited, and Terry Kenney, president/owner of Aid, Inc., a temporary business employment agency, have instituted Corporate Image, Inc. This office concept offers a full staff, tasteful decor, plus many added features in a restored mill setting located on One Parker St., Lawrence.

The road to success was not inherited by either one. Each have climbed the ladder through experiences provided by multi-purpose positions and motherhood, but determination and challenge have spurred this dynamic duo to where they are today. Knowing "the other side of the

fence" allows these women to work with and for the people, custom designing toward individual needs.

Having once been employees, now as employers they realize the vast amount of competition that surrounds the business world today. Carroll and Kenney feel they can offer clients, through this luxurious shared-office concept, not only the freedom to concentrate on individual business needs, but the opportunity to "network" with other businesses as well, which has proven to both women to be a strong asset in their own ventures.

Carroll and Kenney are a success in themselves and to their respective communities because these women do not fail to challenge and "go for it!"



Dyonics is the pioneer and leader in the development of surgical equipment for arthroscopy, a popular procedure for joint surgery. Dyonics, located at 160 Dascomb road in Andover, manufactures surgical equipment for both arthroscopy and general orthopaedic surgery.



## Business Expo Set For Chamber

There are more than 2,000 business and professional firms in the Merrimack Valley. Many of them could increase their business and improve the local economy by doing business with each other; however, many do not know what products or services are available locally.

The Greater Lawrence Chamber of Commerce is providing a service to help change that. It is sponsoring a one-day Business Exposition at which 80 area businesses and industries can exhibit their products to other business people. The Merrimack Valley Business Exposition will be held at the Sheraton Rolling Green in Andover on Monday, March 30, from 11 a.m. to 8 p.m.

A business exposition can be a powerful marketing tool with enormous lead-gathering potential for local businesses, large and small alike. It is a unique opportunity to promote the concept of "doing business locally," to showcase products to other business people who need services and may not know of their local availability.

It is also an opportunity to maximize business contacts, as hundreds of business executives and owners, quality control experts, purchasing agents, personnel people and other business representatives will be attending the expo. It will also be open to the public.

Greater Lawrence and Merrimack Valley area businesses are reserving booth space now. To reserve space, call the Greater Lawrence Chamber of Commerce.

## Thompsons: A Store For All Seasons A Store for Many Reasons

Thompson's, located at 45 Main St., is two stores in one. The lower level is a completely stocked office and school supply center. You can come in any weekday from 8 a.m. to 6 p.m., Saturdays from 8:30 a.m. to 5:30 p.m. and pick up anything, from a box of paper clips to arranging delivery of an executive desk (and everything in-between). There are monthly sales on supplies, which are a real bonus to the customers.

The first floor is a complete social expression

center offering the perfect gift for any occasion. The giftware section includes Baldwin brass and lamps, fine leather goods, C.R. Gibson albums, diaries and guest books, Black & Paterno crystal collectables and many other unusual gifts. Fresh and attractive partyware is always available along with a full line of Colonial Candles. Hallmark cards and giftwrap "tie" it all together.

Coming soon—a museum section and Andover scene notes and postcards.



## NEW ENGLAND NEUROLOGICAL ASSOCIATES P.C.

200 Sutton Street, North Andover, MA 01845  
215 Summer Street, Haverhill, MA 01830

144 Merrimack Street, Lowell, MA 01852  
21 Highland Avenue, Newburyport, MA 01950

**Neurological Surgery — Neurology — Pediatric Neurology — Neuro-Ophthalmology  
Physical Medicine & Rehabilitation — Psychiatry — Neuropsychology**

- Headaches and Facial Pain
- Dizziness / Vertigo
- Neck and Back Pain
- Sciatica and Arm Pain
- Injury Related Problems of the Brain,  
Spine and Nerves
- Industrial Accidents
- Weakness and Numbness of Limbs

- Walking Problems and Unsteadiness
- Learning, Behavior Problems and  
Delayed Development in Children
- Stroke / Shock / Sudden Visual Loss
- Epilepsy
- Senility / Alzheimer's Disease / Dementia
- Multiple Sclerosis

**FOR APPOINTMENT OR INFORMATION CALL**

687-2321—North Andover 458-1463—Lowell 373-9733—Haverhill 462-8042—Newburyport

## Appointed Senior Vice Pres.



Robert A. Dennis

Seven senior vice presidents have been appointed by America's oldest mutual fund organization, Massachusetts Financial Services Company, it has been announced by Richard B. Bailey, chairman.

Those promoted were George F. Bennett, Jr., Thomas J. Cashman, Jr., Robert A. Dennis, W. Thomas London, Leslie J. Nanberg, James E. Russell and Jeffrey L. Shames.

Dennis joined the MFS Fixed Income Department in 1960. He was named assistant vice president-investments in 1981 and vice president-investments in 1983. Dennis was elected president of MFS Managed Municipal Bond Trust, a mutual fund with assets of \$876 million and 28,571 shareholders, in 1984. He is a graduate of Massachusetts Institute of Technology and its Sloan School of Management. Dennis is a chartered financial analyst and past chairman of the Boston Municipal Analysts Forum. A resident of 18 Orchard Crossing, Andover, he and his wife, Marjorie, have two daughters.

Massachusetts Financial Services, a wholly owned subsidiary of Sun Life Assurance Company of Canada (U.S.), serves more than 900,000 investors as an investment adviser for mutual fund and investment counsel clients, a distributor of fund shares and the administrator of fixed and variable annuity contracts. The company's mutual fund clients, which have assets of \$11.4 billion, include Massachusetts Investors Trust, established in 1924 as the first mutual fund in America. The firm's investment counsel division supervises an additional \$3.4 billion on behalf of corporate and institutional clients.

## Banks depend on us for our Checking, High-interest, and Savings.

### Checking:

*Eagle-Tribune Printing makes certain that everything we print is as perfect as it can be. We check each job at every stage, starting with typesetting through the press run, to insure our customers of getting their printing exactly the way they want.*

### High-interest:

*Our Graphic Design department produces a great variety of designs for advertisements, brochures, and even logos. Eagle-Tribune Printing's designs are tailor-made to stand out and add life to each printed message, creating "high-reader" interest.*

### Savings:

*Eagle-Tribune Printing offers high-quality printing at a competitive price. Our customers not only benefit from our diverse printing services matched with our years of experience, but also save money with Eagle-Tribune Printing's better prices.*

For these reasons and others, local banks, as well as other companies depend on Eagle-Tribune Printing for high-quality printing.

For your next printing job, give us a call or stop by our print shop, conveniently located in North Andover, one floor below the Lawrence Eagle-Tribune.

*Eagle-Tribune  
Printing*

100 Turnpike Street, North Andover, Massachusetts 01845 (617) 685-3100





## Colloquia Series At College

The people, history and economy of the city of Lawrence will be the theme of presentations sponsored by Merrimack College.

The first of the four presentations in the Merrimack College Faculty Colloquia Series on Lawrence will take place Tuesday, Jan. 27, when Thomas Leavitt, director of the Museum of American Textile History, will discuss "The City and Its People, 1845-1985" at 3:30 p.m. in the Arundel Room of McQuade Library.

"Human Rights Issues in Lawrence" will be the focus of the second presentation on Tuesday, Feb. 10, at 3:30 p.m. Dr. Eugene Declercq, associate professor of political science, will give the presentation at Merrimack College's 55 East Haverhill St. facility in Lawrence.

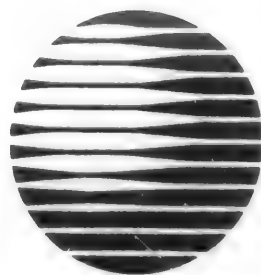
Prof. Marguerite P. Kane, associate professor of political science and a member of the Lawrence City Council, will look at "Lawrence's Political Structure: Past, Present and Future" in the third presentation in the Arundel Room at Merrimack on Tuesday, Feb. 24, at 3:30 p.m.

Dr. Clarisses Poirier, assistant professor of history at Merrimack, will conclude the series on Tuesday, March 24, at the Heritage Park Visitors Center, 1 Jackson St., Lawrence, when she discusses "Lawrence's Historical Heritage and the Role it Can Play in Economic Development."

Each of the presentations will last approximately 45 minutes and be followed by a question-and-answer period.

In announcing the series, Rev. John E. Deegan, O.S.A., president of Merrimack College, said that the speakers "are uniquely qualified to speak on these issues. If we are to build a better future for Lawrence, we must understand those events of the past that have brought us to the present. Merrimack is happy to be able to provide the services of its faculty and facilities for this series."

Further information is available from the Office of the Dean.



**AT&T**  
Network Systems

**1600 Osgood St.  
North Andover, MA 01845**



## Courses Provide Certification

Three courses designed to prepare adults for professional certification in production management will be offered at Merrimack College, North Andover.

The courses are designed to prepare students to sit for the American Production and Inventory Control Society's (APICS) examination for certification. APICS certification is recognized in the industry to make a high level of understanding and knowledge of materials management techniques. The spring 1987 testing date is April 4. Merrimack College is an authorized testing site for the APICS certification examinations.

John Gottwald, materials manager for Digital Corporation's western and central states field service operation, will be the instructor of a

course in material requirements planning on Monday evenings, January 19-March 30.

Production activity control will be the focus of a course taught by Leo Berlinghieri, material and manufacturing manager at MKS Instruments, on Tuesday evenings, Jan. 20-March 31.

An inventory management course will be taught by Peter Ryan, president of MRP Professionals Inc., a consulting firm specializing in materials management, on Wednesdays, Jan. 20-April 1.

Each class will meet from 6:30 p.m. to 9:15 p.m.

Enrollment is limited. For additional information or to register, call the Merrimack College special programs office.

## Taylor Named Director

Craig Taylor of North Andover has been named director of consumer marketing and sales for GTE's lighting business. Located in Danvers, he is responsible for the marketing and sales of Sylvania lamps to the consumer channel nationwide. Marketing functions under his direction include advertising, sales promotion, merchandising, market research and related activities.

Taylor joined GTE in 1985 as marketing manager, grocery channel, for the consumer lighting business. He previously held various marketing posts with General Electric, Nabisco Brands and Stroh Brewery.

Taylor holds an AAS degree in marketing from Nassau College, a B.S. degree in marketing from Long Island University and an M.B.A. from Hofstra University.



Largest **EXCLUSIVE** Mercedes-Benz Dealer  
North of Boston



### NEW

- 1987 Mercedes-Benz 420  
White
- 1987 Mercedes-Benz 420  
Cabana
- 1987 Mercedes-Benz 560 SEL  
Desert Taupe
- 1987 Mercedes-Benz 420 SEL  
White
- 1987 Mercedes-Benz 190 E 2.3  
White
- 1987 Mercedes-Benz 190 E/16V  
Black Pearl
- 1987 Mercedes-Benz 190 E  
Black Pearl

### USED

- 1982 Mercedes-Benz 300 SD  
Silver
- 1986 Mercedes-Benz 420 SEL  
White - 20,000 M
- 1983 Mercedes-Benz 300 SD  
Lapis Blue
- 1980 Mercedes-Benz 300 SD  
Silver Blue
- 1985 Mercedes-Benz 300 TDT  
Blue
- 1983 Mercedes-Benz 300 SD  
White

**SMITH MOTOR SALES INC.**

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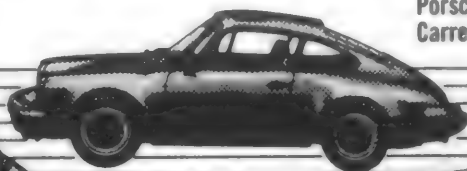
**MERCEDES-BENZ**

372-2552

372-1242

# Porsche. The style of performance.

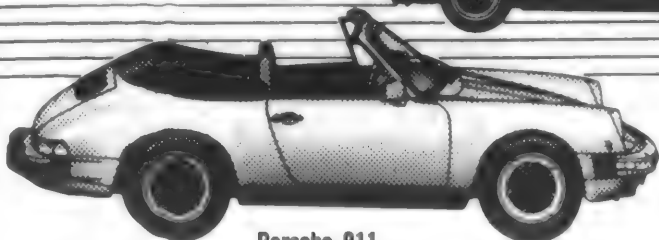
Porsche 911  
Carrera Coupe



Porsche 911  
Carrera Targa



Porsche 911  
Carrera Cabriolet



Porsche 928S4



Porsche 924S



Porsche 944S



Porsche 944 Turbo



For the high-powered excitement of driving in its most beautiful form,  
"Nothing even comes close." Set yourself apart with Porsche today.



## Park Porsche

*Northern New England's Largest Volume Porsche Dealer*

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Lawrence's Newest Authorized  
LO JACK Dealer

*Leasing*

*A.E. Park Corp.*

*European Delivery*



## New System Trains Temporary Employees

Kelly Services, Inc., the nation's leading supplier of temporary help, introduced the Kelly PC-Pro™ System to train, test and support temporary employees who work at computerized workstations.

The Kelly PC-Pro System evaluates and builds on temporary employees' skills and leads to proficiency in the use of 11 leading PC word processing software packages that represent more than 85 percent of the installed PC word processing software base in North America. It is available in more than 650 Kelly Services offices.

"The Kelly PC-Pro System provides a solution to today's unprecedented demand for skilled office automation personnel by the business community in Reading. It's designed so that temporary workers with dedicated word processing skills or basic typing skills can easily master any one of a variety of PC word processing software packages," said Michael Phippen, Kelly Services' regional manager for the area, which includes Reading.

In addition to training and testing temporary personnel, the Kelly PC-Pro Sys-

tem includes on-the-job support for workers in the form of reference guides and an 800 hotline number. Support is available for such software as IBM's DisplayWrite and PCWriter, MultiMate Word Processor, EasyWriter II, PFS:WRITE, Volkswriter Deluxe, WordStar, WordPerfect, Microsoft Word, Spellbind-er and Samna.

"On-the-job support contributes to temporary employees' success on office automation assignments and increases their productive time," said Phippen. "The Kelly PC-Pro System also provides a way for temporary employees to enhance office automation skills and increase their earning potential."

Research combined with an analysis of customers' temporary employee skill preferences was the basis for selecting the 11 PC word processing software packages of the Kelly PC-Pro System.

Kelly Services, Inc., the Detroit-based international supplier of temporary help, is the leading temporary help firm in the United States. Kelly Services provides temporary employees in such areas as office automation, office clerical, marketing, technical and light industrial.

## Environmental Maintenance Services

### Range of Services

The expert cleaning and maintenance services offered by EMS are varied and comprehensive. Our divisions are involved in seven major areas:

*Health Care Facilities, Clinics & Hospitals  
Schools, Colleges and Institutions  
Commercial Properties and Office Buildings  
Residential and Apartment Properties  
High-Tech Environments  
Office Parks  
Supermarkets and Retail Outlets*

In these environments, we provide full-service routine, emergency and preventive maintenance. For the exterior of your building, we can maintain your lawns and parking areas. And yes, we do do windows.

And in your interior, we provide complete care for:



*walls and ceilings*—special acoustical ceiling tile cleaning, removing nicotine stains.  
*floors*—including daily care and specialized care geared to seasonal and traffic-flow patterns.  
*carpeted floors*—including daily care, the removal of spots, stains and static electricity and a variety of shampooing methods.  
*window cleaning*—interior and exterior of buildings.  
*emergency cleaning*—quick and thorough response to fire, water and smoke damage.  
*furniture*—cleaning, waxing, polishing, upholstery and fabric care.  
*and other special services*, including construction and re-occupancy clean-up, stripping and waxing floors, cleaning venetian blinds and light fixtures and much more.

### A Professional Approach

Essentially, we at EMS protect, maintain and improve your entire physical business environment. We understand the interaction among individual tasks that makes a whole system work smoothly and effectively. For a free evaluation of your needs, call us at your convenience at (617) 475-3904.

## Envirnomental Maintenance Services, Inc.

16 Haverhill St., Village Commerce Center, Andover, MA 01810

(617) 475-3904

## Massachusetts Credit Unions Include Real Estate Services

Credit unions in the state of Massachusetts will be expanding their services to include real estate, now that the Massachusetts Credit Union League has adopted the C.U. Home Network.

The C.U. Home Network is a national real estate program backed by the Credit Union National Association (CUNA) and is designed to help credit union members who are buying or selling their homes. The network allows Massachusetts' credit unions to come one step closer to equalling full-service banking institutions and to compete with such financial players as Sears (Coldwell Banker), Merrill Lynch (Merrill Lynch Realty) and Metropolitan Life Insurance Company (Century 21).

The program was formed to meet the needs of the nation's 17,000 credit unions and their members. Based on the national average, of the 970,000 credit union households in Massachusetts, about 69 percent of them own their own homes.

With that in mind, the affiliates of CUNA formed CUNA Real Estate Services, Inc., to provide credit union members with a marketing assistance program, the C.U. Home Network. Through the Massachusetts leagues participation in the network, even the smallest of the state's credit unions will offer the service, helping its members save money and increasing its own recognition level.

The service is accomplished through a nationwide network of independent realtors who are selected by CUNA Real Estate Services, Inc., based on their reputation for quality service. There will be 25 to 30 brokers in Massachusetts representing C.U. Home Network.

The credit union member calls the network toll free at 1-800-233-0900 and is referred to the local affiliated realtor where the member lives and where the member is moving. The broker's contact with and service to the member is monitored by C.U. Home Network to ensure that the member's needs are being met.

The credit union benefits from the receipt of a marketing fee from the network.

Once the transaction is completed through the network, the member receives a cash benefit of up to \$1,000, based on the price of the home.

The member receives cash benefits on a variety of household goods and services from a Credit Union Advantage catalog. These cash benefits include discounts on such things as major appliances, carpeting, lawn mowers and interstate moves.

To date, the network has been adopted by the Credit Union Leagues of 12 states, including Massachusetts. These states represent 50 percent of all credit union households in the nation. Eight more states are expected to join by the end of the year.

While C.U. Home Network is backed and encouraged by the Credit Union National Association and the Massachusetts Credit Union League, the extent to which the service is promoted depends on the individual credit unions in each state.

By expanding into areas like financial planning, loans, home mortgages, full-service insurance products and more, credit unions are becoming increasingly competitive with full-service financial institutions.

### JAFFARIAN'S

#### 1987 VOLVOS



Starting from **\$15,720** DEL.

Always An Excellent Selection  
Of Late Model Pre-Owned  
Volvo Sedans and Wagons

#### 1987 TOYOTAS



Starting From

TERCEL ..... **\$6148** · CELICA .... **\$9989**  
COROLLA... **\$7887** · TRUCKS... **\$6598**  
CAMRY ..... **\$10,648** \*All Prices Are Estimated '87 P.O.E.

### JAFFARIAN'S VOLVO—TOYOTA

312 River Street • Haverhill

Andover's Leading Leasing Specialist

686-0941

372-8551





### Renovated

One of the more pleasing building renovations on Main Street has been the restoration of the Barnard Building owned by William Scanlon. New businesses and offices have joined with the Scanlon Hardware firm in the business block.

## PORSCHE



The **ONLY** place to go for Porsche Service and maintenance is A. E. Park Porsche.

Don't be fooled by cheap labor rates. Some places might charge less per hour but take longer to fix your car by fumbling around and guessing.

We have all the special tools, equipment and manuals.

Our Factory-Trained, ASE Certified technicians work on Porsches every day, making them the people most familiar and qualified to keep your valuable investment in top condition.

We keep our people motivated and educated constantly.

We treat our people well so they want to treat you well, to keep you coming back to us — we **ALL** realize how important you are to us.

Try us just once. We won't disappoint you.

### A.E. PARK Corp.

222 Lowell Street  
Lawrence, MA 01840

686-9743



"Professionals  
Serving Professionals"



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## REGAN

42 YEARS OF NO GIMMICKS

**FINANCING** AS LOW AS **3.9%**  
ANNUAL PERCENTAGE RATE ON BRAND NEW  
**'87 RANGERS & BRONCO II**

### '87 RANGER PICKUP

**\$299**  
TRADE OR  
CASH DOWN

**\$167<sup>32</sup>**  
PER MONTH  
48 MONTHS

OR  
**\$6895**  
- **\$500 Rebate**

**\$6395 CASH**



NO GIMMICKS

#10693. Amount financed including fees \$6621, finance charge \$1122.36, deferred payment price \$8042.36, total of payments \$7743.36. 7.9% annual percentage rate. 3.9% annual percentage rate available for 24 months. There are no other charges to buy this truck. No gimmicks. You just need good credit.

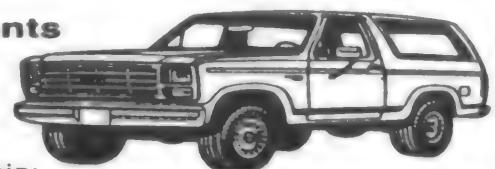
### '87 BRONCO II XL

**\$699**  
TRADE OR  
CASH DOWN

**\$258<sup>91</sup>**  
PER MONTH  
60 MONTHS

OR  
**\$14,596**  
- **\$1,708 Discounts**  
- **\$600 Rebate**

**\$12,888**



NO GIMMICKS

Includes all this:

- P205RWL TIRES
- OUTSIDE SPARE
- REAR WIPER/DEF.
- PRIVACY GLASS
- TACHOMETER
- XL TRIM
- LUGGAGE RACK
- WHITE SPORT WHEELS
- BUCKET SEATS
- ELECTRONIC AM/FM STEREO/CASSETTE/CLOCK

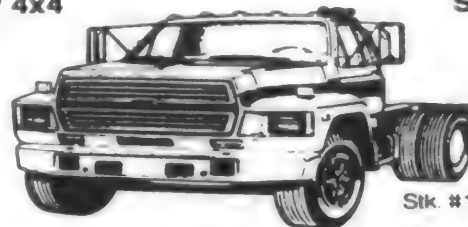
#11022. Amount financed including fees \$12,214, finance charge \$3320.60, deferred payment price \$16,233.60, total of payments \$15,534.60. 9.9% annual percentage rate. 3.9% annual percentage rate available for 24 months. There are no other charges to buy this Bronco II. No gimmicks. You just need good credit.

## 1987 F350 CAB & CHASSIS

Some 4x2  
Mostly 4x4

Several Available

Some Gas  
Some Diesel



Stk. #11117

Ready for  
Dump Body  
Wrecker Body  
Rack Body  
Box

Starting at Only **\$14,925** Delivered

Including:

- 351 V-8
- SUPER ENGINE COOLING
- DUAL REAR WHEEL
- POWER STEERING
- AUTO. TRANS.
- 11,000 GVW
- CLEARANCE LIGHTS
- POWER BRAKES
- AUX. FUEL TANK
- HANDLING PKG.
- MIRRORS
- GAUGES

## REGAN

373-3878 • 687-0299

50 BROADWAY HAVERHILL  
JCT RTE 97 & 495

SALES-LEASING-RENTALS-SERVICE-BODY SHOP-PARTS-STATE INSPECTION

## Celebrating 100 Years Of A Continuing Commitment To Reporting The News Of Andover And Its People.

Dear Advertisers:

**T**here is only **ONE** newspaper that effectively covers the lucrative and continually growing, golden Andover market of educated buyers and that's the weekly **ANDOVER TOWNSMAN**, a tradition in Andover since 1887, approaching our **100th BIRTHDAY YEAR** with a usual weekly printing of between **88 and 192 PAGES**. The **ANDOVER TOWNSMAN** is **PAID FOR** by people who anticipate its arrival, **READ** it, and keep it in the home for reference until the next issue, providing an added dimension of longevity to your newspaper advertisement.

**S**aturating Andover with a **PAID** circulation by mail, newsstand sales and home delivery, the **TOWNSMAN** enjoys an acceptance and readership second to none. Readers turn to our superlative local **NEWS COVERAGE**, editorial comment and pictorial reviews, every week . . . and to **OUR ADVERTISERS** . . . as proven by 100 years of successful advertising campaigns in the **ANDOVER TOWNSMAN**.

**A**dvertising agency **MEDIA BUYERS** including those of the national agency giants choose the **TOWNSMAN** week after week, year after year, in doing their media and market evaluating job for clients. Agencies including:

*Allied, Allyn, Atlantic, Atwood, Buyer Recruitment Adv.,  
Chalfin Kostopoulos, Chisholm, Clarke Goward Carr &  
Fitts, Richard Cox, Dana & Roberts, De Media, Doremus,  
Eagle, Emerson Lane Fortuna, Grady, Harold Cabot,  
Haughey, HBM/Creamer, Hill Holiday Connors, JWG,  
Kenyon & Eckhardt, KK & M, Legend, Mann, Marketing  
Communications, McDougall, Miller, MMPG, O'Neil, Orr,  
Pope & Moulton, Penpoint Graphics, Priest & Fine, R.E.I.,  
Roberts James, Saatchi, Saatchi & Crompton, and more.*

**T**he **ANDOVER TOWNSMAN** has proven itself to be the **ONE** vitally necessary media buy in Andover, with results clearly bearing out our impact on this potent market.

*The*

# ANDOVER TOWNSMAN





Larry A. Wiggins

## Appointed Engineer At Channel

Larry A. Wiggins has been appointed civil/structural engineer for Channel Building Company. He will be responsible for the preparation of site and subdivision plans in conjunction with planning and architectural requirements, as well as providing structural engineering services for the company.

Wiggins brings extensive engineering and construction experience from firms such as Stop & Shop Companies, Herzog-Hart Corporation, Stone & Webster Engineering and United Engineers and Constructors. He holds a Bachelors in Civil Engineering from the University of New Hampshire and a Masters in Civil Engineering from Northeastern University. Wiggins is a registered professional engineer in Massachusetts and New Hampshire.

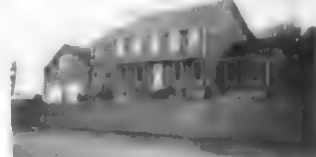
Channel Building Company of Andover is a design/build firm specializing in industrial and commercial facilities throughout New England. With its sister firm, the Bayfield Company, the firm offers a full range of real estate development, architectural and engineering design and construction services.

## Zink Is Corporation Member

Ballardvale resident Al Zink was among a group of area citizens elected as members of the corporation of Charter Health Services of Salem at its annual meeting on January 6. A senior vice president of personnel for Parker Brothers, Zink is a graduate of George Washington University where he earned a master's degree. He is also a member of the Employment Management Association.

Charter Health Services Corporation, the parent company of Salem Hospital, also manages Shaughnessy Rehabilitation Hospital in Salem and recently opened WorkWell Health Services and PrimeCare Immediate Medical Services in South Peabody, in affiliation with J.B. Thomas Hospital of Peabody.

## OLD WORLD ELEGANCE



Granli estates is fast becoming one of Andover's finest and most beautiful show pieces. You may come view our three remaining homes each Sunday from 1-4. Only 2 lots left for custom building. Homes offer gleaming hardwood floors, glamorous whirlpool master baths, thrilling master bedrooms, formal dining rooms, fireplaced living rooms, huge fireplaced family rooms, oversized 2 car garages, professionally sodded and landscaped grounds, most generous allowances, old craftsmanship and touches of elegance throughout.

\$425,000 to \$445,000

## ENTERTAINERS' DREAMS



These two gorgeous new homes are nestled on a quiet cul-de-sac in one of Andover's most beautiful and quiet settings. Each home boasts grand scale rooms including enormous fireplaced family room, private den, gourmet kitchen, 4 super sized bedrooms including the wonderful master, second floor laundry, large formal dining room, fireplaced living room, at least 2½ baths, skylights, enormous deck with 2 to 3 accesses from the home, central vac, hardwood floors, oversized 2 car garages, large wooded lots and more! Call today!

\$445,000 to \$465,000

## START PACKING



These lovely homes, located in Tewksbury's most beautiful new subdivision, are built for comfortable and spacious family living. Homes now available are a rambling 7 room full-shed Saltbox with attached family room and attached garage, super 38' Garrison with 4 bedrooms and attached garage, roomy 36' 7 room Garrison with attached garage, and beautiful 7 room Colonial with attached family room and 2 car garage under. All homes offer, fireplaces, formal dining rooms, 2½ baths and generous allowances. Prices from

\$212,000 to \$229,900

## PICTURESQUE COURTYARDS



The desirable Indian Ridge Condominium Community of Tewksbury offers quiet privacy and the peace of mind of no maintenance living. The front of each Townhouse offers a view of the beautifully designed and landscaped courtyards. All community members also enjoy walking through the lovely grounds which offer sparkling, naturally stocked ponds, woods, flowering meadows, tennis courts and more. Now available: spacious tri-level Townhouse with 2 large bedrooms, 1½ baths, super living room with sliders and more...\$139,900. Striking end unit Townhouse boasting a wonderful fireplaced living room, formal dining area, super master with walk-in closet, 1½ baths, and more...\$145,900. 1 NEW (last one!) tri-level townhouse with finished lower level, spacious living room with sliders, cabinet packed kitchen, 1½ baths, 2 bedrooms...\$142,900. and lovely 3 room Garden style with formal dining room, 2 bedrooms, large living room, and eat-in kitchen...\$121,900. All units feature decks with storage sheds, garages, central air and 1st floor laundry areas.

Century 21

125 Main Street  
Andover, MA 01810

475-7579

AAA ACTION AGENCY INC.

Each Office is Independently  
Owned and Operated

## Raytheon Employees Hit Record UF Contributions

Raytheon Company has concluded its 1986 companywide United Way campaign, raising a record total of more than \$5.78 million in employee contributions.

The amount is a 9 percent increase over last year's total and a 7 percent increase over this year's original goal. Of the funds raised this year, \$3.3 million was contributed directly to United Way of Eastern New England.

The New England total places Raytheon at the top of the list among employee campaigns in the region, according to Robert X. Chandler, president of the United Way of Massachusetts Bay. He also said the Raytheon's total surpasses all other major corporations in the area by nearly \$1 million.

Mel Weinzimer, general campaign chairman, said the company's leadership role in the United Way is a "tradition that all of our people take

pride in and work hard to uphold."

Raytheon, headquartered in Lexington, is a diversified international company active in electronics, aviation, appliances, energy, construction and publishing.

Raytheon divisions include subsidiaries receiving top company campaign honors include:

Highest Participation, Missile Systems Division-Bristol, Tenn.; Missile Systems Division-Oxnard, Calif.; and Beech Aircraft-Wichita, Kansas.

Highest Percent Over Goal: Submarine Signal Division-Portsmouth, R.I.; Badger Engineers-Cambridge; Microelectronics Center-Andover.

Highest Percent Participation: Medical Equipment Division-Lexington; Cedarapids Inc.- Cedar Rapids, Iowa; Raytheon Medical Systems-Melrose Park, Ill.

Highest Percent Payroll Deduction: Medical

Equipment Division-Lexington; Amana Refrigeration-Fayetteville, Tenn.; Missile Systems Division Headquarters-Bedford.

Highest Percent Fair Share: Research Division-Lexington; Cedarapids-Cedar Rapids, Iowa; Missile Systems Division-Oxnard, Calif.

Highest Percent Continuing Fair Share: Medical Equipment Division-Lexington; Beech Aircraft-Wichita, Kansas; Missile Systems Division-Bristol, Tenn.

Highest Per Capita Gift: Administration and Services, Lexington; Seismograph Service Company, Tulsa, Okla.; Raytheon Overseas Companies, Bedford.

Gold Trumpet Award for Best Overall Campaign: United Engineers and Constructors, Philadelphia.

Silver Trumpet Award for Best Special Event: Missile Systems Division, Bedford.

## Thank You, Andover



Seated from left to right: Phyllis Katz, Walda Woods, Arlene Santangelo, Yvonne Keamy and Kim Nguyer. Standing from left to right: Joanne Mulkerling, Office Manager, Ethel Joyce, Ted Ablin, Pamela Pillsmaker, Lori Hart, Amy Scisly-Bahan, Owner Peter Collins, Louise Ford and Marguerite McCauley.

Century 21 SHAWSHEEN would like to thank the Andovers for their support of our new office. Your continued support combined with our professional staff will further enable us to provide you with efficient and effective service for 1987.



**SHAWSHEEN REALTY**  
10 HAVERHILL STREET  
ANDOVER, MA

**470-3875**



## New England Neurological Associates

What may seem to be a lack of effort on the part of a student should not be interpreted as a "slow" child. Labeling youngsters as "uneducable or underachievers" continued to plague the development of children with learning problems. Many such students may be doomed to failure in school and in life unless their problems are properly diagnosed and prescriptions are written for effective correction.

Bennett S. Slotnick, PH.D., Neuropsychologist, at New England Neurological Associates, P.C. in North Andover, MA recently stated. "Often times these children wind up being viewed as disciplinary problems rather than educational problems."

There may even be a secondary effect of frustration. A student would rather be sent to the Principal's office in order to avoid a situation that makes him feel bad in the classroom, stating, "I hate to read aloud. The other kids stare because I mix up the words."

There is no simple answer to the problems of the disruptive child, behavior

problems, or the learning disabled. Such solutions as after-school detention, extra homework or even private tutors only scratch the surface of effective correction which should include a total approach to the educational, psychological and medical needs of the individual child.

Recognizing the growing need in the Merrimack Valley area to assess the difficulties and strengths of school children the Learning Diagnostic Center in North Andover, provides services to parents and school systems alike.

Authorities agree that no matter what the age of the student, from preschool

through college, these "exceptional" students may not be low functioning individuals but people with difficulty in absorbing certain types of information.

In fact, the Massachusetts State Law Chapter 766 defines the "exceptional" child as one who may be physically handicapped, may possess learning disabilities, as well as the gifted child.

Dr. Slotnick believes that proper diagnosis of the reason for school failure is a multi-determined process and may sur-

face in three distinct areas, Learning Disabilities; Attention Deficit Disorder; Hyperactivity or be any combination of these.

Michael B. Robbins, M.D., F.A.A.P., a Pediatric Neurologist at the Learning Diagnostic Center (located at New England Neurological Associates, P.C.) agrees that, "A comprehensive examination by a team of specialists can reveal a possible medical problem."

Some children even after being tested in school, continue to have difficulty. Perhaps, the test results are inconclusive; or despite a remediation program, the child is still not succeeding.

There may be a possibility that a parent feels a child should be tested because he/she is not performing as well as he is capable.

Some children persistently worry about school failure. They might also be suffering depression, as deep as an adult may experience at one time or another. The trouble is, they tend to keep it all inside.

If your child appears to be having continuous difficulty coping in school, don't pass it off as a stage. The situation deserves your attention.

## Foster and Foster Real Estate Services



Wonderful intown location quiet street. Cape with 9 rooms, 4-5 bedrooms. Charming first floor familyroom with wood stove and track lighting. Fenced Rear yard for children or pets!  
**\$265,900**



Immaculate in-town multi level on lovely landscaped lot. Exquisite sunken familyroom with beamed cathedral ceiling and raised hearth fireplace. Sparkling eat-in kitchen with contemporary flair.  
**\$259,900**



Enjoy the quiet elegance of this better than new eight room, brick front home in one of North Andover's loveliest areas off of Great Pond Road. New porch with deck for BBQ area. Ready and waiting for new family to move in.  
**\$369,900**



Front l-r; Sarah Stratton, MaryAnn Ilowieki, Asha Sheel. Rear l-r; Lucia Schober, Rose Bedrosian, Lee Dodd, Roxanne Twombly. Not present in photo: Judy Brodbine, Carol Grillo, Judy Hilton, Sandy Koulichkov, Ron Nelson, Heidi Servideo, Angelo Troisi.



### Financial Services

One Stop Shopping for all your financial needs.

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Life  
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**MORTGAGES**

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Adjustable  
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For current rates and product information, please call Jim Feinberg — 470-1546.



L-R; Gail Sears, administrative assistant; Jim Feinberg, mortgage insurance; "Bert" Shupe, manager.



Lee Dodd  
DIVISION

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**475-8543**

Acton • Andover • Boston Back Bay • Boston South End • Chelmsford  
Concord • Groton • Lexington • Nagog Woods • Newton Centre  
Pepperrell • Reading • Stow • Wayland • Nashua, N.H.



## Heritage Realtors Sales Doubled

Heritage Homes Realtors, located at 37 Pearson St., Andover, has established itself as one of the finest real estate firms in the Merrimack Valley area. Heritage's sales for 1986 have more than doubled those of the previous year. Sales have increased by over 125 percent for the year and nearly all of the listings were sold within three months, most of them through Heritage Homes Realtors.

Heritage Homes attributes its outstanding performance to the quality of its realtors and its superior service policy. The Heritage staff, Michael Beckerman, A.J. Bryant, Fran Curran, Ed Grykin, William H. Harrison III, Arnold Heller, Vera Huang, Stephanie C. Krauson, Es-

telle Kublin, Joyce Lagana, Adrienne A. Medige, Rao Movva, Suanne Repine, Rachel Weiner and Connie Kelley (secretary), not only live in the area but are active in the affairs of the community. Moreover, these realtors take an active role in affecting the policies and operations of the company.

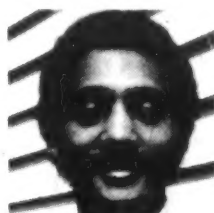
The principal policy at Heritage involves personal service to the clients and customers. When you hire one realtor from Heritage to assist you in either the sale of your house or the purchase of a new one, you virtually hire the entire staff because brokers work together as a team. They want you to know how much they appreciate your business and the opportunity to serve you.



- ★ WE ADVERTISE YOUR HOUSE
- ★ WE TRY HARDER
- ★ WE PROMISE MORE FOR LESS



Michael Beckerman



A. J. Bryant



Fran Curran



Edward Grykin



William Harrison III



Arnold Heller



Vera Huang



Stephanie Krauson



Estelle Kublin



Joyce Lagana



Adrienne A. Medige



Rao Movva



Suanne Repine



Rachel Weiner



Connie Kelly, Secy.





Jeanine R. Kingeter

## Named Marketing Manager

Jeanine R. Kingeter of North Andover has joined American Mutual Insurance Companies as manager of marketing services.

Her responsibilities include market re-

search and planning, corporate promotions and advertising and audio visual communications.

Kingeter has more than 12 years experience in the insurance industry, and was most recently commercial lines products manager at Hanover Insurance Companies, Worcester. She held positions in commercial underwriting management, underwriting training and product development for three other insurance companies.

Kingeter is a member of the National Association of Insurance Women and the organization's chairman of public relations in the mid-atlantic and northeast region. She earned the Certified Professional Insurance Woman (CPIW) designation in 1980.

Kingeter achieved recognition by the Outstanding Young Women of America in 1985.

American Mutual provides personal and commercial insurance and insurance services from its home office here and from nearly 70 field offices. American Mutual Liability Insurance Company, founded in 1887, is America's first mutual liability insurer.

Most animals of the desert have small bodies. Their size helps them escape from the desert heat. Some animals dig into the ground while others find shade under brush or rocks.

## Davis Is Appointed Vice Pres.

Donald D. Bennett, senior vice president of the Food Distribution Group of Wetterau Incorporated and first vice president of the corporation, announced the appointment of William R. Davis to the position of vice president and assistant general manager of the Andover Division.

Davis joined Wetterau in 1979 as director of Personnel at the Keene (N.H.) Division where he has served as director of operations since 1984. Prior to joining the company, he gained experience in personnel management and benefits counseling with Brookstone Company and American Optical Corporation, both in New Hampshire.

Davis earned a Bachelor of Science degree in business administration from the University of New Hampshire and an MBA from Plymouth State College. He also attended Cornell University's Food Executive Program as a Nestle Scholar.

David, his wife, Susan, and two children plan to relocate to the Andover area.

### The ANDOVER TOWNSMAN

"Clearly the most popular newspaper in Andover."\*

"THE TOWNSMAN is chosen as the most useful source of shopping information by Andover residents."\*

"The ANDOVER TOWNSMAN has a clear circulation lead in the Andover area. It has a high quality audience and its readers are more likely to read each of the last four issues. It has the greatest number of individuals who report reading 'almost every page' and it has its strongest appeal among upscale households within its market."\*

\* As reported by "Market Opinion Research" in a survey of the Andover market area, conducted August, 1986.

### The ANDOVER TOWNSMAN

"Clearly the most popular newspaper in Andover."\*

"The TOWNSMAN has its strongest appeal among upscale households within its market area with individuals responding that they read 'almost every page'."\*

"The ANDOVER TOWNSMAN has a clear circulation lead in the Andover area. It has a high quality audience and its readers are more likely to read each of the last four issues. It has the greatest number of individuals who report reading 'almost every page' and it has its strongest appeal among upscale households within its market."\*

\* As reported by "Market Opinion Research" in a survey of the Andover market area, conducted August, 1986.



Andover West Boxford Village Methuen

## At Victor... It's Our People That Make The Difference!



Bill Moran



Betty Moran

### Andover Office:

Libby Webb, GRI  
REALTORElko Kappeler, GRI  
REALTORJoanne Sullivan, GRI, CRS  
REALTORPete Dorsey, GRI  
REALTORLinda Cutler, GRI, CRS  
REALTORAnne Kruse, GRI  
REALTORMarcia Bruth, GRI, CRS  
REALTORGina Riddiford, GRI  
REALTORDebbie Kalso, GRI  
REALTORNatalie Bradley, GRI  
REALTORKathleen Tarro  
REALTORJane Glynn  
REALTORAmy Sobell  
REALTORValerie Buffield  
REALTORTerry McAnally  
REALTORLynne Cox  
REALTORSally Factor, GRI, CRS  
REALTORNancy Grooley  
Relocation Director

## Put The Victor Difference To Work For You!



THE VICTOR COMPANY, INC. REALTORS

168 NORTH MAIN STREET  
ANDOVER, MA 01810 475-2201